



INTEGRATED REPORT 2023

SALAMA – Islamic Arab Insurance Company (P.S.C)



The Integrated Report of 2023 Islamic Arab Insurance Company – SALAMA (P.S.C)

Islamic Arab Insurance Company – SALAMA (P.S.C) is delighted to disclose its integrated report of 2023 which contains the following:

1. Board of Directors Report – Finance
2. Auditor's Report - Finance
3. Annual financial statements and their notes - Finance
4. Governance Report – Legal
5. Sustainability Report - Legal
6. Shari'a Supervisory Committee report- Legal

FINANCIAL REPORT 2023

SALAMA – Islamic Arab Insurance Company (P.S.C)



**ISLAMIC ARAB INSURANCE CO.
(SALAMA) PJSC AND ITS
SUBSIDIARIES**

**REPORT OF THE BOARD OF DIRECTORS,
INDEPENDENT AUDITOR'S REPORT AND
CONSOLIDATED FINANCIAL STATEMENTS**

FOR THE YEAR ENDED 31 DECEMBER 2023

Islamic Arab Insurance Co. (SALAMA) PJSC and its subsidiaries

Consolidated financial statements

31 December 2023

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Report of the Board of Directors

SALAMA's Board of Directors is pleased to present the 44th board of directors' report, along with audited consolidated financial statements for the year ended on December 31, 2023.

SALAMA, one of the oldest and most established takaful insurance companies in the Middle East, takes great pride in being a pioneer in this relatively new but growing segment of the Islamic insurance industry. We constantly strive to maintain our outstanding reputation, strengthening business practices and adopting customer-centric offerings solutions that drive growth.

Insurance and Takaful Sector in UAE

Anticipated growth in the UAE's insurance sector remains promising in the foreseeable future, driven by several factors including the expanding non-oil sector, burgeoning population, rising demand for insurance offerings, and the UAE's ongoing economic diversification efforts. However, alongside this growth trajectory come challenges, as numerous firms vie for market dominance and seek avenues to enhance profitability. Positioned as the foremost Takaful insurance provider in the region and the largest Takaful company in the UAE, Salama is primed to capitalize on this growth momentum. Leveraging its digital platform and comprehensive suite of Takaful insurance products and services, Salama is strategically positioned to seize opportunities within the evolving insurance landscape.

Change in Accounting Standard

IFRS 17 replaces IFRS 4 as a new reporting standard and sets out principles for the recognition, measurement, presentation, and disclosure of insurance contracts.

IFRS 17 portrays a new way of presenting income and expenses relating to insurance contracts that moves away from a premium based presentation approach for the statement of comprehensive income. It also introduces changes in the way insurance contract related account balances are presented in the statement of financial position.

Company Performance

SALAMA, subsidiaries and associates exhibited steady performance within their respective markets throughout 2023, marked notably by a reported 20% growth in insurance revenue compared to the previous year reaching AED 1.11 billion. The Family Takaful portfolios maintained steady profitable performance while the General and Health Takaful portfolios were adversely impacted mainly by high claims. In 2023, the company found it necessary to make provisions of AED 28.02m against the irrecoverable reinsurance share related to a large Fire claim. Additionally, the devaluation of the Egyptian pound against the UAE Dirham and prevailing inflation rates in Egypt compelled the company to undertake a goodwill impairment totaling AED 49m from its Subsidiaries primarily in Egypt.



الشركة الإسلامية العربية للتأمين (ش.م.ع.)
ISLAMIC ARAB INSURANCE CO.(P.S.C.)

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Furthermore, 2023 profits were impacted by unrealized losses incurred on shareholder investments of AED 71.2m and 12.01m against provisions taken for credit loss on the other investments and receivables respectively as part of IFRS 9. As a result of the aforementioned factors, the company has incurred a loss of AED 139.3 million. Prior to these adjustments, the company would have recorded profits of AED 20.9 million.

In terms of shareholders' investments in 2023, investment income increased from AED 40.66 million in 2022 to AED 79.53 million.

The company recorded a total asset of AED 3,614 million, total liabilities of AED 2,956 million and total equity of AED 657 million.

The Net cash used in operating activities (2023) was AED +117.6 million, Cash used in investing activities (2023) was AED -103.24 million, and Cash used in financing activities (2023) was AED -3.350 million. Cash and Cash Equivalent at the end of the year (2023): AED +125.08 million.

Awards and Recognition

SALAMA was awarded "Takaful Specialist of the Year" at the prestigious 2023 MENA IR Awards 2023, which recognize and reward leading insurers, reinsurers, and brokers within the Middle Eastern and North African markets. In addition, the company was also awarded "Takaful Company of the Year" at the InsureTek International Conference & Golden Shield Excellence Awards 2023. Overall SALAMA has won a total of 10 Awards.

- Takaful Company of the Year at InsureTek Middle East 2023
- Takaful Specialist at the Mena Insurance Awards 2023
- Best Takaful Provider at MEA Finance Industry Awards 2023
- Trusted partner Award by Dubai Health Authority in 2023
- Best Online Insurance Company UAE 2023 at 2023 Global Banking & Finance Awards®
- Best Takaful Solutions Provider Brand at GLOBAL BRANDS AWARDS 2023
- Most Innovative Takaful Solution Provider at World Business Outlook Awards 2023
- Leading Takaful provider in UAE Award by World Business Outlook Awards 2023
- Best Omnichannel Customer Happiness Initiative at Customer Happiness Summit & Awards 2023
- Unskilled labor category award by Ministry of Human resources and Emiratization

Growth and Expansion

Salama is committed to pursuing prudent growth while maintaining underwriting discipline. We plan to grow our Family and General Takaful to meet our customers current and future insurance need by leveraging investment in IT and automation to streamline the customers' journey. Salama has made investments in its digital platform and intends to continue doing so in order to fully leverage its potential. This ongoing investment aims to enhance the accessibility to Salama's digital platform, making it more convenient for both partners and clients to engage in business transactions with the company.



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Capital Reduction

In March 2023, the company successfully completed a share capital reduction of AED 270.4 million from AED 1,210 million to AED 939 million to offset accumulated losses as of year-end 2021.

Audit Qualifications

The company's Board and Management have been working diligently to address the Audit Qualification. The legal cases relating to the qualifications are ongoing. Any major development relating to the qualifications will be disclosed accordingly.

Concluding Remarks

The successful implementation of IFRS 17 represents a significant milestone for SALAMA, signaling its readiness to embrace change and adapt to evolving regulatory requirements. Moving forward, Salama remains committed to investing in IT and automation to streamline the customers' journey while striving to strengthen its balance sheets, resolving audit qualifications, and addressing all legacy issues.

The Board of Directors wishes to express sincere gratitude to clients, reinsurers, regulators, and all other partners for their continuous support. We also extend our appreciation to management and staff across all subsidiaries for their unwavering dedication and contributions.

Board of Directors

Mr. Saeed Mubarak Al-Hajeri – Chairman
H.E. Mohammed Ahmad Al Shehhi – Vice Chairman
Mr. Ahmad Al Sadah – Board Member
Mr. Saeed Al Qassimi – Board Member
Mrs. Maha Abdul Majeed Al- Fahim – Board Member
Mr. Fareed Lutfi Ali Hussain – Board Member

On Behalf of the Board

Mr. Saeed Mubarak Al-Hajeri
Chairman of the Board of Directors
March 29, 2024



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INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC

Report on the audit of the consolidated financial statements

Qualified opinion

We have audited the consolidated financial statements of Islamic Arab Insurance Co. (Salama) PJSC (the Company) and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at 31 December 2023, and the consolidated statement of profit or loss, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including material accounting policy information.

In our opinion, except for the possible effects of the matters described in the *Basis for qualified opinion* section of our report, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2023, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

Basis for qualified opinion

The Group's total assets include investment properties with a carrying amount of AED 145,376 thousand (2022: AED 143,776 thousand), investments which are carried at AED 394,062 thousand (2022: AED 492,961 thousand) and other assets and receivables which are carried at AED 114,033 thousand (2022: AED 106,343 thousand). The aforementioned assets include:

- Investment property with a carrying amount of AED 84,957 thousand (2022: AED 84,957 thousand) (note 7);
- Investment at fair value through other comprehensive income of AED 58,244 thousand (2022: AED 58,244) and investments held at amortised cost of AED 111,627 thousand (2022: AED 111,627 thousand) (note 11); and
- Other receivables with a carrying amount of AED 33,639 thousand (2022: AED 33,639 thousand) (note 16).

Due to the ongoing litigations between the Group and different parties, we were unable to obtain sufficient appropriate audit evidence about the carrying amount of the aforementioned assets because we were unable to verify the judgements applied and estimates made in the determination of the fair value of the investments, and we were unable to determine if the Group legally owned these investments. Consequently, we were unable to determine whether any adjustments to these amounts were necessary. This matter has been disclosed in note 31 to the consolidated financial statements. The audit opinion on the consolidated financial statements for the year ended 31 December 2022 was also qualified in respect to this matter.

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' *International Code of Ethics for Professional Accountants (including International Independence Standards)* (IESBA Code) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the United Arab Emirates, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC (continued)

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in the audit of the consolidated financial statements of the current year. In addition to the matter described in the *Basis for qualified opinion* section, we have determined the matters described below to be the key audit matters to be communicated in our report. These matters were addressed in the context of the audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

Key Audit Matter	How our audit Addressed the Key Audit Matter
<p><u>Transition to IFRS 17</u></p> <p>During the year, the Group has adopted IFRS 17 “Insurance Contracts” (IFRS 17), which replaces IFRS 4 “Insurance Contracts”, and is effective for annual periods beginning on or after 1 January 2023, with early adoption permitted. IFRS 17 establishes principles for the recognition, measurement, presentation and disclosure of insurance contracts, reinsurance contracts and investment contracts with direct participation features.</p> <p>With the adoption of IFRS 17, the valuation of insurance and reinsurance contracts is based on forward looking information and has higher degrees of subjectivity, estimation, and complexity.</p> <p>The adoption of this standard has had a significant impact on the reported financial position and performance of the Group.</p> <p>Due to complexity and the significant judgements applied and estimates made in determining the impact of IFRS 17, this is considered to be a key audit matter.</p> <p>The Group has recorded the impact as of the transition date of 1 January 2022 within retained earnings and disclosed in note 4.1 to the consolidated financial statements.</p>	<p>In order to test the overall transition impact of IFRS 17, we performed the following procedures:</p> <ul style="list-style-type: none"> • We obtained an understanding of the impact of the Group’s adoption of IFRS 17 and identified internal controls, including entity level controls, adopted by the Group for the accounting process and system for the adoption of the new accounting standard. • Assessed the Group’s methods, assumptions and accounting policies adopted under IFRS 17 with the assistance of our actuarial and accounting specialists. • Reviewed contract boundaries, performed separation of contracts, measurement model determination, eligibility assessment and testing of calculation of liabilities and assets under IFRS 17; • Reviewed the transition approach to IFRS 17 (full retrospective approach for General business, Fair value approach for Life business) adopted by the Group • Performed testing of models and assumptions used for the calculation of future cashflows, economic assumptions, risk adjustment, Unit of account etc. • On sample basis, reviewed the actuarial policyholder data used to generate the IFRS 17 actuarial results and evaluated the data used in the actuarial calculations and compared it to source documentation. • Assessed the adequacy of the transition and accounting policies disclosures in relation to IFRS 17 made in the consolidated financial statements.

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC (continued)

Key audit matters (continued)

Key Audit Matter	How our audit Addressed the Key Audit Matter
<p><u>Accounting for takaful revenue for contracts measured under Premium Allocation Approach (PAA)</u></p> <p>During the year ended 31 December 2023, the Group has recorded takaful revenue from contracts measured under PAA amounting to AED 958,482 thousand (2022: AED 756,470 thousand) (note 26).</p> <p>The Group has applied the PAA measurement model for its General and Group life products after conducting eligibility tests based on factors stated in IFRS 17. Under PAA, the revenue recognition follows a simplified approach where the revenue recorded is gross written premiums less movement in gross unearned premiums.</p> <p>The occurrence for takaful revenue for contracts measured under PAA can be overstated by changing the policy start/end dates whereby the policy starting post year end is recorded in the current year to improve profitability/ loss ratios or recording policies with overstated premiums. This can result in overstatement of takaful revenues and takaful receivables.</p> <p>Due to the complexities involved and risk of overstatement, this matter is to be considered as a key audit matter.</p>	<p>The work that we performed to address this key audit matter included the following procedures:</p> <ul style="list-style-type: none"> • We performed walkthrough of the revenue process and control testing over PAA premium underwriting and recording; • We engaged our actuarial specialists to review the methodology, assumptions and other key inputs and to test a sample of the calculations within the actuarial balances; • For a sample of revenue items that are recognized during the year, we performed the following: <ul style="list-style-type: none"> ○ Agreed to appropriate supporting documentation which included agreeing the policy premium and the agreed brokerage commission percentage to the signed slip for the policy; and ○ Traced the policies recorded to the underlying contracts. • Agreed the contribution expected in subledger(s) and/or reserving models to the general ledger control accounts, investigated any unusual items and tested other reconciling items based on the established testing threshold; • For revenue cut-off, we selected a sample of transactions close to the year end, and reviewed the policy inception dates for the revenue recognized to ensure that revenue is recorded in the correct period; and • Performed testing on the determination of liability for remaining coverage (LRC) and associated movements.

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC (continued)

Key audit matters (continued)

Key audit matter	How our audit addressed the key audit matter
<p><u>Valuation of takaful contract liabilities, takaful contract assets, retakaful contract assets and retakaful contract liabilities</u></p> <p>As at 31 December 2023, takaful contract liabilities, retakaful contract assets, takaful contracts assets and retakaful contract liabilities amounted to AED 2,543,428 thousand, AED 348,462 thousand, AED 6,801 thousand, 162,050 thousand respectively (note 13).</p> <p>The Group adopted the PAA model to value its general takaful and short-term life contracts.</p> <p>The Group adopted the General Measurement Model and Variable Fee Approach models to value its long-term life contracts.</p> <p>Any misstatement in relation to valuation of takaful contract liabilities would affect the liabilities under takaful contracts and related income statement accounts.</p> <p>Based on the above factors which involves significant judgements and estimation, this is to be considered as a key audit matter.</p>	<p>The work that we performed to address this key audit matter, included the following procedures:</p> <ul style="list-style-type: none"> • We obtained an understanding of the Group's process for determining the key actuarial assumptions; • Performed risk assessment on the assumptions (economic and non-economic) and assessed the management's approach to deriving these assumptions; • Reviewed the method used by management in deriving the key assumptions by benchmarking to other market data. ; • On sample basis, performed claims testing on incurred claims to supporting documents such as reports from loss adjusters and confirmations obtained from lawyers; • We engaged our EY actuarial specialists to review the methodology, assumptions and other key inputs and to test a sample of the actuarial balances; • Evaluated the skills, qualifications, and competence of the Group's appointed actuary; • Assessed the management's determination of the split of expenses between qualifying and non-qualifying expenses by considering the nature of the expenses; • Reviewed management's analysis of changes in the reserves and tested the rationale given for key changes year on year; • Obtained an understanding of management's approach to determining the risk adjustment and evaluated that the approach used and derived risk adjustment are in line with the IFRS requirement; • Tested the application of the risk adjustment in management's models. • On a sample basis, developed a point estimate or range based on our understanding of the Group's business, and evaluated the differences between management's point estimate and our point estimate or range. • We assessed the disclosures in the consolidated financial statements relating to this matter against the requirements of IFRS.

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC (continued)

Key audit matters (continued)

Key Audit Matter	How our audit Addressed the Key Audit Matter
<p><u>Valuation of goodwill</u></p> <p>As at 31 December 2023, the carrying value of goodwill amounted to AED 65,633 thousand (2022: AED 114,640 thousand) which has arisen from historic acquisitions made by the Group. During the year, the Group has recorded an impairment of AED 49,007 thousand (2022: AED nil) on the same (note 6).</p> <p>Goodwill is allocated to cash generating units ('CGUs') for the purpose of impairment testing. Given the magnitude of the goodwill balance and the continued economic uncertainty in certain regions, it is important to ensure that the goodwill impairment review is approached in a robust manner to identify potential impairments, where necessary.</p> <p>The determination of the recoverable amount is complex and typically requires a high level of judgement, taking into account the different economic environments in which the Group operates. The most significant judgements arise over the forecast cash flows, discount rate and growth rate applied in the value-in-use valuation models.</p>	<p>The work that we performed to address this key audit matter included the following procedures:</p> <ul style="list-style-type: none"> • We obtained from the management the goodwill valuation performed and external consultant's report on the same; • Evaluated the key assumptions used in the impairment model for goodwill, specifically the operating cash flow projections, discount rates, and long term growth rates; • Evaluated the key assumptions relating to revenue growth and loss ratios/operating margin used for estimating cash flow projections in the impairment testing by looking at the historic performance; • Compared these assumptions to externally derived data (where applicable) as well as forming our own assessment; • Engaged our internal specialists who assisted in computing an independent assessment of the discount rates used, and assessing the methodology used in preparing the impairment testing model; • Tested the integrity and mathematical accuracy of the impairment model; • We also considered the adequacy of the Group's disclosures in respect of its goodwill impairment testing.



INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC (continued)

Other information

Other information consists of the information included in the Director's Report, other than the consolidated financial statements and our auditor's report thereon. Management is responsible for the other information.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements, or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with IFRSs, and in compliance with the applicable provisions of the Company's Articles of Association and of the UAE Federal Decree Law No. (32) of 2021, Federal Decree Law No. 48 of 2023 regarding the regulation of Insurance activities, Central Bank of the UAE Board of Directors' Decision No. (26) of 2014 pertinent to the Financial Regulations for Takaful Insurance Companies, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

**INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF
ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC (continued)**

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements (continued)

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosure are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law and regulations preclude public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

**INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF
ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC (continued)**

Report on other legal and regulatory requirements


Further, as required by the UAE Federal Decree Law No. 32 of 2021, except for the possible effects of the matters referred to in the *Basis for qualified opinion* section of our report, we report that for the year ended 31 December 2023:

- i) the Company has maintained proper books of account;
- ii) we have obtained all the information we considered necessary for the purposes of our audit;
- iii) the consolidated financial statements have been prepared and comply, in all material respects, with the applicable provisions of the Articles of Association of the Company and the UAE Federal Decree Law No. 32 of 2021;
- iv) the financial information included in the Directors' report is consistent with the books of account and records of the Company;
- v) as disclosed in note 11 to the consolidated financial statements, the Company has investment in securities as at 31 December 2023;
- vi) note 15 to the consolidated financial statements discloses material related party transactions and balances, and the terms under which they were conducted;
- vii) based on the information that has been made available to us, nothing has come to our attention which causes us to believe that the Company has contravened during the financial year ended 31 December 2023 any of the applicable provisions of the UAE Federal Decree Law No. 32 of 2021 or its Articles of Association, which would have a material impact on its activities or its financial position as of 31 December 2023; and
- viii) the Company has no social contributions made during the year.

Further, as required by the Federal Decree Law No. 48 of 2023 and the related financial Regulations for Insurance Companies, we report that we have obtained all the information and explanations we considered necessary for the purpose of our audit, except for the matter described in the *Basis for qualified opinion* section of our report.

Further, refer note 38 to the consolidated financial statements for disclosure on solvency requirements and the solvency position of the Group.

For Ernst & Young



Signed by:
Walid Joseph Nakfour
Partner
Registration No. 5479

30 March 2024

Dubai, United Arab Emirates

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES
CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2023

	<i>Notes</i>	31 December 2023 AED'000	<i>31 December 2022 AED'000 (Restated*)</i>	<i>1 January 2022 AED'000 (Restated*)</i>
ASSETS				
Property and equipment	5	47,382	34,467	36,480
Goodwill and intangibles	6	68,016	117,819	117,772
Investment properties	7	145,376	143,776	142,055
Right-of-use assets	8	4,595	8,734	4,426
Investment in associate	9	35,352	35,188	34,447
Statutory deposits	10	283,526	269,111	239,649
Investments	11	394,062	492,961	559,066
Participants' investments in unit-linked contracts	11	2,020,883	1,948,146	2,396,075
Deposits with takaful and retakaful companies	12	974	1,347	2,387
Takaful contract assets	13	6,801	-	6,812
Retakaful contract assets	13	348,462	281,846	339,678
Other assets and receivables	16	114,033	106,343	74,784
Bank balances and cash	17	144,179	133,445	109,321
Restricted bank balances		-	-	258,469
TOTAL ASSETS		3,613,641	3,573,183	4,321,421
LIABILITIES				
Family takaful reserve		77,160	54,770	39,757
Takaful contract liabilities	13	2,543,428	2,366,360	2,986,190
Retakaful contract liabilities	13	162,050	185,201	198,195
Short term borrowings		-	-	25,000
Other payables and accruals	18	169,098	141,759	209,311
Lease liabilities	8	4,695	8,821	4,639
Total liabilities		2,956,431	2,756,911	3,463,092
EQUITY				
Share capital	20	939,589	1,210,000	1,210,000
Treasury shares	21	(35,972)	(35,972)	(35,972)
Statutory reserve	22	2,815	104,077	101,262
Other reserves	23	(154,533)	(160,133)	(136,131)
Accumulated losses		(163,924)	(371,913)	(357,883)
Equity attributable to Owners of the Company		587,975	746,059	781,276
Non-controlling interest	24	69,235	70,213	77,053
Total equity		657,210	816,272	858,329
TOTAL LIABILITIES AND EQUITY		3,613,641	3,573,183	4,321,421

*Comparative information has been restated on account of first-time adoption of IFRS 17 and IFRS 9 (refer note 4). These consolidated financial statements were authorised for issue and approved by the Board of Directors on 29 March 2024 and signed on their behalf by:



 Saeed Alhajeri
 Chairman of the Board of Directors



 Walter Jopp
 Chief Executive Officer

The attached notes 1 to 45 form part of these consolidated financial statements.

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the year ended 31 December 2023

	<i>Notes</i>	2023 AED'000	2022 <i>AED'000</i> <i>(Restated*)</i>
Takaful revenue	26	1,111,005	924,136
Takaful service expenses	27	(1,008,996)	(733,972)
Net expenses from retakaful contracts held		(55,885)	(88,147)
TAKAFUL SERVICE RESULT		46,124	102,017
Policyholders' investment income/(loss)	25	199,543	(230,434)
Shareholders' investment income	25	79,534	40,571
NET INVESTMENT RESULT		279,077	(189,863)
Takaful finance (expense)/income for takaful contracts issued	28	(228,486)	208,715
Retakaful finance income/(expense) for retakaful contracts held	28	6,729	(3,619)
NET TAKAFUL FINANCE (EXPENSE)/INCOME		(221,757)	205,096
NET TAKAFUL AND INVESTMENT RESULT		103,444	117,250
Other operating income		10,112	13,491
Other operating expenses	37	(105,292)	(86,494)
Provision for expected credit losses	36	(83,287)	-
Impairment of goodwill	6	(49,007)	-
(LOSS)/PROFIT BEFORE TAX		(124,030)	44,247
Income tax expense	29	(15,297)	(8,811)
NET (LOSS)/PROFIT AFTER TAX		(139,327)	35,436
Attributable to:			
Shareholders		(158,389)	18,895
Non-controlling interests		19,062	16,541
		(139,327)	35,436
Basic and diluted earnings per share (AED)	30	(0.161)	0.016

*Comparative information has been restated on account of first-time adoption of IFRS 17 and IFRS 9 (refer note 4).

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
For the year ended 31 December 2023

	<i>Notes</i>	2023 AED'000	2022 AED'000 <i>(Restated*)</i>
Net (loss)/profit after tax		(139,327)	35,436
OTHER COMPREHENSIVE LOSS			
<i>Other comprehensive income that may be reclassified to profit or loss in subsequent periods</i>			
Net change in foreign exchange translation reserve		(15,243)	(50,047)
Share of other comprehensive income of associate	9	(411)	252
Net change in revaluation reserves	5	14,529	-
<i>Other comprehensive income that will not be reclassified to profit or loss in subsequent periods</i>			
Net changes in fair value of investments at FVOCI		(2,832)	516
TOTAL OTHER COMPREHENSIVE LOSS		(3,957)	(49,279)
TOTAL COMPREHENSIVE LOSS FOR THE YEAR		(143,284)	(13,843)
Attributable to:			
Shareholders		(154,393)	(6,668)
Non-controlling interest		11,109	(7,175)
		(143,284)	(13,843)

*Comparative information has been restated on account of first-time adoption of IFRS 17 and IFRS 9 (refer note 4).

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2023

	<i>Share capital</i> <i>AED'000</i>	<i>Statutory reserve</i> <i>AED'000</i>	<i>Revaluation reserve</i> <i>AED'000</i>	<i>Foreign exchange translation reserve</i> <i>AED'000</i>	<i>Investment fair value reserve</i> <i>AED'000</i>	<i>Treasury shares</i> <i>AED'000</i>	<i>Accumulated losses</i> <i>AED'000</i>	<i>Regulatory reserve</i> <i>AED'000</i>	<i>Total</i> <i>AED'000</i>	<i>Non-controlling interest</i> <i>AED'000</i>	<i>Total equity</i> <i>AED'000</i>
Balance at 1 January 2023 (restated)	1,210,000	104,077	20,753	(157,049)	(27,154)	(35,972)	(371,913)	3,317	746,059	70,213	816,272
Offset of losses (note 1, 20)	(270,411)	(101,262)	-	-	-	-	371,673	-	-	-	-
IFRS 9 transition impact (note 4)	-	-	-	-	-	-	(738)	-	(738)	-	(738)
	939,589	2,815	20,753	(157,049)	(27,154)	(35,972)	(978)	3,317	745,321	70,213	815,534
Profit/(loss) for the year	-	-	-	-	-	-	(158,389)	-	(158,389)	19,062	(139,327)
<i>Other comprehensive loss</i>											
Net movement in foreign exchange translation reserve	-	-	-	(6,142)	-	-	-	-	(6,142)	(9,101)	(15,243)
Net changes in revaluation reserves	-	-	13,381	-	-	-	-	-	13,381	1,148	14,529
Net changes in fair value of investments	-	-	-	-	(2,832)	-	-	-	(2,832)	-	(2,832)
Share of other comprehensive loss of associate (note 9)	-	-	-	-	(411)	-	-	-	(411)	-	(411)
Total other comprehensive loss	-	-	13,381	(6,142)	(3,243)	-	-	-	3,996	(7,953)	(3,957)
Total comprehensive income/(loss) for the year	-	-	13,381	(6,142)	(3,243)	-	(158,389)	-	(154,393)	11,109	(143,284)
<i>Other equity movements</i>											
Board Remuneration (note 38)	-	-	-	-	-	-	(2,377)	-	(2,377)	-	(2,377)
Surplus revaluation reserve to R/E	-	-	(16)	-	-	-	16	-	-	-	-
Foreign exchange impact on revaluation reserve	-	-	-	(576)	-	-	-	-	(576)	15	(561)
Dividend paid	-	-	-	-	-	-	-	-	-	(12,102)	(12,102)
Transfer to regulatory reserve (note 23)	-	-	-	-	-	-	(2,196)	2,196	-	-	-
Balance at 31 December 2023	939,589	2,815	34,118	(163,767)	(30,397)	(35,972)	(163,924)	5,513	587,975	69,235	657,210

*Comparative information has been restated on account of first-time adoption of IFRS 17 and IFRS 9 (refer note 4).

The attached notes 1 to 45 form part of these consolidated financial statements.

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (continued)

For the year ended 31 December 2023

	Share capital AED'000	Statutory reserve AED'000	Revaluation reserve AED'000	Foreign currency translation reserve AED'000	Investment fair value reserve AED'000	Treasury shares AED'000	Regulatory reserve AED'000	Accumulated losses) AED'000	Total AED'000	Non- controlling interests AED'000	Total AED'000
At 31 December 2021 as previously reported	1,210,000	101,262	20,753	(130,718)	(27,922)	(35,972)	1,756	(371,672)	767,487	75,681	843,168
Impact of initial application of IFRS 17 (note 4)	-	-	-	-	-	-	-	13,789	13,789	1,372	15,161
*Restated balance as on 1 January 2022	1,210,000	101,262	20,753	(130,718)	(27,922)	(35,972)	1,756	(357,883)	781,276	77,053	858,329
Profit for the year (restated)	-	-	-	-	-	-	-	18,895	18,895	16,541	35,436
<i>Other comprehensive loss</i>											
Net movement in foreign exchange translation reserve	-	-	-	(26,331)	-	-	-	-	(26,331)	(23,716)	(50,047)
Investments carried at FVTOCI net change in fair value	-	-	-	-	516	-	-	-	516	-	516
Share of other comprehensive income of associate (note 9)	-	-	-	-	252	-	-	-	252	-	252
Total other comprehensive loss	-	-	-	(26,331)	768	-	-	-	(25,563)	(23,716)	(49,279)
Total comprehensive loss for the year	-	-	-	(26,331)	768	-	-	18,895	(6,668)	(7,175)	(13,843)
<i>Other equity movements</i>											
Board Remuneration	-	-	-	-	-	-	-	(4,800)	(4,800)	-	(4,800)
Capital increase	-	-	-	-	-	-	-	-	-	838	838
Dividend paid (note 38)	-	-	-	-	-	-	-	(23,747)	(23,747)	(503)	(24,250)
Transfer to regulatory reserve (note 23)	-	-	-	-	-	-	1,561	(1,561)	-	-	-
Transfer to statutory reserve (note 22)	-	2,815	-	-	-	-	-	(2,815)	-	-	-
Restated balance at 31 December 2022	1,210,000	104,077	20,753	(157,049)	(27,154)	(35,972)	3,317	(371,913)	746,059	70,213	816,272

*Comparative information has been restated on account of first-time adoption of IFRS 17 and IFRS 9 (refer note 4).

The attached notes 1 to 45 form part of these consolidated financial statements.

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2023

	<i>Notes</i>	2023 AED'000	2022 <i>AED'000</i> <i>(Restated*)</i>
CASH FLOWS FROM OPERATING ACTIVITIES			
Net (loss)/profit before tax		(124,030)	44,247
Adjustments for:			
Depreciation on property and equipment	5	2,756	3,246
Depreciation on right of use assets	8	2,598	2,564
Amortisation of intangible assets	6	1,854	1,530
Share of profit from associate	9	(1,805)	(1,720)
Impairment of goodwill	6	49,007	-
Unrealised (gain) / loss on investment	25	(84)	(6,795)
Unrealised gain on investment properties	25	(3,599)	(9,171)
Allowance for expected credit losses		83,287	-
Impairment on takaful receivables		30,175	3,956
Operating cash flows before changes in operating assets and liabilities		40,159	37,857
Decrease in deposits with takaful and retakaful companies	12	373	1,040
Changes in takaful contract assets	13	(6,801)	6,812
Change in retakaful contract assets	13	(66,616)	57,832
Changes in takaful contract liabilities	13	146,893	(619,830)
Change in retakaful contract liabilities	13	(23,151)	(12,994)
Change in other assets and receivables	17	(7,690)	(31,559)
Change in family reserves	14	22,390	15,013
Change in other payables	18	17,142	(70,008)
Income tax paid		(5,100)	(6,355)
Net cash generated from /(used in) operating activities		117,599	(622,192)
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property and equipment - net	5	(500)	(1,987)
Purchase of intangible assets - net	6	(1,025)	(1,775)
Purchase of investment property - net	7	-	(233)
Net movement in statutory deposits	10	(14,415)	(29,462)
Repayment of principal and interest on lease liability	8	(2,553)	(2,949)
Dividend income from associate	9	1,230	1,231
Change in Investments - net	11	(13,515)	17,924
Net movement in Participants' investments in unit-linked contracts	11	(72,737)	447,929
Change in term deposits under lien	17	270	(4,107)
Cash (used in)/generated from investing activities		(103,245)	426,571
CASH FLOWS FROM FINANCING ACTIVITIES			
Net movement in non-controlling interest		(973)	335
Repayment of short term borrowings		-	(25,000)
Dividend paid		-	(23,747)
Board of Director's remuneration	40	(2,377)	(4,800)
Cash used in financing activities		(3,350)	(53,212)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS		11,004	(248,833)
Cash and cash equivalents at 1 January		114,076	104,440
Restricted cash at bank		-	258,469
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR (NOTE 17)		125,080	114,076

*Comparative information has been restated on account of first-time adoption of IFRS 17 (refer note 4).

The attached notes 1 to 45 form part of these consolidated financial statements.

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

1. LEGAL STATUS AND PRINCIPAL ACTIVITIES

Islamic Arab Insurance Co. (Salama) PJSC (“the Company”) is a public shareholding company, registered in the Emirate of Dubai, United Arab Emirates (UAE) and operates through various branches in the UAE. The registered office of the Company is P.O. Box 10214, Dubai, United Arab Emirates. The principal activity of the Company is the writing of all classes of general takaful and family takaful business, in accordance with Islamic Shari’ah principles and in accordance with the relevant Articles of the Company, UAE Federal Decree Law No. (32) of 2021 for commercial companies and U.A.E. Federal Law No. 48 of 2023, concerning regulations of insurance activities.

The Company and its subsidiaries are referred to as “the Group”. Tariic Holding B.S.C (Tariic), a subsidiary of the Company, is an intermediate holding company in Bahrain and no commercial activities are carried out in the Kingdom of Bahrain. The Group has the following principal subsidiaries which are engaged in insurance and reinsurance under Islamic Shari’ah principles:

Subsidiaries	Principal activities	Group’s ownership		Country of Incorporation
		2023	2022	
<i>Directly owned</i>				
Tariic Holding Company B.S.C	No operations, holding company	99.40%	99.40%	Kingdom of Bahrain
Misr Emirates Takaful Life Insurance Co.	Family Takaful	85.19%	85.19%	Egypt
Salama Immobilier	No takaful operations	84.25%	84.25%	Senegal
Egyptian Saudi Insurance House	General Takaful	51.15%	51.15%	Egypt
<i>Through Tariic</i>				
Salama Assurances Algeria	General Takaful	96.98%	96.98%	Algeria

On 16 January 2023, in the General Assembly Meeting the Shareholders’ have approved to write off the accumulated losses of AED 371,673 thousand. These accumulated losses were set off during the year against the following components of equity:

- Cancellation of 270,414,470, AED 1 shares on 24 March 2023 (note 20);
- Accumulated losses of AED 101,262 thousand were set off against statutory reserves (note 22).

2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (“IFRS”)

New and revised IFRSs Effective for annual periods beginning on or after 1 January 2023

- IFRS 17 – Insurance Contracts (refer note 4)
- Definition of Accounting Estimates - Amendments to IAS 8
- Disclosure of Accounting Policies - Amendments to IAS 1 and IFRS Practice Statement 2
- Deferred Tax related to Assets and Liabilities arising from a Single Transaction – Amendments to IAS 12
- International Tax Reform—Pillar Two Model Rules – Amendments to IAS 12. The amendments had no impact on the Group’s consolidated financial statements as the Group is not in scope of the Pillar Two model rules as its revenue is less than EUR 750 million/year.

With the exception of the changes arising on adoption of IFRS 17 and IFRS 9 as explained in note 4, the new and revised IFRS effective in the period did not have any significant impact.

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (“IFRS”) (continued)

New and revised IFRS Accounting Standards in issue but not yet effective and not early adopted

<i>New and revised IFRS Accounting Standards</i>	<i>Effective for annual periods beginning on or after</i>
Amendments to IFRS 16 on lease liability in a sales and lease back	1 January 2024
Amendments to IAS 1 Presentation of Financial Statements - Classification of Liabilities as Current or Non-Current	1 January 2024
Amendments to IAS 7 Statement of Cash Flows and IFRS 7 Financial Instruments: Disclosures—Supplier Finance Arrangements	1 January 2024

Management anticipates that these new standards, interpretations and amendments will be adopted in the Group’s consolidated financial statements as and when they are applicable and adoption of these new standards, interpretations and amendments, may have no material impact on the consolidated financial statements of the Group in the period of initial application.

3 BASIS OF PREPARATION

Statement of compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) and interpretation issued by the IFRS Interpretation Committee (“IFRSIC”) applicable to companies under IFRS as issued by the International Accounting Standards Board (“IASB”) and the applicable requirements of the United Arab Emirates (U.A.E.) Federal Decree Law No. 32 of 2021, the United Arab Emirates (U.A.E.) Federal Law No. 48 of 2023 on Establishment of Insurance Authority and Organization of its Operations as amended and the Central Bank of UAE (formerly the UAE Insurance Authority) Board of Directors’ Decision No. (26) of 2014 pertinent to the Financial Regulations for Insurance Companies. The consolidated financial statements comply with International Financial Reporting Standards (IFRS).

Basis of measurement

The consolidated financial information has been prepared on the historical cost basis except for the following which are measured at fair value:

- i) Financial assets at fair value through other comprehensive income (“FVOCI”);
- ii) Financial assets at fair value through profit or loss (“FVTPL”); and
- iii) Financial assets at amortised cost

Functional and presentation currency

These consolidated financial statements are presented in UAE Dirham (AED), which is the functional currency of the Company. Except as otherwise indicated, financial information presented in UAE Dirham has been rounded to the nearest thousand.

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

3 BASIS OF PREPARATION (continued)

Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries as at 31 December 2023. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if, and only if, the Group has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee
- The ability to use its power over the investee to affect its returns

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Company has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally.

The Company considers all relevant facts and circumstances in assessing whether or not the Company's voting rights in an investee are sufficient to give it power, including:

- the size of the Company's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- potential voting rights held by the Company, other vote holders or other parties;
- rights arising from other contractual arrangements; and
- any additional facts and circumstances that indicate that the Company has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

Non-controlling interests in subsidiaries are identified separately from the Group's equity therein. Those interests of non-controlling shareholders that are present ownership interests entitling their holders to a proportionate share of net assets upon liquidation may initially be measured at fair value or at the non-controlling interests' proportionate share of the fair value of the acquiree's identifiable net assets. The choice of measurement is made on an acquisition-by-acquisition basis. Other non-controlling interests are initially measured at fair value. Subsequent to acquisition, the carrying amount of non-controlling interests is the amount of those interests at initial recognition plus the non-controlling interests' share of subsequent changes in equity.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

When the Group loses control of a subsidiary, the gain or loss on disposal recognised in profit or loss is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), less liabilities of the subsidiary and any non-controlling interests. All amounts previously recognised in other comprehensive income in relation to that subsidiary are accounted for as if the Group had directly disposed of the related assets or liabilities of the subsidiary (i.e. reclassified to profit or loss or transferred to another category of equity as required/permitted by applicable IFRS Standards). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under IFRS 9 when applicable, or the cost on initial recognition of an investment in an associate or a joint venture. Details of the Group's subsidiary at 31 December 2023 are mentioned in Note 1.

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

3 BASIS OF PREPARATION (continued)

Basis of consolidation (continued)

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and consolidated statement of comprehensive income from the date the Group gains control until the date when the Company ceases to control the subsidiary.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a) Business combination

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Group, liabilities incurred by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisition-related costs are generally recognised in profit and loss as incurred.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their fair value. Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. If, after reassessment, the net of the acquisition-date amounts of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the acquirer's previously held interest in the acquiree (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.

When the consideration transferred by the Group in a business combination includes assets or liabilities resulting from a contingent consideration arrangement, the contingent consideration is measured at its acquisition-date fair value and included as part of the consideration transferred in a business combination. Changes in the fair value of the contingent consideration that qualify as measurement period adjustments are adjusted retrospectively, with corresponding adjustments against goodwill. Measurement period adjustments are adjustments that arise from additional information obtained during the 'measurement period' (which cannot exceed one year from the acquisition date) about facts and circumstances that existed at the acquisition date. At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their fair value.

The subsequent accounting for changes in the fair value of the contingent consideration that do not qualify as measurement period adjustments depends on how the contingent consideration is classified. Contingent consideration that is classified as equity is not remeasured at subsequent reporting dates and its subsequent settlement is accounted for within equity. Contingent consideration that is classified as an asset or a liability is remeasured at subsequent reporting dates in accordance with IFRS 9, or IAS 37 Provisions, Contingent Liabilities and Contingent Assets, as appropriate, with the corresponding gain or loss being recognised in profit or loss.

When a business combination is achieved in stages, the Group's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date (i.e. the date when the Group obtains control) and the resulting gain or loss, if any, is recognised in profit or loss. Amounts arising from interests in the acquiree prior to the acquisition date that have previously been recognised in other comprehensive income are reclassified to profit or loss where such treatment would be appropriate if that interest were disposed of.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period (see above), or additional assets or liabilities are recognised, to reflect new information obtained about facts and circumstances that existed at the acquisition date that, if known, would have affected the amounts recognised at that date.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

b) Investments in associates

An associate is an entity over which the Group has significant influence and that is neither a subsidiary nor an interest in a joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

The results and assets and liabilities of associates are incorporated in these consolidated financial statements using the equity method of accounting, except when the investment is classified as held for sale, in which case it is accounted for in accordance with *IFRS 5 Non-current Assets Held for Sale and Discontinued Operations*. Under the equity method, an investment in an associate is initially recognised in the consolidated statement of financial position at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate. When the Group's share of losses of an associate exceeds the Group's interest in that associate (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate.

An investment in an associate is accounted for using the equity method from the date on which the investee becomes an associate. On acquisition of the investment in an associate, any excess of the cost of the investment over the Group's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of the investment, after reassessment, is recognised immediately in profit or loss in the period in which the investment is acquired.

The requirements of IAS 36 are applied to determine whether it is necessary to recognise any impairment loss with respect to the Group's investment in an associate. When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with IAS 36 as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs of disposal) with its carrying amount. Any impairment loss recognised is not allocated to any asset, including goodwill that forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognised in accordance with IAS 36 to the extent that the recoverable amount of the investment subsequently increases.

The Group discontinues the use of the equity method from the date when the investment ceases to be an associate. When the Group retains an interest in the former associate and the retained interest is a financial asset, the Group measures the retained interest at fair value at that date and the fair value is regarded as its fair value on initial recognition in accordance with IFRS 9. The difference between the carrying amount of the associate at the date the equity method was discontinued, and the fair value of any retained interest and any proceeds from disposing of a part interest in the associate or a joint venture is included in the determination of the gain or loss on disposal of the associate. In addition, the Group accounts for all amounts previously recognised in other comprehensive income in relation to that associate on the same basis as would be required if that associate had directly disposed of the related assets or liabilities. Therefore, if a gain or loss previously recognised in other comprehensive income by that associate would be reclassified to profit or loss on the disposal of the related assets or liabilities, the Group reclassifies the gain or loss from equity to profit or loss (as a reclassification adjustment) when the associate or joint venture is disposed of.

When the Group reduces its ownership interest in an associate but the Group continues to use the equity method, the Group reclassifies to profit or loss the proportion of the gain or loss that had previously been recognised in other comprehensive income relating to that reduction in ownership interest if that gain or loss would be reclassified to profit or loss on the disposal of the related assets or liabilities.

When a Group entity transacts with an associate of the Group, profits and losses resulting from the transactions with the associate are recognised in the Group's consolidated financial statements only to the extent of interests in the associate that are not related to the Group.

c) Family takaful reserves

The risk reserves are determined by the independent actuarial valuation of future policy benefits. Actuarial assumptions include a margin for adverse deviation and generally vary by type of policy, year of issue and policy duration. Mortality and withdrawal rate assumptions are based on experience. Adjustments to the balance of fund are affected by charges or credits to income.

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4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

d) Profit from deposits

Profit from deposits is accrued on a time basis, by reference to the principal outstanding and at the effective profit rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the asset's net carrying amount.

e) Dividend income

Dividend income from investments is recognised when the Group's rights to receive payment have been established.

f) Fee and commission income

Fee and commissions received or receivable which do not require the Group to render further service are recognised as revenue by the Group on the effective commencement or renewal dates of the related policies.

g) Rental income

Rental income from investment properties which are leased under operating leases are recognised on a straight-line basis over the term of the relevant lease.

h) Income tax

Income tax expense represents the sum of the tax currently payable and deferred tax.

Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from 'profit before tax' as reported in the consolidated statement of profit or loss because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period. The tax currently payable is calculated in accordance with fiscal regulations of Algeria and Egypt.

Deferred tax

Deferred tax is recognised on temporary differences between the carrying amount of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary differences arises from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Current and deferred tax for the year

Current and deferred tax are recognised in the consolidated statement of profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

i) Foreign currencies

The consolidated financial statements of the Group are presented in the currency of the primary economic environment in which the Group operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of the Group are expressed in Arab Emirates Dirhams (“AED”), which is the functional currency of the Company and the presentation currency for the consolidated financial statements.

In preparing the consolidated financial statements of the Group, transactions in currencies other than the Company’s functional currency (foreign currencies) are recorded at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Group’s foreign operations are translated at exchange rates prevailing on the reporting date. Income and expense items are translated at the average exchange rates for the period, unless exchange rates fluctuate significantly during that period, in which case the exchange rates at the date of transactions are used. Exchange differences arising are recognised in other comprehensive income and accumulated in a foreign exchange translation reserve.

On the disposal of a foreign operation (i.e. a disposal of the Group’s entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation or a partial disposal of an interest in an associate that includes a foreign operation of which the retained interest becomes a financial asset), all of the exchange differences accumulated in a foreign exchange translation reserve in respect of that operation attributable to the owners of the company are reclassified to profit or loss.

In addition, in relation to a partial disposal of a subsidiary that includes a foreign operation that does not result in the Group losing control over the subsidiary, the proportionate share of accumulated exchange differences are re-attributed to non-controlling interests and are not recognised in profit or loss. For all other partial disposals (i.e. partial disposals of associates that do not result in the Group losing significant, the proportionate share of the accumulated exchange differences is reclassified to profit or loss.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Exchange differences arising are recognised in other comprehensive income.

j) Employee benefits

Defined contribution plan

U.A.E. national employees of the Group are members of the Government-managed retirement pension and social security benefit scheme pursuant to U.A.E. labour law no. 7 of 1999. The Group is required to contribute 12.5% of the “contribution calculation salary” of payroll costs to the retirement benefit scheme to fund the benefits. The only obligation of the Group with respect to the retirement pension and social security scheme is to make the specified contributions. The contributions are charged to profit or loss.

Provision for employees’ end of service indemnity

Provision is also made for the full amount of end of service indemnity due to non-U.A.E. national employees in accordance with the U.A.E. Labour Law and is based on current remuneration and their period of service at the end of the reporting period. The provision relating to end of service indemnity is a non-current liability.

k) Property and equipment

Land and buildings are stated at their revalued amounts, being the fair value at the date of revaluation, less any subsequent accumulated depreciation and any identified impairment losses. Revaluations are performed with sufficient regularity such that the carrying amounts do not differ materially from that which would be determined using the fair values at the reporting date.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

k) Property and equipment (continued)

Any revaluation increase arising on the revaluation of such land and buildings is credited in other comprehensive income to the revaluation reserve, except to the extent that it reverses a revaluation decrease for the same asset previously recognised in profit or loss, in which case the increase is credited to profit or loss to the extent of the decrease previously charged. A decrease in the carrying amount arising on the revaluation of such land and buildings is charged to profit or loss to the extent that it exceeds the balance, if any, held in the property revaluation reserve relating to a previous revaluation of that asset.

Other property and equipment are carried at cost less accumulated depreciation and any identified impairment losses.

Depreciation is charged so as to write off the cost or valuation of assets over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

The gain or loss arising on the disposal or retirement of an item of property and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

The estimated useful lives of these assets (except for land) are 4 – 10 years.

Capital work-in-progress is stated at cost incurred from the date of commencement of the project to the date on which it is capitalised. When capitalised, capital work-in-progress is transferred to the appropriate category of property and equipment and depreciated in accordance with the Group's accounting policies.

l) Investment properties

Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the reporting date. Gains or losses arising from changes in the fair values of investment properties are included in profit or loss in the period in which they arise, including the corresponding tax effect. Fair values are determined based on an annual valuation performed by an accredited external independent valuer.

Investment properties are derecognised either when they have been disposed of (i.e., at the date the recipient obtains control) or when they are permanently withdrawn from use and no future economic benefit is expected from their disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognised in profit or loss in the period of derecognition. In determining the amount of consideration from the derecognition of investment property the Group considers the effects of variable consideration, existence of a significant financing component, non-cash consideration, and consideration payable to the buyer (if any).

m) Intangible assets

Goodwill

Goodwill arises on the acquisition of subsidiaries. Goodwill is not amortised but is reviewed for impairment at least annually. For the purpose of impairment testing, goodwill is allocated to each of the Group's cash-generating units expected to benefit from the synergies of the combination. Cash-generating units to which goodwill has been allocated are tested for impairment annually. If the recoverable amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit. An impairment loss recognised for goodwill is not reversed in a subsequent period. On disposal of a cash-generating unit, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

Computer Software

Intangible assets are reported at cost less accumulated amortisation and identified impairment losses, if any. Amortisation is charged on a straight-line basis over their estimated useful lives. The estimated useful life and amortisation method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective basis. The useful lives considered in the calculation of amortisation is 3 - 5 years.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

n) Impairment of tangible and intangible assets

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

o) Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

p) Policyholders' fund

Any deficit in the policyholders' fund is financed by the shareholders through Qard-e-Hasan as per their undertaking. The Group maintains a full provision against such balances (note 19).

q) Leases

The Group as lessee

The Group assesses whether contract is or contains a lease, at inception of the contract. The Group recognises a right-of-use asset and a corresponding lease liability with respect to all lease arrangements in which it is the lessee, except for short-term leases (defined as leases with a lease term of 12 months or less) and leases of low value assets. For these leases, the Group recognises the lease payments as an operating expense on a straight-line basis over the term of the lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased assets are consumed.

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As at 31 December 2023

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

q) Leases (continued)

The Group as lessee (continued)

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted by using the rate implicit in the lease. If this rate cannot be readily determined, the Group uses its incremental borrowing rate.

Lease payments included in the measurement of the lease liability comprise:

- fixed lease payments (including in-substance fixed payments), less any lease incentives;
- variable lease payments that depend on an index or rate, initially measured using the index or rate at the commencement date;
- the amount expected to be payable by the lessee under residual value guarantees;
- the exercise price of purchase options, if the lessee is reasonably certain to exercise the options; and
- payments of penalties for terminating the lease, if the lease term reflects the exercise of an option to terminate the lease

The lease liability is presented as a separate line item in the consolidated statement of financial position.

The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability (using effective interest method) and by reducing the carrying amount to reflect the lease payments made.

The Group remeasures the lease liability (and makes a corresponding adjustment to the related right-of-use asset) whenever:

- the lease term has changed or there is a change in the assessment of exercise of a purchase option, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate.
- the lease payments change due to changes in an index or rate or a change in expected payment under a guaranteed residual value, in which cases the lease liability is remeasured by discounting the revised lease payments using the initial discount rate (unless the lease payments change is due to a change in a floating interest rate, in which case a revised discount rate is used).
- a lease contract is modified and the lease modification is not accounted for as a separate lease, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate.

The Group did not make any such adjustments during the periods presented.

The right-of-use assets are depreciated over the shorter period of lease term and useful life of the underlying asset. If a lease transfers ownership of the underlying asset or the cost of the right-of-use of asset reflects that the Group expects to exercise a purchase option, the related right-of-use asset is depreciated over the useful life of the underlying asset. The depreciation starts at the commencement date of the lease. The right-of-use of assets are presented as a separate line in the consolidated statement of financial position. The Group applies IAS 36 to determine whether a right-of-use asset is impaired and accounts for an identified impairment loss as described in the 'Property and equipment' policy.

Variable rents that do not depend on an index or rate are not included in the measurement of the lease liability and the right-of-use asset. The related payments are recognised as an expense in the period in which the event or condition that triggers those payments occurs and are included in the line 'General and administrative expenses' in the consolidated statement of comprehensive income.

As a practical expedient, IFRS16 permits a lessee not to separate non-lease components, and instead account for any lease and associated non-lease components as a single arrangement. The Group has used this practical expedient.

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4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

q) Leases (continued)

The Group as lessor

The Group enters into lease agreements as a lessor with respect to some of its investment properties. Leases for which the Group is a lessor are classified as finance or operating leases. Whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee, the contract is classified as a finance lease. All other leases are classified as operating leases.

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

Amounts due from lessees under finance leases are recognised as receivables at the amount of the Group's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Company's net investment outstanding in respect of the leases.

When a contract includes lease and non-lease components, the Group applies IFRS 15 to allocate consideration under the contract to each component.

r) Financial Instruments

Investments and other financial assets

Classification

The Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income ("OCI") or through profit or loss); and
- those to be measured at amortised cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows. For assets measured at fair value, gains and losses will either be recorded in profit or loss or OCI. For investments in equity instruments that are not held for trading, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income (FVTOCI). Group reclassifies debt investments when and only when its business model for managing those assets changes.

Recognition and derecognition

Regular way purchases and sales of financial assets are recognised on the trade date, the date on which the Group commits to purchase or sell the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or the Company has transferred substantially all the risks and rewards of the asset or the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss (FVTPL), transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVTPL are expensed in profit or loss. Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

r) Financial Instruments (continued)

Investments and other financial assets (continued)

Measurement (continued)

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the cash flow characteristics of the asset. There are three measurement categories into which the Group classifies its debt instruments:

- Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is calculated using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in profit or loss and presented in 'Net investment income' together with foreign exchange gains and losses. Impairment losses are included within 'Net investment income' in the consolidated statement of profit or loss.
- FVTOCI: Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at FVTOCI. Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest income and foreign exchange gains and losses, which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in 'Net investment income'. Interest income from these financial assets is calculated using the effective interest rate method. Foreign exchange gains and losses are presented in 'Net investment income'.
- FVTPL: Assets that do not meet the criteria for amortised cost or FVTOCI are measured at FVTPL. A gain or loss on a debt investment that is subsequently measured at FVTPL is recognised in the consolidated statement of profit or loss and is presented net within 'Net investment income' in the period in which it arises.

The Group subsequently measures all equity investments at fair value. Where the Group's management has elected to present fair value gains and losses on equity investments in OCI, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment. Dividends from such investments continue to be recognised in profit or loss within 'Net investment income' when the Group's right to receive payments is established. Changes in the fair value of financial assets at FVTPL except for unit linked investments are recognised in 'change in fair value of financial investments at FVTPL' included within 'Net investment income'. Impairment losses (and reversal of impairment losses) on equity investments measured at FVTOCI are not reported separately from other changes in fair value.

Impairment

The Group assesses on a forward-looking basis the expected credit losses associated with its debt instruments carried at amortised cost and FVTOCI. The impairment methodology applied depends on whether there has been a significant increase in credit risk. The Group's financial assets are subject to the expected credit loss model.

For other receivables, the Group applies the simplified approach permitted by IFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables. The expected loss rates are based on the historical credit losses experienced. Other receivables are written off when there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, among others, the probability of insolvency or significant financial difficulties of the debtor.

Debt investment and other instruments are considered to be low credit risk when they have a low risk of default and the issuer has a strong capacity to meet its contractual cash flow obligations in the near term.

The impairment charge for debt investments at FVTOCI is recognised in profit or loss and reduces the fair value loss otherwise recognised in OCI.

Other receivables

Other receivables are recognised initially at fair value and subsequently are measured at amortised cost using the effective interest method, less impairment provision. The Group holds the other receivables with the objective to collect the contractual cash flows.

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4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

r) Financial Instruments (continued)

Financial liabilities

The Group recognises a financial liability when it first becomes a party to the contractual rights and obligations in the contract.

All financial liabilities are initially recognised at fair value, minus (in the case of a financial liability that is not at FVTPL) transaction costs that are directly attributable to issuing the financial liability. Financial liabilities are measured at amortised cost, unless the Group opted to measure a liability at FVTPL.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

All loans and borrowings are initially recognised at fair value less directly attributable transaction costs. After initial recognition, interest bearing loans and borrowings are subsequently measured at amortised cost using the effective interest method.

Financial liabilities included in insurance and other payables are recognised initially at fair value and subsequently at amortised cost. The fair value of a non-interest bearing liability is its discounted repayment amount. If the due date of the liability is less than one year, discounting is omitted.

Offsetting of financial assets and liabilities

Financial assets and liabilities are offset and reported net in the consolidated statement of financial position only when there is a legally enforceable right to set off the recognised amounts and when the Group intends to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Cash and cash equivalents

For the purposes of the consolidated statement of cash flows, cash and cash equivalents include cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible into known amounts of cash and which are subject to an insignificant risk of change in value.

Deposits with banks with original maturities of more than three months

Deposits held with banks with original maturities of more than three months are initially measured at fair value and subsequently measured at amortised cost. Deposits held with banks are within the scope of IFRS 9 expected credit loss calculation for the assessment of impairment.

Investment contract Liabilities

Investment contract liabilities are recognized when contracts are entered into, and premiums are charged. These liabilities are initially recognized at fair value, being the transaction price excluding any transaction costs directly attributable to the issue of the contract. Subsequent to initial recognition, investment contract liabilities are measured at fair value through profit or loss. Deposits and withdrawals are recorded directly as an adjustment to the investment contract liabilities recorded in the Statement of Financial Position and are not recognised in the Statement of Comprehensive Income. Fair value adjustments are performed at each reporting date and are recognised in the Statement of Comprehensive Income in "Net investment result".

Unit-linked investment contracts

These represent portfolios maintained to meet the specific investment objectives of contract holders who bear the credit, interest rate, market and liquidity risks related to the investments. The liabilities are carried at fair value, which is determined by reference to the underlying financial assets. Changes in fair value are recorded in the profit and loss. Related assets for unit-linked investment contracts are designated at fair value through profit or loss in order to reduce measurement inconsistencies.

The costs of policy administration, asset management, surrender charges and certain contract holders' taxes assessed against the contract holders' account balances are recovered as policy fees and are recognised in the Statement of Comprehensive Income.

s) Operating segment

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components, whose operating results are reviewed regularly by the Group Management Committee (being the chief operating decision maker) to make decisions about resources allocated to each segment and assess its performance, and for which discrete financial information is available.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.1 Change in Accounting Policies

The Group has adopted IFRS 17 Insurance Contracts (“IFRS 17”), which replaces IFRS 4 Insurance Contracts (“IFRS 4”), from 1 January 2023. The overall objective of IFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in IFRS 4, which are largely based on grandfathering previous local accounting policies, IFRS 17 provides a comprehensive model for insurance contracts covering all relevant accounting aspects. Along with IFRS 17, the Group has also adopted IFRS 9 Financial Instruments.

The Group has applied the following significant accounting policies in the preparation of financial statement on the effective date of this Standard i.e., 01 January 2023:

IFRS 17 Insurance Contracts

An insurance contract is a contract under which one party (the issuer) accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain future event (the insured event) adversely affects the policyholder.

The Group issues insurance contracts in the normal course of business, under which it accepts significant insurance risk from its policyholders. As a general guideline, the Group determines whether it has significant insurance risk, by comparing benefits payable after an insured event with benefits payable if the insured event did not occur. Insurance contracts can also transfer financial risk. The Group issues life and non-life insurance to individuals and businesses.

In the normal course of business, the Group uses reinsurance to mitigate its risk exposures. A reinsurance contract transfers significant risk if it transfers substantially all of the insurance risk resulting from the insured portion of the underlying insurance contracts, even if it does not expose the reinsurer to the possibility of a significant loss. All references to insurance contracts in the consolidated financial statements apply to insurance contracts issued or acquired and reinsurance contracts held unless specifically stated otherwise.

Changes to classification and measurement

IFRS 17 establishes specific principles for the recognition, measurement, presentation and disclosure of insurance contracts issued and reinsurance contracts held by the Group. The Group uses different measurement approaches, depending on the type of contracts, as follows:

<i>Nature of Contracts</i>	<i>Product classification</i>	<i>Measurement model</i>
<i>Unit Linked</i>	<i>Insurance contracts</i>	<i>Variable Fee Approach (“VFA”)</i>
<i>Term Life</i>	<i>Insurance contracts</i>	<i>General Measurement Model (“GMM”)</i>
<i>Group Life – Short Term</i>	<i>Insurance contracts</i>	<i>Premium Allocation Approach (“PAA”)</i>
<i>Group Life – Long Term</i>	<i>Insurance contracts</i>	<i>General Measurement Model</i>
<i>Engineering</i>	<i>Insurance contracts</i>	<i>Premium Allocation Approach</i>
<i>Fire</i>	<i>Insurance contracts</i>	<i>Premium Allocation Approach</i>
<i>General Accident</i>	<i>Insurance contracts</i>	<i>Premium Allocation Approach</i>
<i>Liabilities</i>	<i>Insurance contracts</i>	<i>Premium Allocation Approach</i>
<i>Marine</i>	<i>Insurance contracts</i>	<i>Premium Allocation Approach</i>
<i>Motor</i>	<i>Insurance contracts</i>	<i>Premium Allocation Approach</i>
<i>Health</i>	<i>Insurance contracts</i>	<i>Premium Allocation Approach</i>
<i>All reinsurance contracts held other than long term individual and Group life</i>	<i>Reinsurance contracts held</i>	<i>Premium Allocation Approach</i>
<i>Long term individual and Group life reinsurance contracts held</i>	<i>Reinsurance contracts held</i>	<i>General Measurement Model</i>

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.1 Change in Accounting Policies (continued)

IFRS 17 Insurance Contracts (continued)

Changes to classification and measurement (continued)

The key principles of IFRS 17 under the different measurement models, where applicable, are that the Group:

- Identifies insurance contracts as those under which the Group accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain future event (the insured event) adversely affects the policyholder.
- Divides the insurance and reinsurance contracts into groups it will recognise and measure.
- Recognises profit from a group of insurance contracts over each period the Group provides insurance contract services, as the Group is released from risk. If a group of contracts is expected to be onerous (i.e., loss-making) over the remaining coverage period, the Group recognises the loss immediately.

The premium allocation approach (PAA) simplifies the measurement of insurance contracts in comparison with the general measurement model (GMM) in IFRS 17. The measurement principles of the PAA differ from the ‘earned premium approach’ used by the Group under IFRS 4 in the following key areas:

- The liability for remaining coverage reflects premiums received less deferred insurance acquisition cash flows and less amounts recognised in revenue for insurance services provided (insurance revenue for each period is the amount of expected premium receipts for providing services in the period).
- Measurement of the liability for remaining coverage involves an explicit evaluation of risk adjustment for non-financial risk when a group of contracts is onerous in order to calculate a loss component (previously these may have formed part of the unexpired risk reserve provision).
- Measurement of the liability for incurred claims (previously claims outstanding and incurred-but-not-reported (IBNR) claims) is determined on a discounted probability-weighted expected value basis and includes an explicit risk adjustment for non-financial risk. The liability includes the Group’s obligation to pay other incurred insurance expenses;

Measurement of the asset for remaining coverage (reflecting reinsurance premiums paid for reinsurance held) is adjusted to include a loss-recovery component to reflect the expected recovery of onerous contract losses where such contracts reinsure onerous direct contracts.

Under the GMM and the variable fee approach (VFA), the group recognises and measures groups of insurance contracts at:

- i. A risk-adjusted present value of the future cash flows (the fulfilment cash flows) that incorporates all available information about the fulfilment cash flows in a way that is consistent with observable market information; and
- ii. An amount representing the unearned profit in the group of contracts (the contractual service margin or CSM)

The VFA is a mandatory modification of the GMM regarding the treatment of the CSM in order to accommodate direct participating contracts.

The Group capitalises insurance acquisition cash flows for all insurance group of contracts. The Group allocates the acquisition cash flows to groups of insurance contracts issued using a systematic and rational basis. Insurance acquisition cash flows include those that are directly attributable to a group.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.1 Change in Accounting Policies (continued)

IFRS 17 Insurance Contracts (continued)

Changes to presentation and disclosure

IFRS 17 introduces a new way of presenting income and expenses relating to insurance contracts that moves away from a premium based presentation approach for the statement of comprehensive income. It also introduces changes in the way insurance contract related account balances are presented in the statement of financial position.

In addition, IFRS 17 requires more granular and detailed disclosures to provide information on the composition and movements of the amounts recognized in the financial statements that arise from insurance contracts in the form of roll forward and reconciliation tables. The Group presents the following line items separately in the statement of financial position as required under IFRS 17:

- Portfolios of Insurance contracts that are assets.
- Portfolios of Insurance contracts that are liabilities.
- Portfolios of Reinsurance contracts that are assets.
- Portfolios of Reinsurance contracts that are liabilities.

The carrying amount of an insurance contract asset / liability is the sum of the liability of remaining coverage and the liability for incurred claims. Reinsurance contracts held that are either assets or liabilities, comprise liability for remaining coverage and liability for incurred claims that correspond to the ceded business. The line-item descriptions in the profit or loss and other comprehensive income have been changed significantly compared with prior year. Previously the Group reported the following line items:

- Gross Written Contribution
- reinsurance and retakaful contributions ceded
- Net contributions
- Net movement in unearned contributions
- Contributions earned.
- Commission income on ceded and retakaful
- Gross claims paid.
- reinsurance and retakaful share of claims paid
- Net claims paid.
- Net movement in outstanding claims and reserves
- Claims incurred.
- Commissions paid and other costs.
- Net Underwriting income

Instead, IFRS 17 requires separate presentation of:

- Insurance revenue
- Insurance service expense
- Income or expenses from reinsurance contracts held.
- Insurance finance income or expenses
- Reinsurance finance income or expenses
- Net insurance finance income or expenses

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.1 Change in Accounting Policies (continued)

IFRS 17 Insurance Contracts (continued)

Insurance and reinsurance contracts issued classification

The Group issues insurance contracts in the normal course of business, under which it accepts significant insurance risk from its policyholders. As the policies written by the Group transfer significant insurance risk, all the policies issued are within the scope of IFRS 17. The Group currently does not write any insurance policies that include embedded derivatives, provide warranties (similar to those provided by a manufacturer, dealer, or retailer) or include non-insurance distinct service components.

Level of Aggregation

While deciding on the portfolio level under IFRS 17, the Group has considered the criteria of “similar risk and managed together” while taking into account the materiality of each product/portfolio. In grouping insurance contracts into portfolios, the Group considers the similarity of risks rather than the specific labelling of product lines.

Each portfolio is further disaggregated into groups of contracts that are issued within a calendar year (annual cohorts) and are (i) contracts that are onerous at initial recognition; (ii) contracts that at initial recognition have no significant possibility of becoming onerous subsequently; or (iii) a group of remaining contracts.

Recognition

Groups of insurance contracts issued are initially recognised from the earliest of the following:

- the beginning of the coverage period.
- the date when the first payment from the policyholder is due or actually received, if there is no due date; or
- when the Group determines that a group of contracts becomes onerous.

Separating components from insurance and reinsurance contracts

The Group assessed its insurance and reinsurance contracts to determine whether they contained distinct components which must be accounted for under another reporting standard instead of IFRS 17.

The investment components included in the life insurance contracts are highly interrelated to the insurance component and are thus not distinct. Accordingly, the Group shall not unbundle the cash flows related to the investment component.

In the case of non-life policies / general insurance, roadside assistance is the only service component that is offered along with the motor policies. However, since the road-side assistance cover also ends once the policy expires, it is not distinct. Thus, the Group shall not unbundle the roadside assistance offered along with motor policies.

Contract boundary

The measurement of a group of insurance contracts includes all future cash flows expected to arise within the boundary of each contract in the group.

Cash flows are within the boundary of an insurance contract if they arise from substantive rights and obligations that exist during the reporting period in which the Group can compel the policyholder to pay the premiums, or in which the Group has a substantive obligation to provide the policyholder with insurance contract services. A substantive obligation to provide insurance contract services ends when:

- The Group has the practical ability to reassess the risks of the particular policyholder and, as a result, can set a price or level of benefits that fully reflects those risks; or
- Both of the following criteria are satisfied:
 - i. The Group has the practical ability to reassess the risks of the portfolio of insurance contracts that contain the contract and, as a result, can set a price or level of benefits that fully reflects the risk of that portfolio; and
 - ii. The pricing of the premiums up to the date when the risks are reassessed does not take into account the risks that relate to periods after the reassessment date

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4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.1 Change in Accounting Policies (continued)

IFRS 17 Insurance Contracts (continued)

Measurement

The following table sets out the accounting policy choices adopted by the Group:

	Applicable Measurement Model	IFRS 17 options	Adopted approach
Insurance acquisition cash flows	PAA	In applying the premium allocation approach, an entity may choose to recognize any insurance acquisition cash flows as expenses when it incurs those costs, provided that the coverage period of each contract in the group at initial recognition is no more than one year.	Group currently amortizes acquisition cash flows for all lines expected to be measured using the PAA. The company will use the same approach under IFRS 17 as this would not only ensure consistency with current practice but would also be consistent with the treatment under GMM.
LRC adjusted for financial risk and time value of money	PAA	The entity is not required to adjust the carrying amount of the liability for remaining coverage to reflect the time value of money and the effect of financial risk if, at initial recognition, the entity expects that the time between providing each part of the services and the related premium due date is no more than a year.	The expected delay between provision of services and receipt of payment is small for contracts eligible to be run under the PAA. Hence, the Company does not expect significant financing component for LRC for these contracts.
LIC adjusted for time value of money	PAA	In applying PAA, an entity may choose to not adjust future cash flows for Liability of Incurred Claims (LIC) for the time value of money and the effect of financial risk if those cash flows are expected to be paid or received in one year or less from the date the claims are incurred.	For the majority of insurance contracts (except for medical and short-term Group Life) written by the Group, a significant portion of the claims is settled beyond 12 months from the date of loss. Accordingly, the Group has decided to discount the LIC computed under the PAA approach.
Insurance finance income and expense	All	IFRS 17 provides an accounting policy choice to an entity may decide to include insurance finance income/expense either in the P&L or systematically allocate it between P&L and OCI.	The Group has made an accounting policy choice to account for the insurance finance income or expenses in P&L instead of disaggregating it between P&L and OCI.
Disaggregation of risk adjustment	All	The Company can choose the option not to disaggregate the entire change in the risk adjustment for non-financial risk in the insurance service result. Or it can choose to split the amount between the insurance service result and insurance finance income or expenses.	For short term contracts, the Company has decided not to disaggregate the changes in the risk adjustment between the changes due to financial risks and non-financial risks, since, material impact of discounting on risk adjustment is not expected since most of the business is short tailed. For longer term, the company has decided to disaggregate the changes in the risk adjustment between the changes due to financial risks and non-financial risks.

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4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.1 Change in Accounting Policies (continued)

IFRS 17 Insurance Contracts (continued)

Measurement (continued)

The following table sets out the accounting policy choices adopted by the Group:

	Applicable Measurement Model	IFRS 17 options	Adopted approach
Presentation of income / (expense) from reinsurance contracts held	All	IFRS 17 allows options in presenting income or expenses from reinsurance contracts held, other than insurance finance income or expenses. An alternative would be to gross up this single amount and present separately the amounts recovered from the reinsurer (as income) and an allocation of the premiums paid (as reinsurance expenses) in line items separate from insurance revenue and insurance service expenses.	The Group elected to present the Net expenses from reinsurance contracts held as one line-item.

Insurance contracts measured under the premium allocation approach - Initial and Subsequent Measurement

The Group applies the premium allocation approach to all the insurance contracts (other than long term Individual and Group life insurance contracts) that it issues and reinsurance contracts that it holds as:

- The coverage period of each contract in the group is one year or less, including insurance contract services arising from all premiums within the contract boundary; or
- For all the portfolios having contracts longer than one year, the Group expects the measurement of the liability for remaining coverage for the group does not differ materially from the measurement that would be produced applying the general measurement model. In assessing materiality, The group has decided to set the acceptable threshold for the comparison of LRC between PAA and GMM using a combination of relative and absolute materiality criteria.

For a group of contracts that is not onerous at initial recognition, the Group measures the liability for remaining coverage as:

- The premiums, if any, received at initial recognition;
- Minus any insurance acquisition cash flows at that date,
- Plus, or minus any amount arising from the derecognition at that date of the asset recognised for insurance acquisition cash flows and
- Any other asset or liability previously recognised for cash flows related to the group of contracts that the Group pays or receives before the group of insurance contracts is recognised.

The Group measures the carrying amount of the liability for remaining coverage at the end of each reporting period as the liability for remaining coverage at the beginning of the period:

- Plus, premiums received in the period.
- Minus insurance acquisition cash flows
- Plus, any amounts relating to the amortisation of the insurance acquisition cash flows recognised as an expense in the reporting period for the group.
- Plus, any adjustment to the financing component, where applicable
- Minus the amount recognised as insurance revenue for the services provided in the period
- Minus any investment component paid or transferred to the liability for incurred claims

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.1 Change in Accounting Policies (continued)

IFRS 17 Insurance Contracts (continued)

Insurance contracts measured under the premium allocation approach - Initial and Subsequent Measurement (continued)

The Group estimates the liability for incurred claims as the fulfilment cash flows related to incurred claims. The fulfilment cash flows incorporate, in an unbiased way, all reasonable and supportable information available without undue cost or effort about the amount, timing and uncertainty of those future cash flows, they reflect current estimates from the perspective of the Group and include an explicit adjustment for non-financial risk (the risk adjustment).

When facts and circumstances indicate that a group of contracts has become onerous, the Group performs a test for onerousness. If the amount of the fulfilment cash flows exceeds the carrying amount of the LRC, the Group recognises the amount of the difference as a loss in profit or loss and increases the LRC for the corresponding amount.

Insurance contracts measured other than PAA - Initial and Subsequent Measurement

The Group measures a group of contracts on initial recognition as the sum of the expected fulfilment cash flows within the contract boundary and the contractual service margin representing the unearned profit in the contracts relating to services that will be provided under the contracts. Fulfilment cash flows comprise unbiased and probability-weighted estimates of future cash flows, discounted to present value to reflect the time value of money and financial risks, plus a risk adjustment for non-financial risk.

The Group's objective in estimating future cash flows is to determine the expected value, or the probability weighted mean, of the full range of possible outcomes, considering all reasonable and supportable information available at the reporting date without undue cost or effort.

The Group updates its estimates at the end of each reporting period using all newly available information, as well as historic evidence and information about trends. The Group determines its current expectations of probabilities of future events occurring at the end of the reporting period. In developing new estimates, the Group considers the most recent experience and earlier experience, as well as other information.

The CSM at the end of the reporting period represents the profit in the group of insurance contracts that has not yet been recognised in profit or loss, because it relates to future service to be provided.

For a group of insurance contracts, the carrying amount of the CSM of the group at the end of the reporting period equals the carrying amount at the beginning of the reporting period adjusted, as follows:

- The effect of any new contracts added to the group.
- For contracts measured under the GMM, interest accreted on the carrying amount of the CSM during the reporting period, measured at the discount rates at initial recognition.
- The changes in fulfilment cash flows relating to future service, except to the extent that:
 - Such increases in the fulfilment cash flows exceed the carrying amount of the CSM, giving rise to a loss; or
 - Such decreases in the fulfilment cash flows are allocated to the loss component of the liability for remaining coverage.
- The effect of any currency exchange differences on the CSM
- The amount recognised as insurance revenue because of the transfer of insurance contract services in the period, determined by the allocation of the CSM remaining at the end of the reporting period (before any allocation) over the current and remaining coverage period.

For direct participating contracts measured under the VFA, the Group adjusts the CSM for the change in the amount of the Group's share of the fair value of the underlying items and changes in fulfilment cash flows that relate to future services, except to the extent that:

- A decrease in the amount of the Group's share of the fair value of the underlying items, or an increase in the fulfilment cash flows that relate to future services, exceeds the carrying amount of the CSM, giving rise to a loss in profit or loss (included in insurance service expenses) and creating a loss component; or
- An increase in the amount of the Group's share of the fair value of the underlying items, or a decrease in the fulfilment cash flows that relate to future services, is allocated to the loss component, reversing losses previously recognised in profit or loss (included in insurance service expenses).

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4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.1 Change in Accounting Policies (continued)

IFRS 17 Insurance Contracts (continued)

Insurance contracts measured other than PAA - Initial and Subsequent Measurement (continued)

The changes in fulfilment cash flows relating to future service that adjust the CSM comprise of:

- Experience adjustments that arise from the difference between the premium receipts (and any related cash flows such as insurance acquisition cash flows and insurance premium taxes) and the estimate, at the beginning of the period, of the amounts expected. Differences related to premiums received (or due) related to current or past services are recognised immediately in profit or loss while differences related to premiums received (or due) for future services are adjusted against the CSM.
- Changes in estimates of the present value of future cash flows in the liability for remaining coverage. For contracts measured under the GMM these changes exclude those relating to the time value of money and changes in financial risk (recognised in the statement of profit or loss and other comprehensive income rather than adjusting the CSM)
- Differences between any investment component expected to become payable in the period and the actual investment component that becomes payable in the period. Those differences are determined by comparing (i) the actual investment component that becomes payable in the period with (ii) the payment in the period that was expected at the start of the period plus any insurance finance income or expenses related to that expected payment before it becomes payable.
- Changes in the risk adjustment for non-financial risk that relate to future service.

For direct participating contracts measured under the VFA changes in fulfilment cash flows that relate to future services and adjust the CSM are measured at current discount rates and include the changes in the effect of the time value of money and financial risks that do not arise from underlying items.

Where, during the coverage period, a group of insurance contracts becomes onerous, the Group recognises a loss in profit or loss for the net outflow, resulting in the carrying amount of the liability for the group being equal to the fulfilment cash flows. A loss component is established by the Group for the liability for remaining coverage for such onerous group depicting the losses recognised.

The Group measures the carrying amount of a group of insurance contracts at the end of each reporting period as the sum of: (i) the liability for remaining coverage comprising fulfilment cash flows related to future service allocated to the group at that date and the CSM of the group at that date; and (ii) the liability for incurred claims for the Group comprising the fulfilment cash flows related to past service allocated to the group at that date.

Reinsurance contracts held

Reinsurance contracts held are accounted for applying IFRS 17 when they meet the definition of an insurance contract. This includes the condition that the contract must transfer significant insurance risk.

Reinsurance contracts transfer significant insurance risk only if they transfer to the reinsurer substantially all the insurance risk relating to the reinsured portions of the underlying insurance contracts, even if a reinsurance contract does not expose the issuer (reinsurer) to the possibility of a significant loss.

Portfolios of reinsurance contracts held are assessed for aggregation separately from portfolios of insurance contracts issued. Applying the grouping requirements to reinsurance contracts held, the Group aggregates reinsurance contracts held concluded within a calendar year (annual cohorts) into groups of (i) contracts for which there is a net gain at initial recognition, if any; (ii) contracts for which at initial recognition there is no significant possibility of a net gain arising subsequently; and (iii) remaining contracts in the portfolio, if any.

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4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.1 Change in Accounting Policies (continued)

IFRS 17 Insurance Contracts (continued)

Reinsurance contracts held (continued)

A group of reinsurance contracts held is recognised at the earlier of the following:

- If the reinsurance contracts provide proportionate coverage, the date the Group initially recognizes any underlying insurance contracts (onerous or not).
- In all other cases, at the beginning of the coverage period of the group of reinsurance contracts. However, if the Group recognises an onerous group of underlying insurance contracts on an earlier date and the related reinsurance contract was entered into before that earlier date, then the group of reinsurance contracts is recognised on that earlier date.

Cash flows are within the contract boundary if they arise from substantive rights and obligations that exist during the reporting period in which the Group is compelled to pay amounts to the reinsurer or has a substantive right to receive services from the reinsurer. A substantive right to receive services from the reinsurer shall end when the reinsurer:

- has the practical ability to reassess the risks transferred to it and can set a price or level of benefits that fully reflects those reassessed risks; or
- has a substantive right to terminate the coverage.

The Group measures its reinsurance assets for a group of reinsurance contracts that it holds on the same basis as insurance contracts that it issues. However, they are adapted to reflect the features of reinsurance contracts held that differ from insurance contracts issued. Where the Group recognises a loss on initial recognition of an onerous group of underlying insurance contracts or when further onerous underlying insurance contracts are added to a group, the Group establishes a loss-recovery component of the asset for remaining coverage for a group of reinsurance contracts held depicting the recovery of losses.

Modification and derecognition

The Group derecognises insurance contracts when:

- The rights and obligations relating to the contract are extinguished (i.e., discharged, cancelled or expired); or
- The contract is modified such that the modification results in a change in the measurement model, or the applicable standard for measuring a component of the contract. In such cases, the Group derecognises the initial contract and recognises the modified contract as a new contract.

When a modification is not treated as a derecognition, the Group recognises amounts paid or received for the modification with the contract as an adjustment to the relevant liability for remaining coverage.

Allocation of Expenses

Group has prepared an expense allocation model, on the basis of which, operating expenses have been classified into the following categories:

- *Fully attributable expenses*
These are expenses which are directly related to fulfilling an insurance obligation. Expenses such as commission paid to the broker against an insurance contract, are considered fully attributable expenses.
- *Partially attributable expenses*
These are expenses which are partially related to fulfilling an insurance obligation. Of the total expense, the attributable portion will be allocated to the group of contracts, and the non-attributable portion will be booked as other operating expense.
- *Non attributable expenses*
Overhead expenses that would be incurred by any business organization, regardless of whether these expenses are utilized for fulfilment of insurance obligations would be expensed as incurred as part of 'other operating expenses' (i.e. out of scope of IFRS 17) – being considered predominantly corporate in nature, or any other expenses that cannot be allocated to group of contracts.

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4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.1 Change in Accounting Policies (continued)

IFRS 17 Insurance Contracts (continued)

Allocation of Expenses (continued)

After the expenses were classified into attributable, partially attributable and non-attributable expenses, they are further classified into the following classes.

- Acquisition cost
- Claims related expenses
- Maintenance expenses

Discount rates

The Group adjusts the carrying amount of the insurance contracts liabilities and reinsurance contracts assets to reflect the time value of money and the effect of financial risk using discount rates that reflect the characteristics of the cash flows of the group of contracts.

Considering the investment portfolio and the insurance contracts written by the Group, the entity has decided to proceed with the bottom-up approach to compute the discount rates. Under the bottom-up approach, the discount rate is determined as the risk-free yield, adjusted for differences in liquidity characteristics between the financial assets used to derive the risk-free yield and the relevant liability cash flows (known as an 'illiquidity premium'). The Group has determined illiquidity premium using Replicating Portfolio technique.

Risk adjustment for non-financial risk

The risk adjustment for non-financial risk is the compensation that the Group requires for bearing the uncertainty about the amount and timing of the cash flows of groups of insurance contracts. The risk adjustment reflects an amount that an insurer would rationally pay to remove the uncertainty that future cash flows will exceed the expected value amount.

The portfolios for which the company has adopted PAA simplification for the calculation of liability for remaining coverage, risk adjustment for LRC would only be estimated in case group of contracts recognized as onerous. For portfolios measured under general measurement model or the variable fee approach, risk adjustment would be required for the calculation of both LRC and LIC.

The Group reviewed a range of possible methodologies to estimate the RA for LRC and LIC. For RA LIC, under non-life and group life lines of business, the Group has decided to use the Mack approach. For long term life contracts, the company will use the Provision for Adverse Deviation approach or the e-forms approach for LRC RA. For LIC RA, the Group will use the same risk adjustment % as calculated for LRC. The Group has decided to use a 65th percentile for all lines of business.

Contractual service margin (CSM)

The CSM is a component of the asset or liability for the group of insurance contracts that represents the unearned profit the Group will recognise as it provides services in the future. An amount of the CSM for a group of insurance contracts is recognised in profit or loss as insurance revenue in each period to reflect the insurance contract services provided under the group of insurance contracts in that period. The amount is determined by:

- Identifying the coverage units in the group
- Allocating the CSM at the end of the period (before recognising any amounts in profit or loss to reflect the insurance contract services provided in the period) equally to each coverage unit provided in the current period and expected to be provided in the future.

The number of coverage units in a group is the quantity of insurance contract services provided by the contracts in the group, determined by considering the quantity of the benefits provided and the expected coverage period. The coverage unit for both groups, unit linked life insurance contracts and other long term life groups of contracts, the coverage unit is net amount of risk. The total coverage units of each group of insurance contracts are reassessed at the end of each reporting period to adjust for the reduction of remaining coverage for claims paid, expectations of lapses and cancellation of contracts in the period. They are then allocated based on probability-weighted average duration of each coverage unit provided in the current period and expected to be provided in the future.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.1 Change in Accounting Policies (continued)

IFRS 17 Insurance Contracts (continued)

Contractual service margin (CSM) (continued)

For reinsurance contracts issued, the number of coverage units in a group reflects the expected pattern of underwriting of the underlying contracts because the level of service provided depends on the number of underlying contracts in force. The coverage unit is net amount of risk ceded. The remaining coverage units are reassessed at the end of each reporting period to reflect the expected pattern of service and the expectations of lapses and cancellations of contracts. The remaining coverage is allocated based on probability weighted average duration of each coverage unit provided in the current period and expected to be provided in the future.

Onerosity determination

IFRS 17 does not provide any specific guidance about which facts and circumstances should be considered, to indicate that a group of contracts is onerous on initial recognition or subsequently. The Group assesses the Onerosity considering the factors such as:

- a) the expected ratio of claims to premiums (or any other measurement of expected profitability) compared with the actual ratio over the coverage period.
- b) economic or regulatory changes that can cause significant revisions in the expected cash flows; or
- c) significant changes to the costs involved in fulfilling contracts: e.g., as a result of internal reorganizations or changes to the prices of services or products used to fulfil its insurance obligations.

Discounting

For cash flows that do not vary based on the returns on underlying items, an entity may determine the discount rate based on a liquid risk-free yield curve. This is adjusted to eliminate differences between the liquidity characteristics of the financial instruments that underlie the chosen curve and those of the insurance contract. The Group has elected to use the Bottom-up approach in determining the discount rates based on liquid risk-free yield curve.

Time value of money

The Group adjusts the carrying amount of the insurance contracts liabilities and reinsurance contracts assets to reflect the time value of money and the effect of financial risk using discount rates that reflect the characteristics of the cashflows of the group of contracts.

Under the bottom-up approach, the discount rate is determined as the risk-free yield, adjusted for differences in liquidity characteristics between the financial assets used to derive the risk-free yield and the relevant liability cash flows (known as an 'illiquidity premium'). The risk-free curve itself will either be derived by the Group from risk free assets in the market, or the Group may choose to apply a published risk-free yield curve. The top-down approach starts with the determination of a reference portfolio. The reference portfolio yield will be taken as the yield on the underlying items to which the liability cashflows are linked.

Liability for Incurred Claims

The Group will calculate the LFIC as follows:

- Best Estimate (BEL) of the fulfilment cash flows relating to incurred claims including outstanding claims, IBNR and IBNER.
- Expenses already incurred but not yet paid in relation to claims and the cost of handling incurred claims at that date.
- Adjustment for the time value of money.
- Risk adjustment for non-financial risks.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.1 Change in Accounting Policies (continued)

IFRS 17 Insurance Contracts (continued)

Transition Impact

IFRS 17 requires an entity to restate the balance sheet at the transition date. This will result in significant changes to the measurement and presentation of insurance contract liabilities for historical periods. IFRS 17 standard has outlined 3 approaches under which the insurance reinsurance assets and liabilities at the transition date can be determined.

- a) Full Retrospective approach (FRA)
- b) Modified Retrospective approach (MRA)
- c) Fair value approach (FVA)

On transition date, 1 January 2022, the Group identified, recognised and measured each group of insurance contracts using the applicable transition approaches discussed above, and derecognised any existing balances that would not exist had IFRS 17 always been applied, recognizing any resulting net difference in equity.

Changes in accounting policies resulting from the adoption of IFRS 17 are applied using the Full Retrospective Approach (FRA) to the extent possible. However, if the FRA for a group of insurance contracts is impracticable, then the Group can choose either a Modified Retrospective Approach or Fair Value Approach.

The majority of the non-life policies written by the Group are short-term, i.e., having tenure of less than or equal to 12 months. Considering the short-term duration of policies and availability of the data, the company applied the Full Retrospective Approach for the non-life portfolio.

Whereas for the Long-term Group life and Individual life portfolios, The Group assessed historical information available and determined that all reasonable and supportable information necessary for applying the full retrospective approach was not available for contracts issued prior to the transition date. Considering this, the Group applied the Fair Value Approach (FVA).

Fair Value Approach is one of the two alternatives provided by IFRS 17 for determining the various accounts, but more specifically the Contractual Service Margin (CSM), at the transition date for groups of insurance contracts for which Full Retrospective Approach would be impracticable.

To apply the fair value approach, an entity shall determine the Contractual Service Margin or Loss Component of the liability for remaining coverage at the transition date as the difference between the fair value of a group of insurance contracts and the fulfilment cash flows at the transition date.

IFRS 17 does not provide guidance on determining Fair Value of Insurance Contracts, but it refers to the standard "IFRS13 - Fair Value Measurement". IFRS 13 provides guidance in the measurement, but not specifically for insurance contracts and it defines the Fair value as a market-based measurement, not an entity specific measurement. The objective of a fair value measurement is to estimate the price at which an orderly transaction to sell the asset or to transfer the liability would take place between market participants at the measurement date under current market conditions (i.e. an exit price at the measurement date from the perspective of a market participant that holds the asset or owes the liability). For the Fair Value measurement, the company opted for the Cost of Capital (CoC) Approach, where the fair value was determined by a CoC in addition to BEL. The Group has aggregated contracts issued more than one year apart for groups of contracts applying the value approach at transition, as it did not have supportable information to aggregate contracts into groups including only contracts issued within one year.

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.1 Change in Accounting Policies (continued)

IFRS 17 Insurance Contracts (continued)

Transition Impact (continued)

The line item descriptions in the statement of profit and loss have changed significantly compared to prior period reported under IFRS 4. The adoption of IFRS 17 has led to the restatement of the net profit after tax for the year ended 31 December 2022 from AED 42,462 thousand reported under IFRS 4 to a profit of AED 35,436 thousand reported under IFRS 17. Additionally, the other comprehensive loss for the year ended 31st December 2022 was AED 47,779 thousand reported under IFRS 4 changed to a loss of 49,279 thousand under IFRS 17.

31 December 2022

<i>Financial statement caption</i>	<i>As previously reported AED '000</i>	<i>Restated Amount AED '000</i>	<i>Effect of IFRS 17 adoption AED '000</i>
Assets			
Takaful contract assets	291,287	-	(291,287)
Retakaful contract assets	385,356	281,846	(103,510)
Other assets	232,649	106,343	(126,306)
Liabilities			
Takaful contract liabilities	(3,016,380)	(2,366,360)	650,020
Retakaful contract liabilities	-	(185,201)	(185,201)
Other payables and accruals	(259,445)	(141,759)	117,686
Equity			
Accumulated Losses	(376,447)	(371,913)	4,534
Foreign exchange translation reserves	(156,723)	(157,049)	(326)
Non-controlling interests	67,788	70,213	2,425
Total	(465,382)	(458,749)	6,633

31 December 2021

<i>Financial statement caption</i>	<i>As previously reported AED '000</i>	<i>Effect of Restated Amount AED '000</i>	<i>IFRS 17 adoption AED '000</i>
Assets			
Takaful contract assets	213,404	6,812	(206,592)
Retakaful contract assets	398,139	339,678	(58,461)
Other assets	256,354	74,784	(181,570)
Liabilities			
Takaful contract liabilities	(3,503,331)	(2,986,190)	517,141
Retakaful contract liabilities	-	(198,195)	(198,195)
Other payables and accruals	(391,906)	(249,071)	142,835
Equity			
Accumulated Losses	(371,672)	(357,884)	13,788
Non-controlling interests	75,681	77,053	1,371
Total	(295,991)	(280,832)	15,159

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

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As at 31 December 2023

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.1 Change in Accounting Policies (continued)

IFRS 9 Financial Instruments

The Group has adopted the impairment requirements of IFRS 9 as issued by the IASB in July 2014 with a date of transition of 1 January 2023. The adoption of the impairment requirements of IFRS 9 has resulted in changes in accounting policies for impairment of financial assets. The Group has applied the transition provisions in IFRS 9 and effects the of adopting the standards on the consolidated financial statements on 1 January 2023 is presented in the statement of changes in equity.

The effects of adopting these standards on the interim condensed consolidated financial statements on 1 January 2023 is presented in the statement of changes in equity since IFRS 9 permits but does not require restatement of comparative periods, and prohibits companies from applying IFRS 9 to financial assets derecognized in the comparative period. The Group recorded an impairment allowance at 1 January 2023 on financial assets amounting to AED 738 thousand as a result of first time adoption of IFRS 9.

<i>1 January 2023</i>	<i>Measurement under IAS 39 AED'000</i>	<i>Classification AED'000</i>	<i>IFRS 9 ECL AED'000</i>	<i>Amount under IFRS 9 AED'000</i>
Financial Assets				
Statutory Deposits	269,111	-	(10)	269,101
Investments -Financial assets at fair value through profit or loss	14,858	-	-	14,858
Investments -Available-for-sale investments	64,019	(64,019)	-	-
Investments - Financial instruments at FVOCI	-	96,005	(56)	95,949
Investments - Held to maturity	414,084	(414,084)	-	-
Investments at Amortized Cost	-	382,098	(298)	381,800
Participants' investments in unit-linked contracts	1,948,146	-	-	1,948,146
Deposits with takaful and retakaful companies	1,347	-	-	1,347
Contributions and takaful balance receivables	291,286	-	-	291,286
Retakafuls' share of outstanding claims	211,781	-	-	211,781
Retakafuls' share of unearned contribution	173,574	-	-	173,574
Other assets and receivables	232,649	-	(349)	232,300
Bank balances and cash	133,445	-	(25)	133,420
	3,754,300	-	(738)	3,753,562
Non Financial Assets	339,984	-	-	339,984
Total	4,094,284	-	(738)	4,093,546

As of 1 January 2023, the Group has classified a portion of its previously held to maturity securities, as AFS portfolio at amortised cost. These instruments met the solely payments of principal and interest (SPPI) criterion, were not actively traded and were held with the intention to collect cash flows and without the intention to sell. Change in classification as of 31 December 2021 is as below;

<i>1 January 2022</i>	<i>Measurement under IAS 39 AED'000</i>	<i>Classification AED'000</i>	<i>IFRS 9 ECL AED'000</i>	<i>Amount under IFRS 9 AED'000</i>
Financial Assets				
Investments -Financial assets at fair value through profit or loss	59,534	-	-	59,534
Investments - Financial instruments at FVOCI	-	63,495	-	63,495
Investments at Amortized Cost	-	436,037	-	436,037
Investments -Available-for-sale investments	63,495	(63,495)	-	-
Investments -Held to maturity	436,037	(436,037)	-	-
	559,066	-	-	559,066

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.2 Critical Accounting Judgements And Key Sources Of Estimation Uncertainty

The preparation of consolidated financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this consolidated financial information, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the year ended 31 December 2022 with the exception of those relating to the measurement of insurance contracts issued and reinsurance contracts held. For these contracts, IFRS 17 is applied for annual periods beginning on or after 1 January 2023 and the key judgments and estimates applied are as below.

Assessment of significance of insurance risk

The Group applies its judgement in assessing whether a contract transfers to the issuer significant insurance risk. A contract transfers significant insurance risk only if an insured event could cause the Group to pay additional amounts that are significant in any single scenario and only if there is a scenario that has commercial substance in which the issuer has a possibility of a loss on a present value basis upon an occurrence of the insured event, regardless of whether the insured event is extremely unlikely.

CSM release pattern

The group applied significant judgements in the following aspects to the determination of CSM amounts that were recognized in profit or loss for GMM and VFA products.

The coverage units are based on the fixed death benefits in-force amounts (during the insurance coverage period) to the period in which insurance or investment management services are expected to be provided. In performing the above determination, management applied judgement that might significantly impact the CSM carrying values and amounts of the CSM allocation recognized in profit or loss for the period.

Onerosity determination

IFRS 17 does not provide any specific guidance about which facts and circumstances should be considered, to indicate that a group of contracts is onerous on initial recognition or subsequently. The Group assesses the Onerosity considering the factors such as:

- a) the expected ratio of claims to premiums (or any other measurement of expected profitability) compared with the actual ratio over the coverage period.
- b) economic or regulatory changes that can cause significant revisions in the expected cash flows; or
- c) significant changes to the costs involved in fulfilling contracts: e.g., as a result of internal reorganizations or changes to the prices of services or products used to fulfil its insurance obligations.

Discounting

For cash flows that do not vary based on the returns on underlying items, an entity may determine the discount rate based on a liquid risk-free yield curve. This is adjusted to eliminate differences between the liquidity characteristics of the financial instruments that underlie the chosen curve and those of the insurance contract. The Group has elected to use the Bottom-up approach in determining the discount rates based on liquid risk-free yield curve.

Time value of money

The Group adjusts the carrying amount of the insurance contracts liabilities and reinsurance contracts assets to reflect the time value of money and the effect of financial risk using discount rates that reflect the characteristics of the cash flows of the group of contracts. Under the bottom-up approach, the discount rate is determined as the risk-free yield, adjusted for differences in liquidity characteristics between the financial assets used to derive the risk-free yield and the relevant liability cash flows (known as an 'illiquidity risk premium'). The risk-free curve itself will either be derived by the Group from risk free assets in the market, or the Group may choose to apply a published risk-free yield curve. The approach starts with the determination of a reference portfolio. The reference portfolio yield will be taken as the yield to compute illiquidity risk premium which then along with risk free yield is used to calculate point in time curve.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.2 Critical Accounting Judgements And Key Sources Of Estimation Uncertainty (continued)

Liability for Incurred Claims

The Group will calculate the LFIC as follows:

- Best Estimate (BEL) of the fulfilment cash flows relating to incurred claims including outstanding claims, IBNR and IBNER;
- Expenses already incurred but not yet paid in relation to claims and the cost of handling incurred claims at that date;
- Adjustment for the time value of money; and
- Risk adjustment for non-financial risks.

Measurement of the expected credit loss (“ECL”) allowance

The measurement of the expected credit loss allowance for financial assets measured at amortised cost and FVTOCI is an area that requires the use of complex models and significant assumptions about future economic conditions and credit behaviour (e.g. the likelihood of customers defaulting and the resulting losses).

A number of significant judgements are also required in applying the accounting requirements for measuring ECL, such as:

- Determining the criteria for significant increase in credit risk;
- Determining the criteria and definition of default;
- Choosing appropriate models and assumptions for the measurement of ECL; and
- Establishing groups of similar financial assets for the purposes of measuring ECL.

The Group regularly reviews and validates the models and inputs to the models to reduce any differences between expected credit loss estimates and actual credit loss experience.

When measuring ECL the Group uses reasonable and supportable forward looking information, which is based on assumptions for the future movement of different economic drivers and how these drivers will affect each other. Loss given default is an estimate of the loss arising on default. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, taking into account cash flows from collateral and integral credit enhancements.

Classification of properties

In the process of classifying properties, management has made various judgments. Judgments are needed to determine whether a property qualifies as an investment property, property and equipment, property under development and/or property held for sale. Management develops criteria so that it can exercise that judgment consistently in accordance with the definitions of investment property, property and equipment, property under development and property held for sale. In making its judgment, management has considered the detailed criteria and related guidance set out in IAS 2 – Inventories, IAS 16 – Property, plant and equipment, and IAS 40 – Investment Property, with regards to the intended use of the property.

Determining the lease term

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension, automatic renewal options are only included in the lease term if the lease is reasonably certain to be extended.

The assessment is reviewed if a significant event or a significant change in circumstances occurs which affects this assessment and that is within the control of the lessee.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.2 Critical Accounting Judgements And Key Sources Of Estimation Uncertainty (continued)

Depreciation of property and equipment

The cost of property and equipment is depreciated over the estimated useful life, which is based on expected usage of the asset, expected physical wear and tear, the repair and maintenance program and technological obsolescence arising from changes and the residual value. Management has not considered any residual value as it is deemed immaterial.

Impairment of goodwill

The Group determines whether goodwill is impaired at least on an annual basis. This requires an estimation of the value-in-use of the cash generating units to which goodwill is allocated. Estimating the value-in-use required the Group to make an estimate of the expected future cash flows from each cash generating unit and also to choose a suitable discount rate in order to calculate the present value of those cash flows.

Discounting of lease payments

The lease payments are discounted using the Group's incremental borrowing rate ("IBR"). Management has applied judgments and estimates to determine the IBR at the commencement of lease. Group discounted lease payments using the incremental borrowing rate of 4.5% per annum.

Revaluation of land and building

IAS 16 – Land and building require revaluations to be made with sufficient regularity to ensure that the carrying amount does not differ materially from that which would be determined using fair value at the end of the reporting period. Management has estimated a period of 3 years as sufficient regularity for revaluation of land and building.

Valuation of investment properties

The fair value of investment properties were determined by external, independent property valuers, having appropriate recognised professional qualifications and recent experience in the location and category of the properties being valued. The independent valuers provide the fair value of the Group's investment properties portfolio annually.

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

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5. PROPERTY AND EQUIPMENT

	<i>Land AED'000</i>	<i>Building AED'000</i>	<i>Furniture and fixtures AED'000</i>	<i>Computer AED'000</i>	<i>Vehicles AED'000</i>	<i>Capital work in progress AED'000</i>	<i>Total AED'000</i>
Cost or valuation							
At 1 January 2022	8,709	23,669	14,552	8,844	2,164	586	58,524
Additions during the year	-	-	417	762	45	784	2,008
Foreign exchange translation	72	(451)	(1,455)	(1,150)	(119)	-	(3,103)
Disposals	-	-	(21)	-	-	-	(21)
At 31 December 2022	8,781	23,218	13,493	8,456	2,090	1,370	57,408
Additions during the year	-	-	625	640	165	-	1,430
Foreign exchange translation	259	547	(204)	(287)	(59)	-	271
Disposals / transfer	-	-	(3)	-	-	(927)	(930)
Revaluation	1,773	8,510	-	-	-	-	10,283
At 31 December 2023	10,813	32,275	13,911	8,809	2,196	443	68,447
Accumulated depreciation							
At 1 January 2022	-	1,371	11,333	7,480	1,860	-	22,044
Charge for the year	-	1,328	855	933	130	-	3,246
Foreign exchange translation	-	44	(1,111)	(1,198)	(84)	-	(2,349)
At 31 December 2022	-	2,743	11,077	7,215	1,906	-	22,941
Charge for the year	-	1,389	672	606	89	-	2,756
Foreign exchange translation	-	19	(206)	(297)	3	-	(466)
Eliminated upon revaluation	-	(4,151)	-	-	-	-	(4,151)
At 31 December 2023	-	-	11,543	7,524	1,998	-	21,065
Carrying amount							
At 31 December 2023	10,813	32,275	2,368	1,285	198	443	47,382
At 31 December 2022	8,781	20,475	2,416	1,241	184	1,370	34,467

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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5. PROPERTY AND EQUIPMENT (continued)

Revaluation of the Group's land and building

The Group's land and building are stated at their revalued amounts, being the fair value at the date of revaluation, less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Group's land and buildings were last revalued as of 31 December 2023 by an independent valuer not related to the Group. The valuer has appropriate qualifications and recent experience in the fair value measurement of properties in the relevant locations. The valuation conforms to International Valuation Standards.

The fair value of land and building was determined based depreciated replacement cost method of valuation for the existing structures and the comparable method of valuation for the underlying land. The revalued land and buildings are classified under Level 3 of fair value hierarchy as the valuation technique include significant unobservable inputs used in the fair value estimation.

6 GOODWILL AND INTANGIBLES

	<i>Goodwill</i> <i>AED'000</i>	<i>Computer software</i> <i>AED'000</i>	<i>Total</i> <i>AED'000</i>
Cost			
At 1 January 2022	114,640	12,466	127,106
Additions	-	1,955	1,955
Disposals	-	(326)	(326)
Effect of movements in exchange rates	-	(94)	(94)
At 31 December 2022	114,640	14,001	128,641
At 1 January 2023	114,640	14,001	128,641
Additions	-	1,025	1,025
Effect of movements in exchange rates	-	64	64
At 31 December 2023	114,640	15,090	129,730
Accumulated amortization and impairment losses			
At 1 January 2022	-	9,334	9,334
Charge for the year	-	1,530	1,530
Disposals	-	(146)	(146)
Effect of movements in exchange rates	-	104	104
At 31 December 2022	-	10,822	10,822
At 1 January 2023	-	10,822	10,822
Impairment on goodwill	49,007	-	49,007
Charge for the year	-	1,854	1,854
Effect of movements in exchange rates	-	31	31
At 31 December 2023	49,007	12,707	61,714
Net book value			
At 31 December 2023	65,633	2,383	68,016
At 31 December 2022	114,640	3,179	117,819

Computer software licences acquired by the Group are capitalised on the basis of the costs incurred to acquire and bring into their internal use. The Group has performed the annual impairment test on goodwill in December 2023 and 2022. For impairment testing goodwill acquired through business combinations are allocated to the following subsidiaries which are considered as CGUs;

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6 GOODWILL AND INTANGIBLES (continued)

	<i>Egyptian Saudi Insurance House</i>		<i>Salama Assurances Algeria</i>		<i>Total</i>	
	<i>2023</i>	<i>2022</i>	<i>2023</i>	<i>2022</i>	<i>2023</i>	<i>2022</i>
	<i>AED'000</i>	<i>AED'000</i>	<i>AED'000</i>	<i>AED'000</i>	<i>AED'000</i>	<i>AED'000</i>
Goodwill	7,420	42,196	58,213	72,444	65,633	114,640

This impairment has been made for AED 49,007 thousand this year (2022: AED nil), on account of adverse economic situation in the Egypt and Algeria i.e. currency devaluation, adverse economic growth and increased interest and inflation rates. For impairment testing, recoverable amount was based on fair value less cost of disposal using and estimated discounted cash flows. The cash flow projections included specific estimates for five years terminal growth rate thereafter. The terminal growth rate was determined based on management's estimate of the long-term compound annual growth, consistent with the assumption that a market participant would note. The key assumptions described above may change as the economic and market conditions change. Management estimates if key assumptions increase/decrease by 1%, the carrying amount of goodwill may (decrease)/increase by AED 3.28 million.

7. INVESTMENT PROPERTIES

Investment property portfolio of the Group represents land and building acquired by the Group directly and through its controlled subsidiaries.

Geographical representation of investment properties are as follows:

	<i>2023 AED'000</i>	<i>2022 AED'000</i>
Within U.A.E.	12,600	10,500
Outside U.A.E.	132,776	133,276
At 31 December	145,376	143,776

Other than the investment property in the Kingdom of Saudi Arabia amounting to AED 84,957 thousand (2022: AED 84,957 thousand) which is subject to ongoing legal case disclosed in note 31, the fair value of the Group's investments properties as at 31 December 2023 has been arrived at on the basis of valuations carried on the respective dates by independent valuers who are not related to the Group and have appropriate qualifications and recent market experience in the valuation of properties.

The fair value of plots of land was determined based on the acceptable approach that reflects recent transaction prices for similar properties. The fair value of buildings was determined using investment method. In estimating the fair value of the properties, the highest and best use of the properties is their current use.

The Group's investment properties are classified as Level 3 in the fair value hierarchy as at 31 December 2023 (2022: Level 3). The rental income of properties amounts to AED 728 thousand in 2023 (2022: AED 649 thousand), there is no direct related expenses in respect of investment property. The Group investment property portfolio is being managed and maintained by a third-party administrator, and the rental income received from these properties are being set off with the administrative fees.

	<i>2023 AED'000</i>	<i>2022 AED'000</i>
Movement in investment properties		
Balance at 1 January	143,776	142,055
Addition	-	233
Unrealized gain on investment properties (note 25)	3,599	9,171
Currency translation differences	(1,999)	(7,683)
	145,376	143,776

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8. LEASES

8.1 Right-of-use assets

	2023 AED'000	2022 AED'000
Balance as at 1st January	8,734	4,426
Additions	915	8,149
Depreciation charge for the year	(2,598)	(2,564)
Foreign exchange differences	(244)	(1,277)
Termination	(2,212)	-
Balance at 31 December	4,595	8,734

The average term of Group lease is ranging from 3 to 5 years.

8.2 Lease liabilities

	2023 AED'000	2022 AED'000
Balance as of 1 January	8,821	4,639
Additions	915	8,149
Payment during the year	(2,553)	(3,932)
Foreign exchange differences	2,188	(1,250)
Termination	(2,212)	-
	4,695	8,821

The Group have taken 4.5% (2022: 4.5%) as incremental borrowing rate. The maturity analysis of lease liabilities are as follows:

	2023 AED'000	2022 AED'000
Less than one year	2,507	2,755
Between one and five years	2,188	6,066
	4,695	8,821

Amount recognised in consolidated statement of profit or loss

Depreciation	2,598	2,564
Finance cost on lease liabilities	237	234

Amount recognised in consolidated statement of cashflows

Payment of lease liabilities	2,553	2,715
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9. INVESTMENT IN ASSOCIATE

The principal associate of the Group which have 31 December as its year end is as follows:

Associate	Ownership		Country of incorporation	2023 AED'000	2022 AED'000
	2023	2022			
The Islamic Insurance Co. Jordan	20%	20%	Jordan	35,352	35,188

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9. INVESTMENT IN ASSOCIATE (continued)

The associate company engages in several Takaful activities that complies with Islamic regulation including, motor, marine transportation risk, fire insurance, comprehensive householder insurance, engineering and contactor's plant and equipment insurance with accordance with Sharia' Islamic principles and Central Bank of Jordan regulations.

	<i>2023</i> <i>AED'000</i>	<i>2022</i> <i>AED'000</i>
Movement during the year		
Balance at 1 January	35,188	34,447
Share of profit from associates (note 25)	1,805	1,720
Dividend received	(1,230)	(1,231)
Share of other comprehensive (loss)/income	(411)	252
	<u>35,352</u>	<u>35,188</u>

Summarised financial information of the Group's Associate is set out below:

	<i>2023</i> <i>AED'000</i>	<i>2022</i> <i>AED'000</i>
Total assets	252,193	234,622
Total liabilities	(132,417)	(113,667)
Net assets	<u>119,776</u>	<u>120,955</u>
Revenue	<u>114,305</u>	<u>98,463</u>
Profit	<u>9,026</u>	<u>8,598</u>

10. STATUTORY DEPOSITS

	<i>2023</i> <i>AED'000</i>	<i>2022</i> <i>AED'000</i>
Islamic Arab Insurance Co. (Salama) PJSC		
- Bank deposit maintained in accordance with the Federal Law No. (48) of 2023	10,000	10,000
- Margin deposit against a bank guarantee issued in favor of Central Bank of UAE*	60,000	60,000
<i>Subsidiaries</i>		
Egyptian Saudi Insurance House	69,971	65,118
Salama Assurances Algeria	115,734	103,933
Misr Emirates Takaful Life Insurance Co.	27,821	30,060
	<u>283,526</u>	<u>269,111</u>

In accordance with the requirements of the Federal Law No. (48) of 2023, the Group maintains a bank deposit of AED 10,000 thousand which cannot be utilised without the consent of the UAE Central Bank. The statutory deposit is held with a commercial bank in the UAE.

*The Group's bank has issued bank guarantees of AED 210,000 thousand (2022: AED 160,000 thousand) in favor of Central Bank of UAE to improve the solvency position and AED 60,000 thousand was deposited as margin deposit against these guarantees. Subsidiaries holds the investments and deposits, which are depending on the nature of takaful activities of takaful companies.

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11. INVESTMENTS

	31 December 2023			31 December 2022 (restated)		
	Domestic investment AED'000	International investment AED'000	Total AED'000	Domestic investment AED'000	International investment AED'000	Total AED'000
(a) Financial assets at fair value through profit or loss						
Shares and securities	-	323	323	7,063	7,795	14,858
(b) Fair Value through Other comprehensive Income						
Mutual fund and externally managed portfolios	-	85,513	85,513	-	63,077	63,077
Shares and securities	-	967	967	-	942	942
Less: allowance for expected credit losses	-	(2,020)	(2,020)	-	-	-
	-	84,460	84,460	-	64,019	64,019
(c) At amortized cost						
Sukuk and Government bonds	515	82,524	83,039	4,404	103,560	107,964
Wakalah certificates	54,094	-	54,094	54,094	-	54,094
Other Mudariba investments	-	65,738	65,738	-	87,267	87,267
Islamic placements	-	167,112	167,112	-	164,759	164,759
Less: allowance for expected credit losses*	(54,609)	(6,095)	(60,704)	-	-	-
	-	309,279	309,279	58,498	355,586	414,084
	-	394,062	394,062	65,561	427,400	492,961
Quoted	-	323	323	7,063	8,190	15,253
Unquoted	-	393,739	393,739	58,498	419,210	477,708
	-	394,062	394,062	65,561	427,400	492,961

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

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11. INVESTMENTS (continued)

*During the year the Group has recorded 100% allowance for expected credit losses of AED 56,456 thousand on investments held with a related party.

Islamic Placements represent Shari'ah compliant placements with different financial institutions having profit rates of 0.22% to 5% (2022: 0.22% to 5.00%) and maturing in more than three months from date of acquisition. During the year ended 31 December 2023, the Group purchased shares worth AED nil (2022: AED 2.9 million) which are classified as fair value through profit or loss and fair value through OCI.

The following investments are subject to an ongoing legal case as described in note 31.

- Investment at fair value through other comprehensive income of AED 58,244 thousand (2022: AED 58,244 thousand); and
- investments held at amortised cost of AED 111,627 thousand (2022: AED 111,627 thousand).

11.1 Participants' investments in unit-linked contracts

	<i>2023</i> <i>AED'000</i>	<i>2022</i> <i>AED'000</i>
Financial asset at fair value through profit or loss	2,020,883	1,948,146

Movement during the year is as follows;

	<i>2023</i> <i>AED'000</i>	<i>2022</i> <i>AED'000</i>
Balance at 1 January	1,947,556	2,396,075
Movement due to subscription / surrenders	(126,216)	(217,495)
Fair value movement during the year	199,543	(230,434)
	2,020,883	1,948,146

As at 31 December 2023, unit-linked investment portfolio of the Group includes unit linked investments of AED 1,172,222 thousand (2022: AED 766,393) in various funds which are managed by a related party, refer note 15.

12. DEPOSITS WITH TAKAFUL AND RETAKAFUL COMPANIES

	<i>2023</i> <i>AED'000</i>	<i>2022</i> <i>AED'000</i>
Contributions deposits	-	43
Claim deposits	974	1,304
	974	1,347

As per the relevant local regulations, the ceding Group retains a portion of unearned contributions and outstanding claims after net payments to the insurer.

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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13 TAKAFUL CONTRACT ASSETS AND LIABILITIES

Reconciliation of the Takaful liability of remaining coverage (LRC) & liability for incurred claims for insurance contracts (LIC) as on 31 December 2023

Amount in AED'000	<i>Liability for remaining coverage</i>		<i>LIC for contracts not under PAA</i>	<i>Liability for incurred claims (PAA)</i>		<i>Total</i>
	<i>Excluding loss component</i>	<i>Loss component</i>		<i>Present value of future cash flows</i>	<i>Risk adjustment for non-financial risk</i>	
Takaful contracts that are liabilities at beginning of year	(1,873,636)	(3,298)	(119,778)	(356,322)	(13,326)	(2,366,360)
Takaful contracts that are assets at beginning of year	-	-	-	-	-	-
Takaful contracts liabilities at beginning of year	(1,873,636)	(3,298)	(119,778)	(356,322)	(13,326)	(2,366,360)
Takaful revenue	1,111,005	-	-	-	-	1,111,005
Incurring claims and other directly attributable expenses	-	-	(70,103)	(728,159)	(8,407)	(806,669)
Changes that relate to past service - changes in the FCF relating to LIC	-	-	-	(3,312)	5,180	1,868
Losses on onerous contracts and reversals of those losses	-	(6,844)	-	-	-	(6,844)
Insurance acquisition cash flows amortisations	(197,351)	-	-	-	-	(197,351)
Takaful service expenses	(197,351)	(6,844)	(70,103)	(731,471)	(3,227)	(1,008,996)
Takaful service result	913,654	(6,844)	(70,103)	(731,471)	(3,227)	102,009
Finance expense from insurance contracts issued recognised	(203,471)	-	(3,922)	(20,318)	(775)	(228,486)
Forex adjustment to comprehensive income	(2,030)	4	-	14,944	392	13,311
Total amounts recognised in profit & loss and Other comprehensive income	708,153	(6,839)	(74,025)	(736,844)	(3,611)	(113,166)
Investment component	440,796	-	(440,796)	-	-	-
Premium received	(1,460,159)	-	-	-	-	(1,460,159)
Claims and other directly attributable expenses paid	-	-	516,163	667,629	-	1,183,792
Insurance acquisition cash flows	219,265	-	-	-	-	219,265
Total cash flows	(1,240,894)	-	516,163	667,629	-	(57,102)
Takaful contracts liabilities at end of year	(1,965,580)	(10,137)	(118,436)	(425,538)	(16,936)	(2,536,627)
Takaful contracts that are liabilities at end of year	(1,972,381)	(10,137)	(118,436)	(425,538)	(16,936)	(2,543,428)
Takaful contracts that are assets at end of year	6,801	-	-	-	-	6,801
Takaful contract net position at end of year	(1,965,580)	(10,137)	(118,436)	(425,538)	(16,936)	(2,536,627)

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

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13 TAKAFUL CONTRACT ASSETS AND LIABILITIES (continued)

Reconciliation of the retakaful asset for remaining coverage (ARC) & asset for incurred claims for insurance contracts (AIC) as on 31 December 2023

Amount in AED'000	Remaining Coverage		LIC for contracts not under under PAA	Incurred claims		Total
	Excluding loss component	Loss recovery component		Present value of future cash flows	Risk adjustment for non- financial risk	
Retakaful contracts held that are liabilities at beginning of year	(185,201)	-	-	-	-	(185,201)
Retakaful contracts held that are assets at beginning of year	25,510	1,466	59,072	188,276	7,522	281,846
Retakaful contract net position at beginning of year	(159,691)	1,466	59,072	188,276	7,522	96,645
Retakaful expenses	(376,567)	-	-	-	-	(376,567)
Amortisation of Insurance acquisition cash flows-	-	-	-	-	-	-
Incurred claims recovery	-	-	21,310	266,650	4,513	292,472
Changes that relate to past service-changes in the FCF relating to incurred claims recovery-	-	-	-	30,702	(2,106)	28,597
Income on initial recognition of onerous underlying contracts	-	1,437	-	-	-	1,437
Reversal of a loss-recovery component other than changes in the FCF of reinsurance contracts held	-	(1,449)	-	-	-	(1,449)
Effect of changes in risk of reinsurers' non-performance	-	-	(388)	14	-	(374)
Net income/(expenses) from reinsurance contracts held	(376,567)	(13)	20,922	297,366	2,407	(55,885)
Finance income from reinsurance contracts held	(6,790)	-	1,114	11,845	560	6,729
Forex adjustment to comprehensive income	(1,421)	2	-	(5,086)	(255)	(6,759)
Total amounts recognised in profit & loss and Other comprehensive income	(384,778)	(10)	22,036	304,125	2,713	(55,915)
Cash flows						
Premiums paid net of ceding commissions and other directly attributable expenses	395,469	-	-	-	-	395,469
Recoveries from retakaful	-	-	(12,603)	(237,183)	-	(249,786)
Total cash flows	395,469	-	(12,603)	(237,183)	-	145,683
Retakaful contracts held assets/ (liabilities) at end of year	(149,000)	1,455	68,505	255,218	10,235	186,413
Retakaful contracts held that are liabilities at end of year	(162,050)	-	-	-	-	(162,050)
Retakaful contracts held that are assets at end of year	13,049	1,455	68,505	255,218	10,235	348,462
Reinsurance contract net position at end of year	(149,000)	1,455	68,505	255,218	10,235	186,413

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

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13 TAKAFUL CONTRACT ASSETS AND LIABILITIES (continued)

Reconciliation of the liability of remaining coverage & liability for incurred claims for insurance contracts as at 31 December 2022

Amount in AED'000	<i>Liability for remaining coverage</i>		<i>LIC for contracts not under under PAA</i>	<i>Liability for incurred claims - PAA</i>		<i>Total</i>
	<i>Excluding loss component</i>	<i>Loss component</i>		<i>Present value of future cash flows</i>	<i>Risk adjustment for non-financial risk</i>	
Takaful contracts that are liabilities at beginning of year	(2,288,935)	(9,300)	(216,636)	(454,805)	(16,514)	(2,986,190)
Takaful contracts that are assets at beginning of year	6,812	-	-	-	-	6,812
Takaful contracts (liabilities)/assets at beginning of year	(2,282,123)	(9,300)	(216,636)	(454,805)	(16,514)	(2,979,378)
Takaful revenue	924,136	-	-	-	-	924,136
Incurred claims and other directly attributable expenses	-	-	(80,973)	(507,449)	(1,380)	(589,802)
Changes that relate to past service-changes in the FCF relating to LIC	-	-	-	17,673	3,229	20,902
Losses on onerous contracts and reversals of those losses	-	4,347	-	-	-	4,347
Insurance acquisition cash flows amortisations	(169,419)	-	-	-	-	(169,419)
Takaful service expenses	(169,419)	4,347	(80,973)	(489,776)	1,849	(733,972)
Takaful service result	754,717	4,347	(80,973)	(489,776)	1,849	190,164
Finance income/(expense) from insurance contracts issued recognised	227,796	-	(1,610)	(17,471)	-	208,715
Forex adjustment to comprehensive income	(3,745)	1,655	-	46,382	1,340	45,632
Total amounts recognised in profit & loss and Other comprehensive income	978,768	6,002	(82,583)	(460,864)	3,188	444,510
Investment component	575,719	-	(575,719)	-	-	-
Contribution received	(1,354,965)	-	-	-	-	(1,354,965)
Claims and other directly attributable expenses paid	-	-	755,160	559,347	-	1,314,507
Takaful acquisition cash flows	208,965	-	-	-	-	208,965
Total cash flows	(1,146,000)	-	755,160	559,347	-	168,507
Takaful contracts liabilities at end of period	(1,873,636)	(3,298)	(119,778)	(356,322)	(13,325)	(2,366,360)
Takaful contracts that are liabilities at end of year	(1,873,636)	(3,298)	(119,778)	(356,322)	(13,325)	(2,366,360)
Takaful contracts that are assets at end of year	-	-	-	-	-	-
Takaful contract net position at end of year	(1,873,636)	(3,298)	(119,778)	(356,322)	(13,325)	(2,366,360)

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

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13 TAKAFUL CONTRACT ASSETS AND LIABILITIES (continued)

Retakaful of the Asset for remaining coverage & asset for incurred claims for reinsurance contracts as at 31 December 2022

Amount in AED'000	Remaining coverage		LIC for contracts not under under PAA	Incurred claims		Total
	Excluding loss component	Loss recovery component		Present value of future cash flows	Risk adjustment for non- financial risk	
Retakaful contracts held that are liabilities at beginning of year	(198,195)	-	-	-	-	(198,195)
Retakaful contracts held that are assets at beginning of year	23,169	4,122	75,846	227,191	9,349	339,678
Retakaful contracts held assets (liabilities) at beginning of year	(175,026)	4,122	75,846	227,191	9,349	141,483
Retakaful expenses	(288,407)	-	-	-	-	(288,407)
Amortisation of Insurance acquisition cash flows	23,785	-	-	-	-	23,785
Incurred claims recovery	-	-	9,206	188,858	565	198,629
Changes that relate to past service-changes in the FCF relating to incurred claims recovery	-	-	-	(18,661)	(1,580)	(20,241)
Income on initial recognition of onerous underlying contracts	-	(1,933)	-	-	-	(1,933)
Effect of changes in risk of reinsurers' non-performance	-	-	-	20	-	20
Net income (expenses) from reinsurance contracts held	(264,622)	(1,933)	9,206	170,217	(1,015)	(88,147)
Finance income from reinsurance contracts held	(6,898)	-	(802)	4,082	-	(3,618)
Forex adjustment to comprehensive income	(4,828)	(724)	7,121	(16,245)	(812)	(15,488)
Total amounts recognised in comprehensive income	(276,349)	(2,657)	15,526	158,054	(1,828)	(107,254)
Other pre-recognition cash flows derecognised and other changes	-	-	-	-	-	-
Cash flows						
Premiums paid net of ceding commissions and other directly attributable expenses	291,683	-	-	-	-	291,683
Recoveries from reinsurance	-	-	(32,299)	(196,968)	-	(229,267)
Total cash flows	291,683	-	(32,299)	(196,968)	-	62,416
Presentational currency fx adjustment	-	-	-	-	-	-
Reinsurance contracts held assets (liabilities) at end of year	(159,691)	1,466	59,072	188,276	7,522	96,645
Reinsurance contracts held that are liabilities at end of year	(185,201)	-	-	-	-	(185,201)
Reinsurance contracts held that are assets at end of year	25,510	1,466	59,072	188,276	7,522	281,846
Reinsurance contract net position at end of year	(159,691)	1,466	59,072	188,276	7,522	96,645

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

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13 TAKAFUL CONTRACT ASSETS AND LIABILITIES (continued)

Takaful Contract Liabilities reconciliation of the best estimate liability, risk adjustment and contractual service margin as at 31 December 2023

<i>Amounts in AED'000</i>	<i>Best estimate liability</i>	<i>Risk adjustment</i>	<i>Contractual service margin</i>	<i>Total</i>
Opening takaful contract assets	337,544	(25,714)	(320,779)	(8,948)
Opening takaful contract liabilities	(1,729,481)	(24,560)	(206,910)	(1,960,951)
Takaful contracts liabilities at beginning of year	(1,391,936)	(50,274)	(527,689)	(1,969,899)
Changes related to current services				
CSM recognized in profit and loss	-	-	65,935	65,935
Risk Adjustment recognized in profit and loss	-	8,137	-	8,137
Experience adjustments	7,355	(1,721)	-	5,634
Changes related to future services				
Contracts initially recognized in the period	7,162	(552)	(6,678)	(67)
Changes in estimates that adjust CSM	(180,460)	3,145	177,314	-
Changes in estimates that result in onerous contracts or reversal of losses	(3,244)	-	-	(3,244)
Takaful finance expenses through profit and loss	(56,988)	(2,789)	(147,615)	(207,393)
Takaful finance expenses through OCI	-	332	-	332
Total changes in statement of profit or loss and OCI	(226,175)	6,552	88,956	(130,667)
Premiums received	(506,195)	-	-	(506,195)
Claims paid	509,277	-	-	509,277
Directly attributable expenses paid	2,195	-	-	2,195
Acquisition cost paid	33,606	-	-	33,606
Total cash flows	38,883	-	-	38,883
Closing takaful contract assets	-	-	-	-
Closing takaful contract liabilities	(1,579,229)	(43,722)	(438,733)	(2,061,684)
Takaful contract net position at end of year	(1,579,229)	(43,722)	(438,733)	(2,061,684)

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13 TAKAFUL CONTRACT ASSETS AND LIABILITIES (continued)

Retakaful Contract Assets reconciliation of the best estimate liability, risk adjustment and contractual service margin (non PAA) as at 31 December 2023

<i>Amounts in AED'000</i>	<i>Best estimate liability</i>	<i>Risk adjustment</i>	<i>Contractual service margin</i>	<i>Total</i>
Opening retakaful contract assets	56,817	2,256	-	59,073
Opening retakaful contract liabilities	(236,045)	29,628	43,056	(163,361)
Retakaful contracts held assets/(liabilities) at beginning of year	(179,228)	31,884	43,056	(104,288)
Changes related to current services				
CSM recognized in profit or loss	-	-	(3,717)	(3,717)
Risk Adjustment recognized in profit or loss	-	(1,105)	-	(1,105)
Experience adjustments	(14,928)	-	-	(14,928)
Changes in estimates that adjust CSM	4,028	4,557	(8,620)	(35)
Effect of changes in the risk of reinsurers non-performance	(388)	-	-	(388)
Insurance finance expenses through profit or loss	(10,504)	1,941	2,887	(5,676)
Total changes in statement of profit or loss and OCI	(21,793)	5,393	(9,450)	(25,849)
Contribution paid to retakaful net of commission	54,024	-	-	54,024
Recoveries from retakaful	(12,603)	-	-	(12,603)
Total cash flows	41,421	-	-	41,421
Closing retakaful contract assets	68,794	10,120	(10,409)	68,505
Closing retakaful contract liabilities	(228,394)	27,157	44,015	(157,222)
Retakaful contract net position at end of year	(159,600)	37,277	33,606	(88,717)

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13 TAKAFUL CONTRACT ASSETS AND LIABILITIES (continued)

Takaful Contract Liabilities - Reconciliation of the best estimate liability, risk adjustment and contractual service margin (non PAA) as at 31 December 2022

<i>Amounts in AED'000</i>	<i>Best estimate liability</i>	<i>Risk adjustment</i>	<i>Contractual service margin</i>	<i>Total</i>
Opening takaful contract assets	306,729	(23,461)	(276,456)	6,812
Opening takaful contract liabilities	(2,143,254)	(29,344)	(282,296)	(2,454,894)
Takaful contracts liabilities at beginning of year	(1,836,525)	(52,805)	(558,752)	(2,448,082)
Changes related to current services				
CSM recognized in profit or loss	-	-	84,898	84,898
Risk Adjustment recognized in profit or loss	-	5,432	-	5,432
Experience adjustments	(7,452)	1,033	-	(6,419)
Changes related to future services				
Contracts initially recognized in the period	15,483	(560)	(14,923)	-
Changes in estimates that adjust CSM	337,138	(2,945)	(334,193)	-
Takaful finance expenses through profit or loss	(67,766)	(1,330)	295,281	226,186
Takaful finance expenses through OCI	-	900	-	900
Total changes in statement of profit & loss and OCI	277,403	2,530	31,063	310,997
Contribution received	(612,868)	-	-	(612,868)
Claims paid	748,150	-	-	748,150
Directly attributable expenses paid	7,009	-	-	7,009
Acquisition cost paid	24,893	-	-	24,893
Total cash flows	167,185	-	-	167,185
Opening takaful contract assets	337,544	(25,714)	(320,779)	(8,948)
Opening takaful contract liabilities	(1,729,481)	(24,560)	(206,910)	(1,960,951)
Takaful contract net position at end of year	(1,391,937)	(50,274)	(527,689)	(1,969,899)

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13 TAKAFUL CONTRACT ASSETS AND LIABILITIES (continued)

Retakaful Contract Assets reconciliation of the best estimate liability, risk adjustment and contractual service margin (non PAA) as at 31 December 2022

<i>Amounts in AED '000</i>	<i>Best estimate liability</i>	<i>Risk adjustment</i>	<i>Contractual service margin</i>	<i>Total</i>
Opening retakaful contract assets	72,597	16,938	(13,689)	75,846
Opening retakaful contract liabilities	(211,939)	17,260	13,776	(180,904)
Retakaful contracts assets/(liabilities) at beginning of year	(139,342)	34,198	87	(105,058)
CSM recognized in profit or loss	-	-	(7,263)	(7,263)
Risk Adjustment recognized in profit or loss	-	(3,433)	-	(3,433)
Experience adjustments	(16,758)	(994)	-	(17,752)
Changes in estimates that adjust CSM	(50,554)	511	50,043	-
Insurance finance expenses through profit or loss	(9,491)	1,601	189	(7,700)
Total changes in statement of profit or loss and OCI	(76,802)	(2,314)	42,969	(36,147)
Contribution paid to reinsurer net of commission	69,216	-	-	69,216
Recoveries from retakaful	(32,299)	-	-	(32,299)
Total cash flows	36,917	-	-	36,917
Closing retakaful contract assets	56,817	2,256	-	59,073
Closing retakaful contract liabilities	(236,045)	29,628	43,056	(163,361)
Retakaful contract net position at end of year	(179,228)	31,884	43,056	(104,288)

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14 OPERATING SEGMENT

For operating purposes, the Group is organised into two main business segments:

- Underwriting of general takaful business incorporating all classes of general takaful including fire, marine, motor, general accident, engineering, medical. This business is conducted in the UAE, Egypt and Algeria.
- Underwriting of life takaful business incorporating individual and group life takaful. This business is conducted in UAE and Egypt.

Consolidated statement of profit or loss by business

	<i>For the year ended 31 December 2023</i>			<i>For the year ended 31 December 2022</i>		
	<i>General Takaful AED'000</i>	<i>Family takaful AED'000</i>	<i>Total AED'000</i>	<i>General Takaful AED'000</i>	<i>Family takaful AED'000</i>	<i>Total AED'000</i>
Takaful revenue	853,589	257,416	1,111,005	720,302	203,834	924,136
Insurance service expenses	(853,167)	(155,829)	(1,008,996)	(646,417)	(87,555)	(733,972)
Net expenses from retakaful contracts held	(20,678)	(35,207)	(55,885)	(35,302)	(52,845)	(88,147)
TAKAFUL SERVICE RESULT	(20,256)	66,380	46,124	38,583	63,434	102,017
Investment and other income			289,189			(176,372)
Net takaful finance (expenses)/income			(221,757)			205,096
Other operational expenses, impairment of goodwill and income tax			(252,883)			(95,305)
Net (loss)/profit after tax			(139,327)			35,436

Consolidated statement of profit or loss by geography

	<i>For the year ended 31 December 2023</i>			<i>For the year ended 31 December 2022</i>		
	<i>Africa AED'000</i>	<i>Asia AED'000</i>	<i>Total AED'000</i>	<i>Africa AED'000</i>	<i>Asia AED'000</i>	<i>Total AED'000</i>
Takaful revenue	208,029	902,976	1,111,005	246,872	677,264	924,136
Takaful service expenses	(208,060)	(800,936)	(1,008,996)	(207,565)	(526,407)	(733,972)
Net expenses from retakaful contracts held	5,448	(61,333)	(55,885)	(21,088)	(67,059)	(88,147)
TAKAFUL SERVICE RESULT	5,417	40,707	46,124	18,219	83,798	102,017
Investment and other income			289,189			(176,372)
Net Takaful finance (expenses)/income			(221,757)			205,096
Other operational expenses, impairment of goodwill and income tax			(252,883)			(95,305)
Net (loss)/profit after tax			(139,327)			35,436

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14 OPERATING SEGMENT (continued)

Statement of financial position by business as at 31 December 2023

	<i>General takaful</i> <i>AED'000</i>	<i>Family takaful</i> <i>AED'000</i>	<i>Total</i> <i>AED'000</i>
Assets			
Property and equipment	45,653	1,729	47,382
Goodwill and intangibles	67,410	606	68,016
Investment properties	145,376	-	145,376
Right of use assets	4,223	372	4,595
Investments in associates	35,352	-	35,352
Deposits	191,704	91,822	283,526
Investments	291,128	102,934	394,062
Participants' investments in unit-linked contracts	-	2,020,883	2,020,883
Deposits with takaful and retakaful companies	974	-	974
Takaful contract assets	6,801	-	6,801
Retakaful contract assets	269,639	78,823	348,462
Other assets and receivables	55,900	58,133	114,033
Bank balances and cash	95,857	48,322	144,179
	<u>1,210,017</u>	<u>2,403,624</u>	<u>3,613,641</u>
Liabilities and policyholders' fund			
Technical reserves	-	77,160	77,160
Takaful contract Liabilities	466,339	2,077,089	2,543,428
Retakaful contract Liabilities	4,828	157,222	162,050
Other payables and accruals	63,952	105,146	169,098
Lease liabilities	4,313	382	4,695
	<u>539,432</u>	<u>2,416,999</u>	<u>2,956,431</u>
Total liabilities	539,432	2,416,999	2,956,431
Policyholders' fund	-	-	-
	<u>670,585</u>	<u>(13,375)</u>	<u>657,210</u>
Financed by:			
Shareholders' equity			587,975
Non-controlling interest			69,235
			<u>657,210</u>

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14 OPERATING SEGMENT (continued)

Statement of financial position by business as at 31 December 2022

	<i>General takaful</i> <i>AED '000</i>	<i>Family takaful</i> <i>AED '000</i>	<i>Total</i> <i>AED '000</i>
Assets			
Property and equipment	32,325	2,142	34,467
Goodwill and intangibles	116,511	1,308	117,819
Investment properties	143,776	-	143,776
Right of use assets	7,669	1,065	8,734
Investments in associates	35,188	-	35,188
Deposits	175,051	94,060	269,111
Investments	393,589	99,372	492,961
Participants' investments in unit-linked contracts	-	1,948,146	1,948,146
Retakaful contract assets	219,131	62,715	281,846
Deposits with takaful and retakaful companies	1,347	-	1,347
Other assets and receivables	106,343	-	106,343
Bank balances and cash	58,013	75,432	133,445
	<u>1,288,943</u>	<u>2,284,240</u>	<u>3,573,183</u>
Liabilities and policyholders' fund			
Technical reserves	54,770	-	54,770
Takaful contract Liabilities	387,156	1,979,204	2,366,360
Retakaful contract Liabilities	21,841	163,360	185,201
Other payables and accruals	72,188	69,571	141,759
Lease liabilities	7,707	1,114	8,821
	<u>543,662</u>	<u>2,213,249</u>	<u>2,756,911</u>
Total liabilities	543,662	2,213,249	2,756,911
Policyholders' fund	-	-	-
	<u>745,281</u>	<u>70,991</u>	<u>816,272</u>
Total equity	745,281	70,991	816,272
Financed by:			
Shareholders' equity			746,059
Non-controlling interest			70,213
			<u>816,272</u>

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15. RELATED PARTY TRANSACTIONS

The Group, in the normal course of business, collects contributions, settles claims and enters into other transactions with other businesses that fall within the definition of related parties contained in the International Accounting Standard ISA 24. The management believes that the terms of such transactions are not significantly different from those that could have been obtained from third parties. The following are the details of significant transactions with related parties.

	2023 <i>AED'000</i>	2022 <i>AED'000</i>
Contribution	-	2,570
Claims paid	-	47
Investment expenses	4,350	10
General and Administrative Expenses	260	-
	<u><u> </u></u>	<u><u> </u></u>
Compensation of key management personnel		
Short term benefits	5,388	4,980
Employees end of service benefits	78	176
	<u><u> </u></u>	<u><u> </u></u>
	5,466	5,156
	<u><u> </u></u>	<u><u> </u></u>
Board of Directors' remuneration (note 38)	-	2,377
	<u><u> </u></u>	<u><u> </u></u>

The Shareholders at the Annual General Meeting held on April 24, 2023, have approved the Board of Directors' remuneration of AED 2,377 thousand for the financial year ended 31 December 2022.

Balances with related parties

	2023 <i>AED'000</i>	2022 <i>AED'000</i>
Investments at amortised cost and FVOCI*	56,456	63,794
	<u><u> </u></u>	<u><u> </u></u>
Participants' investments in unit-linked contracts	1,172,222	766,393
	<u><u> </u></u>	<u><u> </u></u>
Intangible Assets	-	801
	<u><u> </u></u>	<u><u> </u></u>
Other assets and receivables* (note 16)	54,272	43,282
	<u><u> </u></u>	<u><u> </u></u>

*During the year ended 31 December 2023, Group has recorded 100% expected credit losses i.e. AED 56,456 thousand against investments held with a related party and AED 14,873 thousand against profit receivable on investment from the same party.

16. OTHER ASSETS AND RECEIVABLES

	2023 <i>AED'000</i>	2022 <i>AED'000</i>
Profit receivable	23,728	13,126
Receivable against sales of Investments	52,108	30,523
Deferred tax	5,122	4,092
Others*	48,300	58,602
Less: provision for credit losses (note 15)	(15,225)	-
	<u><u> </u></u>	<u><u> </u></u>
	114,033	106,343
	<u><u> </u></u>	<u><u> </u></u>

*The other assets and receivables include other receivables amounting to AED 13.8 million which was previously subjected to a legal case, and on which the Group has won, and the court has issued performance order and is now under execution against the relevant counter parties. It also include other receivable amounting to AED 19.85 million receivable against sale of investment in Best Re Holding Limited. The management believes at this stage that these receivables are recoverable and thus, no provision has been made.

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17. BANK BALANCES AND CASH

	2023 <i>AED'000</i>	2022 <i>AED'000</i>
Cash in hand	30	25
Cash at bank	134,788	92,279
Term deposits (Note 17.1)	11,014	41,141
Less: provision for credit losses	(1,653)	-
	<u>144,179</u>	<u>133,445</u>
Bank balances and Cash	144,179	133,445
Less: term deposits under lien	(8,718)	(8,988)
Less: term deposits with maturity after three months	(10,381)	(10,381)
	<u>125,080</u>	<u>114,076</u>

Cash and bank balances – by geographical distribution

	2023 <i>AED'000</i>	2022 <i>AED'000</i>
Domestic	62,520	102,244
International	83,286	31,201
	<u>145,806</u>	<u>133,445</u>

17.1 Term deposits carried profit ranging from 0.20% to 0.85% per annum (2022: 0.20% to 0.85 % per annum).

18. OTHER PAYABLES AND ACCRUALS

	2023 <i>AED'000</i>	2022 <i>AED'000</i>
Payable to suppliers	57,675	59,237
Staff related accruals	2,214	16,994
Provision against doubtful debts	48,454	22,522
Accrued expenses	10,683	8,279
Other provisions	12,350	11,787
Taxes payable (note 29)	16,038	6,146
Deferred tax liabilities (note 29)	121	102
ECL on retakaful share of outstanding claims (note 36)	252	-
ECL on Contributions and takaful balance receivables (note 36)	4,171	-
Other payables	17,140	16,692
	<u>169,098</u>	<u>141,759</u>

19. POLICYHOLDERS' FUND

	2023 <i>AED'000</i>	2022 <i>AED'000</i>
Balance at 1 January	(32,367)	-
Net deficit attributable to policyholders for the year	(74,831)	(32,367)
	<u>(107,198)</u>	<u>(32,367)</u>
Financed by shareholders	107,198	32,367
Policyholders' fund	<u>-</u>	<u>-</u>

The shareholders of the Group financed the policyholders' deficit in accordance with the takaful contracts between the Group and its Policyholders.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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20. SHARE CAPITAL

	<i>2023</i> <i>AED'000</i>	<i>2022</i> <i>AED'000</i>
<i>Issued and fully paid</i>		
939,589 thousand (2022: 1,210,000 thousand) ordinary shares of AED 1 each	939,589	1,210,000
	Number of shares	Value AED'000
Share capital as of 1 January 2023	1,210,000,000	1,210,000
Cancellation of shares*	(270,411,002)	(270,411)
Balance as of 31 December 2023	939,588,998	939,589

*During the year, the Group has cancelled its 270,411 thousand AED 1 ordinary shares and the accumulated losses were adjusted against this cancellation. (note 1)

21. TREASURY SHARES

In 2008, the Company bought back 21,669,790 shares amounting to AED 35,972 thousand. The treasury shares are debited as a separate category of shareholders' equity at cost. During the year ended 31 December 2023 due to the cancellation of share capital the treasury shares were reduced to 16,830,489 ordinary shares.

22. STATUTORY RESERVE

In accordance with the U.A.E. Federal Decree Law No. 32 of 2021 and the Articles of Association of the Company, 10% of the net profit is required to be transferred to a non-distributable statutory reserve until this reserve equals 50% of the paid up share capital. This reserve is not available for distribution other than in circumstances stipulated by law.

During the year, the Group has utilised the AED 101,262 thousand to offset some of the accumulated losses of the Group. This adjustment was approved by the general assembly and the regulators.

23. OTHER RESERVES

Other reserves include following:

	<i>2023</i> <i>AED'000</i>	<i>2022</i> <i>AED'000</i>
Revaluation reserve	34,118	20,753
Foreign exchange translation reserve	(163,767)	(157,049)
Investment fair value reserve	(30,397)	(27,154)
Regulatory reserve – UAE operations (note 23.1)	5,513	3,317
	(154,533)	(160,133)

23.1 Regulatory reserve – UAE operations

In accordance with Article 34 of Insurance Authority's Board of Directors Decision No. (23) of 2019 concerning instructions organizing reinsurance operations, the Group has allocated an amount equal to 0.5% of the total reinsurance premiums ceded in all classes to reinsurance reserve from the effective date of the said decision. This reserve shall be accumulated year after year and may not be disposed off without the written approval of the regulator.

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As at 31 December 2023

24. NON-CONTROLLING INTEREST

The following table summarises the information relating to the Group's subsidiaries that have material non-controlling interests (NCI) as at the reporting date, before any intra group eliminations:

Egypt Saudi Insurance House

	2023 <i>AED'000</i>	2022 <i>AED'000</i>
Non-controlling interest share	48.85%	48.85%
Current assets	138,837	119,831
Non-current assets	83,589	81,356
Current liabilities	(130,847)	(106,616)
Carrying amount of non-controlling interest (A)	44,736	46,198
	<i>2023 AED'000</i>	<i>2022 AED'000</i>
Profit	40,772	25,165
Total comprehensive income/(loss)	21,569	(19,125)
Profit allocated to non-controlling interest	10,536	(9,343)
Cash flows generated from/(used in) operating activities	76,531	(40,612)
Cash flows (used in)/generated from investing activities	(36,265)	33,724
	40,266	(6,888)
Other subsidiaries	<i>2023 AED'000</i>	<i>2022 AED'000</i>
Carrying amount of non-controlling interest (B)	24,499	24,015
Total Carrying amount of non-controlling interest (A+B)	69,235	70,213

25. INCOME FROM INVESTMENTS

	2023 <i>AED'000</i>	2022 <i>AED'000</i>
<i>Policyholders' income</i>		
Unrealised gain/(loss) on unit-linked portfolio	199,374	(230,523)
Income from bank deposits	169	89
	199,543	(230,434)
<i>Shareholders' income</i>		
Unrealised gain on investment at FVTPL	84	6,795
Realised gain/(loss) on investment at FVTPL	36,594	(10,778)
Fair value gain on investment properties	3,599	9,171
Income on deposits and wakala certificates	36,680	32,963
Share of profit from associate (note 9)	1,805	1,720
Others	772	700
	79,534	40,571
	279,077	(189,863)

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26. TAKAFUL REVENUE

31 December 2023

	<i>Life</i> <i>AED'000</i>	<i>General</i> <i>AED'000</i>	<i>Total</i> <i>AED'000</i>
Amounts related to changes in LRC			
Expected incurred claims & other expenses	77,367	-	77,367
Change in risk adjustment	8,137	-	8,137
CSM recognized	65,935	-	65,935
Recovery of acquisition cash flows	1,084	-	1,084
Contracts not measured under PAA	152,523	-	152,523
Contracts measured under PAA	104,893	853,589	958,482
Total insurance revenue	257,416	853,589	1,111,005

31 December 2022

	<i>Life</i> <i>AED'000</i>	<i>General</i> <i>AED'000</i>	<i>Total</i> <i>AED'000</i>
Amounts related to changes in LRC			
Expected incurred claims & other expenses	74,553	-	74,553
Change in risk adjustment	5,432	-	5,432
CSM recognized	84,898	-	84,898
Recovery of acquisition cash flows	2,783	-	2,783
Contracts not measured under PAA	167,666	-	167,666
Contracts measured under PAA	36,167	720,303	756,470
Total insurance revenue	203,833	720,303	924,136

27. TAKAFUL SERVICE EXPENSES

31 December 2023

	<i>Life</i> <i>AED'000</i>	<i>General</i> <i>AED'000</i>	<i>Total</i> <i>AED'000</i>
Incurring claims and other directly attributable expenses	711,767	94,902	806,669
Amortisation of Takaful Acquisition Cash Flows	(9,815)	7,947	(1,868)
Changes related to past service	1,901	4,942	6,843
Claims Recovered (Loss Recovery)	149,315	48,037	197,352
Total	853,168	155,828	1,008,996

31 December 2022

	<i>Life</i> <i>AED'000</i>	<i>General</i> <i>AED'000</i>	<i>Total</i> <i>AED'000</i>
Incurring claims and other directly attributable expenses	497,190	92,613	589,803
Amortisation of Takaful Acquisition Cash Flows	(8,555)	(12,348)	(20,903)
Changes related to past service	(4,347)	-	(4,347)
Claims Recovered (Loss Recovery)	162,130	7,289	162,130
Total	646,418	87,554	733,972

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28. NET INSURANCE FINANCE RESULTS

31 December 2023

	<i>Gross AED'000</i>	<i>Retakaful AED'000</i>
Interest accreted to insurance contracts using current financial assumptions	(14,849)	3,807
Due to changes in interest rates & other financial assumptions	(3,220)	6
Fair value movement of Unit link product	(199,370)	-
Difference in increase in liability for incurred claims RA	(11,047)	2,916
	<u>(228,486)</u>	<u>6,729</u>

31 December 2022

	<i>Gross AED'000</i>	<i>Retakaful AED'000</i>
Interest accreted to insurance contracts using current financial assumptions	(14,251)	(5,085)
Due to changes in interest rates & other financial assumptions	(2,151)	204
Fair value movement of Unit link product	230,524	-
Difference in increase in liability for incurred claims RA	(5,407)	1,262
	<u>208,715</u>	<u>(3,619)</u>

29. INCOME TAXES

The Group calculates the period income tax expense using the tax rate that would be applicable to the expected annual earnings. The Group entities operate in the Egypt and Algeria and are subject to income tax in these countries. The component of income tax recognised in the consolidated statement of profit or loss is as follows:

	<i>2023 AED'000</i>	<i>2022 AED'000</i>
Current income tax expense	15,360	9,008
Deferred taxes	(63)	(197)
	<u>15,297</u>	<u>8,811</u>

Reconciliation of tax expenses and accounting profit is not provided as majority of the earnings are not subject to tax.

	<i>2023 AED'000</i>	<i>2022 AED'000</i>
<i>Current Tax payable</i>		
As at 1 January	6,146	5,626
Provisions during the year	15,360	9,008
Less: payments	(5,100)	(6,355)
Exchange differences	(368)	(2,133)
Balance as at the end of the year	<u>16,038</u>	<u>6,146</u>

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29. INCOME TAXES (continued)

	<i>2023</i> <i>AED'000</i>	<i>2022</i> <i>AED'000</i>
<i>Deferred Tax Assets</i>		
As at 1 January	4,980	4,754
Provisions during the year	100	188
Exchange differences	120	38
Balance as at the end of the year	5,200	4,980
<i>Deferred Tax Liabilities</i>		
As at 1 January	102	164
Provisions during the year	37	(9)
Exchange differences	(18)	(53)
Balance as at the end of the year	121	102

30. BASIC AND DILUTED (LOSS)/EARNINGS PER SHARE

	<i>2023</i>	<i>2022</i>
(Loss)/Profit for the year attributable to shareholders (AED'000)	(158,389)	18,895
Weighted average of shares (in thousands)	982,421	1,188,330
Basic and diluted (loss)/earnings per share (AED)	(0.161)	0.016

Basic (loss)/earnings per share are calculated by dividing the (loss)/profit for the year by the number of weighted average shares outstanding at the end of the reporting period after taking into account the treasury shares held. Diluted (loss)/earnings per share is equivalent to basic (loss)/earnings per share as the Group did not issue any new instrument that would impact (loss)/earnings per share when executed.

31. CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS

	<i>2023</i> <i>AED'000</i>	<i>2022</i> <i>AED'000</i>
Letter of Guarantees in favor of CBUAE	210,000	160,000
Other letter of guarantees	8,527	8,798
	218,527	168,798

Statutory Deposits (note 10) of AED 283,526 thousand (2022: AED 269,111 thousand) includes deposits amounting to AED 70,000 thousand (2022: AED 70,000 thousand) which are held as lien by the bank against the abovementioned letter of guarantees issued by bank in favor of the Central Bank of United Arab Emirates ("CBUAE"). During the year, the Group's bank has issued a guarantee of AED 50,000 thousand in favour of CBUAE to meet the solvency requirements.

Other letter of guarantee was issued during normal course of business against which term deposits of AED 8,717 thousand (2022: AED 8,988 thousand) (note 17) which are held as lien by the bank.

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31. CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS (continued)

Ongoing legal case

Group's total assets includes Investment property with a carrying amount of AED 84,957 thousand (2022: AED 84,957 thousand) (note 8), Investment at fair value through other comprehensive income of AED 58,244 thousand (2022: AED 58,244 thousand) and investments held at amortised cost of AED 111,627 thousand (2022: AED 111,627 thousand) (note 11); and Other receivables with a carrying amount of AED 33,639 thousand (2022: AED 33,639 thousand) (note 16). Aforementioned assets are under dispute due to litigation between the Group and a Bank (previously a related party).

Group has initiated legal actions, including civil and criminal cases at Dubai Courts, to safeguard rights and reclaim contested assets. Additionally, Group is pursuing legal measures in other jurisdictions against the parties implicated in the criminal case. Legal consultants of the Group express confidence in Group's strong legal position in these disputes, based on the progress of actions taken to date, the positive legal rulings obtained, and those currently in progress.

The Group is exposed to certain claims and litigations, these are subject to legal cases filed by policyholders, cedants and retakaful operators in connection with policies issued. The management believes, based on independent legal counsel opinions that the ascertainment of liabilities and its timing is highly subjective and dependent on outcomes of court's decisions. Furthermore, as per independent legal counsel, the Group has strong grounds to defend the suits successfully. Accordingly, no additional provision for these claims has been made in the consolidated financial statements. However, a provision is made in respect of each individual case where it is probable that the outcome would result in a loss to the Group in terms of an outflow of economic resources and a reliable estimate of the amount of outflow can be made.

There are no significant capital commitments at 31 December 2023 (2022: nil).

32. OPERATING LEASE COMMITMENTS

Group as a lessee

The future minimum lease payments for contracts under non-cancellable operating lease are as follows:

	<i>2023</i>	<i>2022</i>
	<i>AED'000</i>	<i>AED'000</i>
<i>Future minimum lease payments:</i>		
Due within one year	2,507	2,755

33. CLASSIFICATION OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

The table below shows a reconciliation between line items in the consolidated statement of financial position and categories of financial instruments.

	<i>FVTPL</i>	<i>FVOCI</i>	<i>Amortised cost</i>	<i>Total</i>
	<i>AED'000</i>	<i>AED'000</i>	<i>AED'000</i>	<i>AED'000</i>
Financial assets				
Investments	323	84,460	309,279	394,062
Statutory deposits	-	-	283,526	283,526
Deposits with takaful and retakaful companies	-	-	974	974
Other assets and receivables	-	-	62,179	62,179
Bank balances and cash	-	-	145,807	145,807
	323	84,460	801,765	886,548
Financial liabilities				
Other payables and accruals	-	-	91,226	91,226
Lease liabilities	-	-	4,695	4,695
	-	-	95,921	95,921

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33. CLASSIFICATION OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES (continued)

31 December 2022

	<i>FVTPL</i> <i>AED '000</i>	<i>FVOCI</i> <i>AED '000</i>	<i>Amortised cost</i> <i>AED '000</i>	<i>Total</i> <i>AED '000</i>
Financial assets				
Investments	14,858	64,019	414,084	492,961
Deposits	-	-	269,111	269,111
Deposits with takaful and retakaful companies	-	-	1,347	1,347
Other assets and receivables	-	-	62,966	62,966
Bank balances and cash	-	-	133,445	133,445
	<u>14,858</u>	<u>64,019</u>	<u>880,953</u>	<u>959,830</u>
Financial liabilities				
Other payables and accruals	-	-	104,701	104,701
Lease liabilities	-	-	8,821	8,821
	<u>-</u>	<u>-</u>	<u>113,522</u>	<u>113,522</u>

34. FAIR VALUE OF FINANCIAL INSTRUMENT

The fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Group determines fair values using other valuation techniques.

For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

The Group measures fair values using the following fair value hierarchy, which reflects the significance of the inputs used in making the measurements

Level 1: Quoted market price (unadjusted) in an active market for an identical instrument.

Level 2: Inputs other than quoted prices included within Level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques in which all significant inputs are directly or indirectly observable from market data.

Level 3: Inputs that are unobservable. This category includes all instruments for which the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments for which significant unobservable adjustments or assumptions are required to reflect differences.

Valuation techniques include net present value and discounted cash flow models, comparison with similar instruments for which market observable prices exist. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premium used in estimating discount rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices and expected price volatilities and correlations.

The objective of valuation techniques is to arrive at a fair value measurement that reflects the price that would be received to sell the asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date.

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34. FAIR VALUE OF FINANCIAL INSTRUMENT (continued)

Fair value hierarchy of assets and liabilities measured at fair value

The following table analyses assets and liabilities measured at fair value at the reporting date, by the level in the fair value hierarchy into which the fair value measurement is categorised. The amounts are based on the values recognised in the consolidated statement of financial position.

As at 31 December 2023

	<i>Level 1 AED'000</i>	<i>Level 2 AED'000</i>	<i>Level 3 AED'000</i>	<i>Total AED'000</i>
Financial assets				
Financial asset at fair value through profit or loss				
Shares and securities	323	-	-	323
Unit Linked investments	-	2,020,883	-	2,020,883
	<u>323</u>	<u>2,020,883</u>	<u>-</u>	<u>2,021,206</u>
Financial asset at fair value through OCI				
Mutual fund	-	-	85,513	85,513
Shares and securities	-	967	-	967
Less: provision for credit losses	-	-	(2,020)	(2,020)
	<u>-</u>	<u>967</u>	<u>8,3493</u>	<u>84,460</u>
Non-financial assets				
Investment properties	-	-	145,376	145,376
	<u>-</u>	<u>-</u>	<u>145,376</u>	<u>145,376</u>

As at 31 December 2022

	<i>Level 1 AED'000</i>	<i>Level 2 AED'000</i>	<i>Level 3 AED'000</i>	<i>Total AED'000</i>
Financial assets				
Financial asset at fair value through profit or loss				
Shares and securities	14,858	-	-	14,858
Unit Linked investments	-	1,948,146	-	1,948,146
	<u>14,858</u>	<u>1,948,146</u>	<u>-</u>	<u>1,963,004</u>
Financial asset at fair value through OCI				
Mutual fund	-	63,077	-	63,077
Shares and securities	396	546	-	942
	<u>396</u>	<u>546</u>	<u>-</u>	<u>64,019</u>
Non-financial assets				
Investment properties	-	-	143,776	143,776
	<u>-</u>	<u>-</u>	<u>143,776</u>	<u>143,776</u>

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

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34. FAIR VALUE OF FINANCIAL INSTRUMENT (continued)

The following table shows a reconciliation from the beginning balances to the ending balances for fair value measurement in Level 3 of the fair value hierarchy:

	2023 AED'000	2022 AED'000
Movement in investment properties		
Balance at 1 January	143,776	142,055
Addition	-	233
Unrealized gain on investment properties (note 25)	3,599	9,171
Currency translation differences	(1,999)	(7,683)
	<u>145,376</u>	<u>143,776</u>

35. RISK MANAGEMENT

The Group issues contracts that transfer either takaful risk or both takaful and financial risks. The Group does not issue contracts that transfer only financial risk. This section summarises these risks and the way the Group manages them.

a) Introduction and overview

Governance framework

The primary objective of the Group's risk and financial management framework is to protect the Group's shareholders from events that hinder the sustainable achievement of the set financial performance objectives. Key management recognises the critical importance of having efficient and effective risk management systems in place. The Group is in the phase of establishing a risk management function with clear terms of reference from the Board of Directors, its committees and the associated executive management committees.

Capital management framework

The Group has an internal risk management framework for identifying risks to which each of its business units and the Group as a whole are exposed, quantifying their impact on economic capital. The internal framework estimates indicate how much capital is needed to mitigate the risk of insolvency to a selected remote level of risk applied to a number of tests (both financial and non-financial) on the capital position of the business.

Regulatory framework

Regulators are primarily interested in protecting the rights of the policyholders and monitor them closely to ensure that the Group is satisfactorily managing affairs for their benefit. At the same time, the regulators are also interested in ensuring that the Group maintains an appropriate solvency position to meet unforeseen liabilities arising from economic shocks or natural disasters. The operations of the Group are also subject to regulatory requirements within the UAE. Such regulations not only prescribe approval and monitoring of activities, but also impose certain restrictive provisions to minimise the risk of default and insolvency on the part of the takaful companies to meet unforeseen liabilities as these arise.

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

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35. RISK MANAGEMENT (continued)

a) Introduction and overview (continued)

Asset liability management (ALM) framework

Financial risks arise from open positions in profit rate, currency and equity products, all of which are exposed to general and specific market movements. The main risk that the Group faces due to the nature of its investments and liabilities is the equity price risk. The Group manages these positions within an ALM framework that has been developed to achieve long-term investment returns in excess of its obligations under takaful and investment contracts. The Group's ALM framework is also integrated with the management of the financial risks associated with the Group's other financial assets and liabilities not directly associated with takaful and investment liabilities.

The Group's ALM framework also forms an integral part of the takaful risk management policy, to ensure in each period sufficient cash flow is available to meet liabilities arising from takaful and investment contracts. The Group is exposed to a range of financial risks through its financial assets, financial liabilities, retakaful assets and takaful liabilities. In particular, the key financial risk is that in the long-term its investment proceeds are not sufficient to fund the obligations arising from its insurance and investment contracts. The most important components of risk management includes takaful risk and financial risk.

The vast majority of assets held by Salama relate to assets linked to liabilities for unit linked policies (through the Participant Investment Accounts – PIA). Policyholders bear all risks relating to PIA assets and liabilities, other than the operational risk of matching assets not being invested in after allocating units to policies.

A high-level review of the company's asset and liability cash flow profile suggests that the assets for different durations are sufficient to meet its corresponding liabilities.

ALM Committee

ALM Committee will be a sub-Committee of the Investment Committee. It comprises of at least 2 members which are appointed by the Committee. Committee is to have annual meetings alongside other informal meetings. The ALM Committee includes members of Local senior management (CFO, Risk Head and Head of Actuarial function, if applicable) and a member representative of the SALAMA Board. The CFO is responsible for reporting the proceedings of the meetings of the ALM Committee to the Investment Committee which will be included in the Investment Committee report to the Board of Directors.

The responsibilities of the committee include validating the strategic asset allocation and ensuring compliance on risk appetite limits, regulatory and other accounting constraints. ALM is also responsible for monitoring liquidity position and exploring alternative funding sources.

b) Takaful risk

Takaful risk is where the Group agrees to indemnify the insured parties against happening of unforeseen future insured events. The frequency and severity of claims are the main risk factors. As per the practices adopted by the Group, actual claim amounts can vary marginally compared to the outstanding claim reserves but are not expected to have a material impact.

Frequency and severity of claims

The frequency and severity of claims can be affected by several factors. The Group underwrites property, engineering, motor, miscellaneous accident, marines and personal accident classes. These classes of takaful are generally regarded as short-term takaful contracts where claims are normally intimated and settled within a short time span. This helps to mitigate takaful risk.

Property

For property takaful contracts, the main perils are fire damage and other allied perils and business interruption resulting there from. These contracts are underwritten either on replacement value or indemnity basis with appropriate values for the interest insured. The cost of rebuilding or repairing the damaged properties, the time taken to reinstate the operations to its pre-loss position in the case of business interruption and the basis of takaful are the main factors that influence the level of claims.

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

35. RISK MANAGEMENT (continued)

b) Takaful risk (continued)

Engineering

For engineering takaful contracts, the main elements of risks are loss or damage to insured project works and resultant third party liabilities, loss or damage to insured plants, machinery and equipment and resultant business interruption losses. The extent of the loss or damage is the main factor that influences the level of claims.

Motor

For motor takaful contracts, the main elements of risks are claims arising out of death and bodily injury and damage to third party properties as well as that of insured vehicles. The potential court awards for death and bodily injury and the extent of damage to properties are the key factors that influence the level of claims.

Miscellaneous accident

For miscellaneous accident classes of takaful such as loss of money, infidelity of employees, personal accident, workmen's compensation, travel, general third party liability and professional indemnity are underwritten. The extent of loss or damage and the potential court awards for liability classes are the main factors that influence the level of claims.

Marine

In marine takaful the main risk elements are loss or damage to insured cargo and hull due to various mishaps resulting in the total or partial loss claims. The extent of the loss or damage is the main factor that influences the level of claims.

Family takaful contracts

Underwriting is managed at each business unit through a dedicated underwriting department, with formal underwriting limits and appropriate training and development of underwriting staff. The underwriting policy is clearly documented, setting out risks which are unacceptable and the terms applicable for non-standard risks.

Health selection is part of the Group's underwriting procedures, whereby contributions are charged to reflect the health condition and family medical history of the applicants. Pricing is based on assumptions, such as mortality and persistency, which consider past experience and current trends. Contracts including specific risks and guarantees are tested for profitability according to predefined procedures before approval.

Products are reviewed by the business units on an annual basis to confirm, or otherwise, that pricing assumptions remain appropriate. Analysis is performed on earnings and liability movements to understand the source of any material variation in actual results from what was expected. This confirms the appropriateness of assumptions used in underwriting and pricing.

Retakaful risk

In line with other takaful and retakaful companies, in order to minimise net loss exposure arising from large claims, the Group, in the normal course of business, enters into agreements with other parties for retakaful purposes. Such retakaful arrangement provides for greater diversification of business, allow management to control exposure to potential losses arising from large risks, and provide additional capacity for growth.

To minimise its exposure to significant losses from reinsurers' insolvencies, the Group evaluates the financial condition of its reinsurers and monitors concentrations of credit risk arising from similar geographic regions, activities or economic characteristics of the reinsurers.

Assets, liabilities, income and expense arising from ceded retakaful contracts are presented separately from assets, liabilities, income and expense from the related takaful contract because the retakaful ceded contracts do not relieve the Group from its obligations and as a result the Group remains liable for the portion of outstanding claims reinsured to the extent that the retakaful fails to meet the obligations under the retakaful agreements.

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

35. RISK MANAGEMENT (continued)

b) Takaful risk (continued)

Concentration of takaful risk

The Group has certain single takaful contracts which it considers as risks of high severity but very low frequency. The Group cedes substantial part of these risks and its net retention on any one single event is limited to AED 1 million (2022: AED 1 million).

Terms and conditions of takaful contracts

Takaful is based on uncertainty of event. As such the terms and conditions of takaful contracts varies but are normally based on the international guidance and policy wordings as followed by all takaful companies in the market.

Normally a takaful contract contains the coverage of the subject of takaful, the exclusions and obligations of the insured and the insurers. Deviations are reported forthwith to the insurer by the insured and any accident event to be reported immediately. Long tail business is generally that where the time period to ultimately finalise and settle claims could take a number of years.

The Group's estimates for reported and unreported losses and establishing resulting provisions and related retakaful recoverables are continually reviewed and updated, and adjustments resulting from this review are reflected in the consolidated statement of profit or loss. The process relies upon the basic assumption that past experience, adjusted for the effect of current developments and likely trends, is an appropriate basis for predicting future claims.

Reserving risks are addressed by ensuring prudent and appropriate reserving for business written by the Group, thus ensuring that sufficient funds are available to cover future claims. Reserving practises for the General Takaful and Individual Family Takaful Portfolio involve the use of actuarial analysis from an independent actuary.

c) Financial risks

The Group has exposure to the following primary risks from its use of financial instruments:

- Credit risk,
- Liquidity risk,
- Market risk, and
- Operational risk.

i) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss to the other party by failing to discharge an obligation.

A credit risk policy setting out the assessment and determination of what constitutes credit risk for the Group has been established and policies and procedures are in place to mitigate the Group's exposure to credit risk. Compliance with the policy is monitored and exposures and breaches are regularly reviewed for pertinence and for changes in the risk environment.

For all classes of financial assets held by the Group, other than those relating to retakaful contracts, the maximum credit risk exposure to the Group is the carrying value as disclosed in the consolidated financial statements at the consolidated financial position date.

Retakaful is placed with reinsures and retakaful companies approved by the management, which are generally international companies that are rated by international rating agencies or other GCC companies.

To minimise its exposure to significant losses from reinsurer and retakaful insolvencies, the Group evaluates the financial condition of its reinsures and retakaful companies and monitors concentrations of credit risk arising from similar geographic regions, activities or economic characteristics of the reinsures and retakaful companies.

At each reporting date, management performs an assessment of creditworthiness of reinsures and retakaful companies updates the retakaful purchase strategy, ascertaining suitable allowance for impairment if required.

The Group monitors concentrations of credit risk by sector and by geographic location.

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES
 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

35. RISK MANAGEMENT (continued)

c) Financial risks (continued)

i) Credit risk (continued)

Credit risk is controlled through terms of trade for receipt of contributions. Most of the counterparties are takaful companies that are generally not rated. However, they are selected on their standing in the market, rating, relationship experience and length of association. All retakaful counterparties are rated.

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the end of the year is disclosed.

31 December 2023

	<i>Credit ratings</i>			<i>Total AED '000</i>
	<i>A+ to A- AED '000</i>	<i>BBB+ to BBB- AED '000</i>	<i>Below BBB- or not rated AED '000</i>	
Assets				
Investments held at amortised cost	60,057	26,561	283,365	369,983
Investments carried at FVTPL	-	-	323	323
Fair value through other comprehensive income	20,679	-	65,801	86,480
Statutory deposits	70,000	144	213,382	283,526
Cash and cash equivalents	58,431	49,333	38,038	145,802
Less: Allowance for expected credit losses	(1,193)	(776)	(62,408)	(64,377)
	<u>207,974</u>	<u>75,262</u>	<u>538,501</u>	<u>821,737</u>

31 December 2022

	<i>Credit ratings</i>			<i>Total AED '000</i>
	<i>BBB+ to A+ to A- AED '000</i>	<i>BBB- AED '000</i>	<i>Below BBB- or not rated AED '000</i>	
Assets				
Investments held at amortised cost	58,574	38,600	316,910	414,084
Investments carried at FVTPL	-	-	14,858	14,858
Fair value through other comprehensive income	-	-	64,019	64,019
Statutory deposits	73,760	156	195,195	269,111
Cash and cash equivalents	86,987	41,914	4,519	133,420
Less: Allowance for expected credit losses	-	-	-	-
	<u>219,321</u>	<u>80,670</u>	<u>595,501</u>	<u>895,492</u>

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

35. RISK MANAGEMENT (continued)

c) Financial risks (continued)

i) Credit risk (continued)

The table below shows the maximum exposure to credit risk for the components of the consolidated statement of financial position.

	<i>31 December 2023 AED'000</i>	<i>31 December 2022 AED'000 (Restated)</i>
Investments held at amortised cost	309,062	414,084
Participants' investments in unit-linked contracts	2,020,883	1,948,146
Investments carried at FVTPL	323	14,858
Takaful contract assets	6,801	-
Retakaful contract assets	348,462	281,846
Other receivables and prepayments	62,179	62,966
Statutory deposits	283,526	269,111
Bank balances	144,149	133,420
	3,175,385	3,124,431

For more detail on the maximum exposure to credit risk for each class of financial instrument, references have been added to the specific notes. The table below provides information regarding the credit risk exposure of the Group by classifying assets according to the Group's credit rating of counterparties.

At 31 December 2023

	<i>Neither past due nor impaired</i>			
	<i>Investment grade AED'000</i>	<i>Non-investment grade AED'000</i>	<i>Past due or impaired AED'000</i>	<i>Total AED'000</i>
Investments held at amortised cost	86,618	283,365	-	369,983
Participants' investments in unit-linked contracts	2,020,883	-	-	2,020,883
Investments carried at FVTPL	-	323	-	323
Takaful contract assets	6,801	-	-	6,801
Retakaful contract assets	348,462	-	-	348,462
Other receivables and prepayments	62,179	-	-	62,179
Statutory deposits	70,144	213,382	-	283,526
Bank balances	107,764	38,038	-	145,802
	2,702,851	535,108	-	3,237,959
Less: Allowance for expected credit losses	(1,969)	(62,408)	-	(64,377)
	2,700,882	472,700	-	3,173,582

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

35. RISK MANAGEMENT (continued)

c) Financial risks (continued)

i) Credit risk (continued)

At 31 December 2022

	<i>Neither past due nor impaired</i>			<i>Total AED'000</i>
	<i>Investment grade AED'000</i>	<i>Non-investment grade AED'000</i>	<i>Past due or impaired AED'000</i>	
Investments held at amortised cost	97,174	316,910	-	414,084
Participants' investments in unit-linked contracts	1,948,146	-	-	1,948,146
Investments carried at FVTPL	-	14,858	-	14,858
Retakaful contract assets	281,846	-	-	281,846
Other receivables and prepayments	62,966	-	-	62,966
Statutory deposits	88,331	195,195	-	283,526
Bank balances	128,901	4,519	-	133,420
	<u>2,607,364</u>	<u>531,482</u>	<u>-</u>	<u>3,138,346</u>

ii) Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

Liquidity requirements are monitored on a daily basis and management ensures that sufficient funds are available to meet any commitments as they arise.

Maturity profiles

The table below summarizes the maturity profile of the financial liabilities of the Group based on remaining undiscounted contractual obligations. Repayments which are subject to notice are treated as if notices were to be given immediately.

At 31 December 2023

	<i>Less than one year AED'000</i>	<i>More than one year AED'000</i>	<i>Total AED'000</i>
Assets			
Held at amortised costs	180,035	189,948	369,983
Investment fair value through OCI	86,480	-	86,480
Investments carried at FVTPL	323	-	323
Statutory deposits	160,019	123,507	283,526
Cash and bank balances	145,802	-	145,802
Less: Provision for expected credit losses	(7,186)	(57,191)	(64,377)
Total assets	<u>565,473</u>	<u>256,264</u>	<u>821,737</u>
Liabilities			
Lease liabilities	2,507	2,188	4,695
Total liabilities	<u>2,507</u>	<u>2,188</u>	<u>4,695</u>

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

35. RISK MANAGEMENT (continued)

c) Financial risks (continued)

ii) Liquidity risk

Maturity profiles (continued)

31 December 2022

	<i>Less than one year AED'000</i>	<i>More than one year AED'000</i>	<i>Total AED'000</i>
Assets			
Held at amortised cost	136,344	277,740	414,084
Investment fair value through OCI	64,019	-	64,019
Investments carried at FVTPL	14,858	-	14,858
Statutory deposits	161,495	107,616	269,111
Cash and bank balances	133,445	-	133,445
	<u>510,161</u>	<u>385,356</u>	<u>895,517</u>
Liabilities			
Lease liabilities	2,755	6,066	8,821
	<u>2,755</u>	<u>6,066</u>	<u>8,821</u>

iii) Market risk

Market risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to the individual security, or its issuer, or factors affecting all securities traded in the market. The Group limits market risk by maintaining a diversified portfolio and by continuous monitoring of developments in local equity and sukuk markets. In addition, the Group actively monitors the key factors that affect stock and sukuk market movements, including analysis of the operational and financial performance of investees.

Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates and arises from financial instruments denominated in a foreign currency. The Group's functional currency is the UAE Dirham.

The significant financial assets and liabilities exposed to currency risk in equivalent thousand of Dirham are as under:

31 December 2023

	<i>Financial assets AED'000</i>	<i>Financial liabilities AED'000</i>	<i>Net AED'000</i>
Currency			
USD	510,966	(187,584)	323,382
EGP	236,081	(128,084)	107,997
CFA	75	(650)	(575)
DZD	328,284	(124,569)	203,715
Others	64,122	(8)	64,122

31 December 2022

	<i>Financial assets AED'000</i>	<i>Financial liabilities AED'000</i>	<i>Net AED'000</i>
Currency			
USD	506,760	(154,108)	352,652
EGP	264,080	(118,684)	145,396
CFA	72	(593)	(521)
DZD	276,967	(89,346)	187,621
Others	65,647	-	65,647

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

35. RISK MANAGEMENT (continued)

c) Financial risks (continued)

iii) Market risk (continued)

Currency risk (continued)

The analysis below is performed for reasonably possible movements in foreign exchange rate with all other assumptions held constant showing the impact on net profit or equity. The sensitivities carried out for subsidiaries only as the impact of currency risk on the Group's own assets and liabilities is considered insignificant.

	<i>Change in exchange rates</i>	<i>Profit or loss AED'000</i>	<i>Other comprehensive income AED'000</i>
31 December 2023			
Financial assets	+5%	-	+56,976
	-5%	-	-56,976
Financial liabilities	+5%	-	+22,045
	-5%	-	-22,045
	<i>Change in exchange rates</i>	<i>Profit or loss AED'000</i>	<i>Other comprehensive income AED'000</i>
31 December 2022			
Financial assets	+5%	-	+55,676
	-5%	-	-55,676
Financial liabilities	+5%	-	+18,137
	-5%	-	-18,137

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

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As at 31 December 2023

35. RISK MANAGEMENT (continued)

35.1 Claims development process

The following tables show the estimates of cumulative incurred claims, including both claims notified and IBNR for each successive accident year at each reporting date, together with cumulative payments to date. The Group has not disclosed previously unpublished information about claims development that occurred earlier than five years before the end of the annual reporting period in which it first applies IFRS 17.

<i>Takaful claims-gross</i>						
<i>Underwriting year</i>	<i>2019</i>	<i>2020</i>	<i>2021</i>	<i>2022</i>	<i>2023</i>	<i>Total</i>
<i>(cumulative amounts)</i>	<i>AED'000</i>	<i>AED'000</i>	<i>AED'000</i>	<i>AED'000</i>	<i>AED'000</i>	<i>AED'000</i>
Development year 1	152,464	232,193	211,986	230,016	595,312	595,312
Development year 2	273,502	417,386	382,027	612,499	-	612,499
Development year 3	285,864	468,915	515,580	-	-	515,580
Development year 4	321,586	578,098	-	-	-	578,098
Development year 5	457,764	-	-	-	-	457,764
Current estimate of cumulative claims (A)	457,764	578,098	515,580	612,499	595,312	2,759,253
Cumulative payments to date (B)	(421,975)	(541,822)	(486,904)	(563,401)	(316,806)	(2,330,908)
	<u>35,789</u>	<u>36,276</u>	<u>28,676</u>	<u>49,098</u>	<u>278,506</u>	<u>428,344</u>
Provision for prior years						<u>7,203</u>
Total reserve included in the consolidated statement of financial position as part of the gross claim (excluding family takaful reserve)						435,548
Effect of discounting						(21,936)
Effect of risk adjustment for non-financial risk						21,204
Others*						126,094
Total Gross Liability for Incurred Claims						560,910

* Others includes Insurance claims and other related payables

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

35. RISK MANAGEMENT (continued)

35.1 Claims development process (continued)

<i>Takaful claims-net</i> <i>Underwriting year</i> <i>(cumulative amounts)</i>	<i>2018</i> <i>AED'000</i>	<i>2019</i> <i>AED'000</i>	<i>2020</i> <i>AED'000</i>	<i>2021</i> <i>AED'000</i>	<i>2022</i> <i>AED'000</i>	<i>Total</i> <i>AED'000</i>
Development year 1	63,205	92,333	86,769	93,826	327,629	327,629
Development year 2	106,877	170,653	161,111	298,267	-	298,267
Development year 3	111,032	185,497	249,567	-	-	249,567
Development year 4	118,560	260,987	-	-	-	260,987
Development year 5	186,756	-	-	-	-	186,756
Current estimate of cumulative claims (A)	186,756	260,987	249,567	298,267	327,629	1,323,205
Cumulative payments to date (B)	(182,084)	(255,610)	(241,174)	(278,125)	(200,605)	(1,157,599)
	4,672	5,377	8,392	20,142	127,023	165,606
Liability recognised in the consolidated statement of financial position as part of net claim						1,541
Reserve in respect of years prior to 2018 part of the net claim						(7,762)
Effect of discounting						4,997
Effect of risk adjustment for non-financial risk						62,570
Others						
Total Gross Liability for Incurred Claims						226,952

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

35. RISK MANAGEMENT (continued)

35.2 Sensitivity analysis

Sensitivity analysis for contracts measured under PAA

	31 December 2023		31 December 2022	
	LIC	Impact on LIC	LIC	Impact on LIC
Takaful Contract Liabilities	442,474	-	369,648	-
Takaful Contract Assets	(265,453)	-	(195,798)	-
	<u>177,021</u>	<u>-</u>	<u>173,849</u>	<u>-</u>
5% increase LIC				
Takaful Contract Liabilities	464,598	(22,124)	388,130	(18,482)
Takaful Contract Assets	(278,725)	13,273	(205,588)	9,790
	<u>185,872</u>	<u>(8,851)</u>	<u>182,542</u>	<u>(8,692)</u>
5% decrease LIC				
Takaful Contract Liabilities	420,350	22,124	351,165	18,482
Takaful Contract Assets	(252,180)	(13,273)	(186,008)	(9,790)
	<u>168,170</u>	<u>8,851</u>	<u>165,157</u>	<u>8,692</u>

Sensitivity analysis for contracts not measured under PAA

	31 December 2023		31 December 2022	
	LIC	Impact on LIC	LIC	Impact on LIC
Takaful Contract Liabilities	118,436	-	119,778	-
Takaful Contract Assets	(68,505)	-	(59,072)	-
	<u>49,931</u>	<u>-</u>	<u>60,706</u>	<u>-</u>
5% increase LIC				
Takaful Contract Liabilities	124,358	(5,922)	125,767	(5,989)
Takaful Contract Assets	(71,930)	3,425	(62,026)	2,954
	<u>52,427</u>	<u>(2,497)</u>	<u>63,741</u>	<u>(3,035)</u>
5% decrease LIC				
Takaful Contract Liabilities	112,514	5,922	113,789	5,989
Takaful Contract Assets	(65,080)	(3,425)	(56,119)	(2,954)
	<u>47,434</u>	<u>2,497</u>	<u>57,670</u>	<u>3,035</u>

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

35. RISK MANAGEMENT (continued)

35.3 Concentration of insurance risk

The Group's underwriting business is mainly based within GCC countries.

In common with other insurance companies, in order to minimise financial exposure arising from large insurance claims, the Group, in the normal course of business, enters into arrangement with other parties for reinsurance purposes.

To minimise its exposure to significant losses from reinsurer insolvencies, the Group evaluates the financial condition of its reinsurers and monitors concentrations of credit risk arising from similar geographic regions, activities or economic characteristics of the reinsurers. Retakaful ceded contracts do not relieve the Group from its obligations to policyholders. The Group remains liable to its policyholders for the portion reinsured to the extent that any reinsurer does not meet the obligations assumed under the reinsurance agreements.

The Group's Insurance contract liabilities classified based on business segment is noted below.

	31 December 2023			31 December 2022		
	<i>Non-Life</i> <i>AED '000</i>	<i>Life</i> <i>AED '000</i>	<i>Total</i> <i>AED '000</i>	<i>Non-Life</i> <i>AED '000</i>	<i>Life</i> <i>AED '000</i>	<i>Total</i> <i>AED '000</i>
Insurance contract liabilities – net	(261,640)	(2,040,878)	(2,302,519)	(459,538)	(2,077,089)	(2,536,627)
Reinsurance contract assets – net	181,124	(78,399)	102,725	264,812	(78,399)	186,413

36. PROVISION FOR EXPECTED CREDIT LOSSES

	<i>Notes</i>	<i>ECL recorded on 1 Jan 2023</i> <i>AED'000</i>	<i>Provision/reversal recorded during the year</i> <i>AED'000</i>	<i>Closing Balance</i> <i>AED'000</i>
<i>ECL on Financial Assets</i>				
Statutory Deposits	10	10	(10)	-
Investments - Financial instruments at FVOCI	11	56	1,964	2,020
Investments at Amortized Cost	11	298	60,406	60,704
Retakafuls' share of outstanding claims	18	-	252	252
Contributions and takaful balance receivables	18	-	4,171	4,171
Other assets and receivables	16	349	14,876	15,225
Bank balances and cash	17	25	1,628	1,653
Total		738	83,287	84,025

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

37. OTHER OPERATING EXPENSES

	<i>31 December 2023 AED'000</i>	<i>31 December 2022 AED'000</i>
Staff costs	23,638	19,303
Depreciation	1,418	894
Rent	1,057	929
Movement in family takaful reserves	22,389	15,014
Software Licenses	4,125	1,886
Professional Services Fee	3,536	2,846
Others	49,129	45,622
	<u>105,292</u>	<u>86,494</u>

38. CAPITAL RISK MANAGEMENT

The Group's objectives when managing capital are:

- To comply with the capital requirements required by the UAE Federal Law No. (48) of 2023 regarding the Establishment of the Insurance Authority and Insurance Operations
- To safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- To provide an adequate return to shareholders by pricing takaful contracts commensurately with the level of risk.

In UAE, the local takaful regulator specifies the minimum amount and type of capital that must be held by the Group in addition to its takaful liabilities. The minimum required capital (presented below) must be maintained at all times throughout the year. The Group is subject to local takaful solvency regulations with which it has complied during the year. The below summaries the minimum regulatory capital of the Group and the total held.

	<i>2023 AED'000</i>	<i>2022 AED'000</i>
Minimum regulatory capital	<u>100,000</u>	<u>100,000</u>
Total shareholders' equity	<u>587,975</u>	<u>746,059</u>

Section 2 of the Financial Regulations for Takaful Companies (the "Regulations") issued by the Central Bank of UAE identifies the required solvency margin to be held in addition to takaful liabilities. The solvency margin must be maintained at all times throughout the year. The Group acknowledges its responsibility to comply with relevant regulations and is actively undertaking measures. Corrective actions are being implemented to ensure ongoing and complete adherence to regulatory requirements.

The UAE Insurance Authority has issued resolution No. 42 for 2009 setting the minimum subscribed or paid-up capital of AED 100 million for establishing an insurance firm and AED 250 million for a retakaful firm. The resolution also stipulates that at least 75 percent of the capital of the insurance companies established in the UAE should be owned by UAE or Gulf Cooperation Council national individuals or corporate bodies. The Company is complying with the above requirements.

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

38. CAPITAL RISK MANAGEMENT (continued)

The table below summarises the consolidated Minimum Capital Requirement ("MCR"), Minimum Guarantee Fund and Solvency Capital Requirement of the Group and the total capital held at the Group level to meet the required Solvency Margins in line with the requirements of the regulation. The Group has disclosed the solvency position as of 31 December 2023 as following:

	<i>31 December 2023 AED'000</i>	<i>31 December 2022 AED'000</i>
Minimum Capital Requirement (MCR)	100,000	100,000
Solvency Capital Requirement (SCR)	277,592	238,159
Minimum Guarantee Fund (MGF)	156,485	148,427
Basic Own Funds	111,248	198,261
Ancillary Own Funds	140,000	90,000
MCR Solvency Margin - surplus/(deficit)	11,248	98,261
SCR Solvency Margin - surplus/(deficit)	(96,344)	5,102
MGF Solvency Margin - surplus/(deficit)	24,763	94,834

During the year, the Group's bank has issued a letter of guarantee for AED 50,000 thousand (2022: AED 160,000 thousand) in favor of the Central Bank of UAE to improve the solvency requirements of the Group.

39. FEES AND PENALTIES

During the year ended 31 December 2023, Group has paid fees and penalties amounting to AED 33 thousand (2022: AED nil).

40. DIVIDEND AND BOARD REMUNERATION

At the annual general meeting held on 24 April 2023, the shareholders have approved the Directors Remuneration fee subject to the compliance with the rules & regulation. Subsequently, the Group has paid BOD remuneration of AED 2,377 thousand for the year ended 31 December 2022 (31 December 2021: AED 4,800 thousand). No dividend was approved for the year ended 31 December 2022. (2021: 2 fils per share AED 23.75 million for year ended 31 December 2021)

41. AUDIT REMUNERATION

Auditors' remuneration for the statutory audit of the Group's consolidated financial statements for the year ended 31 December 2023 amounts to AED 600 thousand (2022: AED 580 thousand). Auditors' remuneration for the review of the Group's interim condensed consolidated financial statements during the year ended 31 December 2023 amounts to AED 285 thousand (2022: AED 210 thousand). Fee for other statutory and other audit related services provided by the auditors to the Group amounts to AED thousand 839 thousand (2022: AED 210 thousand).

42. APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements were approved by the Board of Directors and authorized for issue on 29 March 2024.

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

43. UAE CORPORATE TAXATION

On 9 December 2022, the UAE Ministry of Finance (MoF) released Federal Decree-Law No. 47 of 2022 on the Taxation of Corporations and Businesses (Corporate Tax Law or the Law) to enact a Federal corporate tax (CT) regime in the UAE. The CT regime is effective from 1 June 2023 and accordingly, it has an income tax related impact on the financial statements for accounting periods beginning on or after 1 June 2023.

The Cabinet of Ministers Decision No. 116 of 2022 specifies the threshold of income over which the 9% tax rate would apply and accordingly, the Law is now considered to be substantively enacted from the perspective of IAS 12 – Income Taxes. A rate of 9% will apply to taxable income exceeding AED 375,000 and a rate of 0% will apply to taxable income not exceeding AED 375,000 and a rate of 0% on qualifying income of free zone entities.

The UAE CT Law shall apply to the Group with effect from 1 January 2024. The MoF continue to issue supplemental Decisions of the Cabinet of Ministers of the UAE (Decisions) to further clarify certain aspects of the UAE CT Law. Such Decisions, and other interpretive guidance of the UAE Federal Tax Authority, are required to fully evaluate the impact of the UAE CT Law on the Group.

Assessment of Temporary Differences necessitating accounting of Deferred Tax

Since the provisions of the UAE CT law will apply to Tax Periods commencing on or after 1 June 2023, the related current taxes shall be accounted for in the financial statements for the period beginning 1 January 2024. However, the related deferred tax accounting impact has been considered for the financial year ended 31 December 2023. Following assessment of the potential impact of the UAE CT Law on the balance sheet, we do not consider there to be material temporary differences on which deferred taxes should be accounted.

44. ACQUISITION OF PORTFOLIO OF DUBAI ISLAMIC INSURANCE AND REINSURANCE COMPANY

On 28th December 2022, The Board approved the endorsement made by the Investment committee regarding the acquisition of the non-life portfolio from Dubai Islamic Insurance and Reinsurance Company – AMAN PJSC (Aman) of a portion of Aman’s general, motor, medical, and group family Takaful (the takaful alternative to group life insurance) portfolios. Purchase consideration will be AED 15 million subject to customary adjustments and regulatory approvals. The portfolio will add synergies to Salama’s existing offering and create value for the shareholders, by expanding its market leading position. The transaction is not expected to have any impact on the rights of Salama’s shareholders.

The discussions between the parties are at the final stage, subject to signing of binding agreements and obtaining necessary approvals (including Sharia approvals and regulatory approvals). The targeted execution date of the transaction is during the year ending 31 December 2024, subject to obtaining all approvals (including Sharia approvals and regulatory approvals) and completion of all necessary transfer of the portfolio as planned and agreed between the two companies.

ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2023

45. OTHER INFORMATION

As per the Central Bank of UAE reporting requirements, the following disclosures are provided:

2023

<i>Description</i>	<i>Life Insurance (Without Medical & Fund Accumulation) AED'000 (A)</i>	<i>Fund Accumulation AED'000 (B)</i>	<i>Medical Insurance AED'000 (C)</i>	<i>Property & Liability (Without Medical) AED'000 (D)</i>	<i>All Types of Business Combined AED'000 (E)=(A)+(B)+(C)+(D)</i>
Direct Written Premiums	612,300	-	468,404	221,871	1,302,575
Assumed Business	-	-	-	-	-
Foreign	-	-	-	-	-
Local	-	-	-	3,389	3,389
Total Assumed Business	-	-	-	3,389	3,389
Gross Written Premiums	612,300	-	468,404	225,260	1,305,964

2022

<i>Description</i>	<i>Life Insurance (Without Medical & Fund Accumulation) AED'000 (A)</i>	<i>Fund Accumulation AED'000 (B)</i>	<i>Medical Insurance AED'000 (C)</i>	<i>Property & Liability (Without Medical) AED'000 (D)</i>	<i>All Types of Business Combined AED'000 (E)=(A)+(B)+(C)+(D)</i>
Direct Written Premiums	623,693	-	396,743	178,236	1,198,672
Assumed Business	-	-	-	-	-
Foreign	-	-	-	-	-
Local	-	-	-	4,146	4,146
Total Assumed Business	-	-	-	4,146	4,146
Gross Written Premiums	623,693	-	396,743	182,383	1,202,819



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CORPORATE GOVERNANCE REPORT 2023



Corporate Governance Report
SALAMA - Islamic Arab Insurance Company
For the fiscal year ended on 31/12/2023

1- Statement of procedures taken to complete the corporate governance system, during 2023, and method of implementing thereof.

The Board of Directors of Islamic Arab Insurance (P.S.C) – SALAMA believes that the proper application of Corporate Governance helps to achieve institutional discipline in the management of the Company in accordance with International Standards. It establishes the responsibilities and duties of the Board of Directors and the Executive Management of the Company, while protecting the rights of Shareholders and other Stakeholders, this contributes to achieve high and sustainable growth rates. The Board has the responsibility to implement the Corporate Governance framework on the organization level. These principles include the provision of an effective control environment, development of an effective internal control system with active participation by the Independent Members, formation of an Audit Committee, granting the Internal Control Department full necessary independence and powers, abstention from transactions which are flawed by conflict of interest, and introduction of the code of professional conduct.

The Board endeavors to ensure regulatory compliance with the instructions and regulations issued by the various regulatory authorities, ensuring the adequacy and effectiveness of the Internal Audit & Corporate Governance Compliance Program, approve the investments, business plan budgets, and financial statements of the company, ensuring adequacy of the human resources required to implement the Company's strategies, ensure that the shareholders receive accurate and proper information at the right time, and ensuring adherence to the standards of disclosure and transparency. SALAMA is fully committed to have a corporate governance framework that is compliant with all corporate governance requirements that are applicable to public joint stock companies in the UAE and consistent with Corporate Governance Regulation for Insurance Companies and accompanying Standards (the 'Regulation'), issued by CBUAE under Circular No. 24/2022, and securities and commodities authority's Board of Directors' Decision no. (3/Chairman) of 2020 concerning approval of Joint Stock Companies Governance Guide, other relevant resolutions issued from time to time by the competent authorities and the International Best Practices.

2- Statement of ownership and transactions of Board of Directors (Board) members and their spouses, their children in the company securities during 2023, according to the following schedule:

S. No.	Name	Position / Kinship	Owned shares as on 31/12/2023	Total sale	Total purchase
1.	H.E. Saeed Mubarak Rashed Saeed Al-Hajeri	Chairman Election Date: 16/06/2019	No shares registered under his name, or the name of his wife or children	None	None
2.	H.E. Mohamad Ahmad Mohamad Bin Abdulaziz Al Shehhi	Vice Chairman Election Date: 21/03/2021	No shares registered under his name, or the name of his wife or children	None	None
3.	Mr. Ajit Vijay Joshi	Member from: 12/08/2022	No shares registered under his name, or the name of his wife or children	None	None
4.	Mr. Saeed Bin Mohammad alqassimi	Member Election Date: 02/09/2019	5,704,574	1,641,761	None
5.	Mr. Ahmad Mohammad al Sadah	Member Election Date: 02/09/2019	No shares registered under his name, or the name of his wife or children	None	None
6.	Ms. Maha Abdulmajeed Ismaeel Ali Alfahim	Member Election Date: 24/04/2023	No shares registered under his name, or the name of his wife or children	None	None
7.	Mr. Fareed Lutfi Ali Hussain Harmouzi	Member Election Date: 09/11/2023	No shares registered under his name, or the name of his wife or children	None	None

3- Board Formation:

A. Statement of the current Board formation (along with the names of both the resigned and appointed Board members) according to the following schedule:

S. No.	Name	Category (executive/ non-executive and independent)	Expertise	Qualifications	The period he spent as a Board member from the date of his first election	Their membership and positions at any other joint-stock companies	Their positions in any other important regulatory, government or commercial positions.
1.	Mr. Jassim Mohamed Rafi Alseddiqi Alansaari	Non-executive Member and Non-independent	Mr. Alseddiqi combining extensive investment experience with a dynamic and innovative approach. As a seasoned investor, he has played a pioneering role in developing investment strategies within the region.	- BSc in Electrical Engineering from the University of Wisconsin- Madison - MSc in Electrical Engineering from Connell University, USA	3 year and 11 months: since 10/06/2019 to 24/04/2023	None	None
2.	H.E. Saeed Mubarak Rashed Saeed Alhajeri	Non-executive Member and independent	Mr. Alhajeri boasts over 22 years of extensive experience in the realm of international finance. His impressive career	- Bachelor of Business Administration from Lewis & Clark College, USA - Certified Financial Analyst (CFA).	4 years and 7 months: since 10/06/2019	None	Assistant Minister (Ministry of Foreign Affairs and International Cooperation) for

			<p>trajectory has seen him hold leadership positions in various prominent organizations, including:</p> <ul style="list-style-type: none"> • Chairman of the Abu Dhabi National Energy Company (Taqa) • Chairman of the Board of Directors of Gulf Navigation Holding Company • Vice Chairman of the Board of Directors of Abu Dhabi Investment Company • Chairman of the Board of Directors of the Chartered Financial Analysts Institute (CFA) • Chairman of the Board of Directors of Abu Dhabi Commercial Bank • Member of the Executive Advisory Board of MCSI Bar 	- completed the Executive Education Program at Harvard Business college.			Economic and Commercial Affairs.
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			Further demonstrating his global recognition, Mr. Alhajeri was selected by the World Economic Forum in 2007 as one of the top 250 global leaders, acknowledging his significant contributions to the public and financial sectors in the United Arab Emirates.				
3.	Mr. Fraih Saeed Al Qubaisi	Non-executive Member and independent	- Mr. Al Qubaisi has more than 26 years' experience in law and business administration fields	- BA in Police Sciences and Law from the Police College in Abu Dhabi.	4 years and 9 months: Since 23/12/2018 To 27/09/2023	None	None
4.	Mr. Saeed Bin Mohammad Alqassimi	Non-executive Member and independent	A seasoned leader with a profound understanding of business, technology, and investments, Mr. Saeed Al Qassimi has been instrumental in driving the success of the UAE company. Since 2010, he has served as the founding partner of Easy Lease	- Bachelor of Science and Administration with minor Philosophy, Suffolk University, Boston, Massachusetts, USA. - Master of Science Administrative Studies Multinational Commerce, Boston University, Boston, Massachusetts, USA	3 years and 4 months Since 02/09/2020	Easy Lease Motorcycle Rental PJSC	None

			<p>Motorcycle Rental PJSC, showcasing his entrepreneurial spirit and dedication to establishing a sustainable venture.</p> <p>Additional Board Memberships:</p> <ul style="list-style-type: none"> - Board Member, UAE Shooting Federation (UAE) - Board Member, Urban Landscaping (UAE) - Board Member, The Captain Boats and Ships Trading (UAE) - Easy Lease Motorcycle Rental. 				
5.	Mr. Ahmad Mohammad al Sadah	Non-executive Member and independent	<p>For over 12 years, Mr. Ahmad Al Sadah has served as a driving force in the mobility sector, spearheading the growth of various entities under his leadership. He is known for his commitment to:</p>	- Bachelor of Multimedia Studies & Diploma in Business from Central Queensland University	3 years and 4 months Since 02/09/2020	Easy Lease Motorcycle Rental PJSC	None

			<ul style="list-style-type: none"> • Leveraging technology: Mr. Al Sadah prioritizes leveraging technology to streamline operations, drive business growth, and achieve operational excellence for sustained success. • Strategic partnerships: As a visionary leader, he emphasizes forging strategic partnerships to create lasting impact within the industry. <p>Mr. Al Sadah's leadership has been recognized by numerous government and regulatory entities in the UAE through various awards.</p> <p>Additional Board Memberships:</p> <ul style="list-style-type: none"> • Chairman: 				
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			<ul style="list-style-type: none"> - The Captain Boats and Ships Trading (UAE) - Qube Parking Management (UAE) • Board Member: Eco Drive (UAE) 				
6.	H.E. Mohammed Ahmad Mohammed Bin Abdulaziz Alshehhi.	Non-executive Member and independent	<ul style="list-style-type: none"> - Member of board of directors – Al Masane Al Kobra Mining company (AMAK) Saudi Arabia - Chairman of the Board of directors – Arab Mining Company – Fujairah, UAE - Chairman of the Board of Directors- Arab Mining Company – Jordan - Member of the board of Directors – emirates petroleum corporation (EMARAT) - From 1990 to 2006 senior executive 	<ul style="list-style-type: none"> - Executive Master’s degree (EMBA) from the American university of Sharjah, UAE, in 2002 - Bachelor’s degree in electrical engineering from the university of south Florida, Tampa, Florida, United states, in 1990. 	2 years and 9 months from 21/03/2021	None	None

			<p>roles at emirates telecommunications corporation (Etisalat)</p> <ul style="list-style-type: none"> - From November 2006 to December 31, 2020 university of economic affairs, Ministry of economy, UAE 				
7.	Mr. Ajit Vijay Joshi	Non -Executive/ non-Independent	<ul style="list-style-type: none"> - He works as Managing Director-Head of Public and Private Markets at Shuaa Capital PJSC - He has more than 12 years of experience in technology consulting and investment management. 	<ul style="list-style-type: none"> - Bachelor of Engineering in computer science, - Master's degree in business administration from the Indian Institute for Management Lucknow. He works as Managing Director-Head of Public and Private Markets at Shuaa Capital PJSC 	One year and 4 months from 12/08/2022	None	None
8.	Mr. Fareed Lutfi Ali Hussain Harmouzi	Non-executive Member and independent	<ul style="list-style-type: none"> - Fareed possesses over 40 years of extensive experience in the insurance field, holding leadership positions in various prominent government and private institutions across the UAE and 	<p>Professional Certifications:</p> <ul style="list-style-type: none"> - Member of the Chartered Institute of Insurance (London) since 1982 <p>Background:</p> <ul style="list-style-type: none"> - Bachelor of Arts in Economics and Marketing 	One month and 21 days from 09/11/2023	None	<ul style="list-style-type: none"> - Secretary General of the Emirates Insurance Association and the Gulf Insurance Federation since 2005 - Elected Higher

			<p>the region. This includes the Secretary-General position of the Emirates Insurance Association and the Gulf Insurance Federation, board memberships in several insurance and reinsurance companies, and serving as an Executive Advisor for leading organizations. He evidently boasts a distinguished track record and deep industry knowledge, and his views are well-respected amongst his peers.</p> <p>Previous Positions and Experience:</p> <ul style="list-style-type: none"> - Executive Advisor at Marsh Emirates Insurance Brokers and Consultancy - Board Member of UTMOST International Middle East, DIFC 	<p>Management from Oglethorpe University, Atlanta, Georgia, USA (1981)</p> <ul style="list-style-type: none"> - Minor in Business Administration - Completed Special Insurance Program: College of Insurance, New York, NY (1982) - Training in London Insurance/Reinsurance Markets: London, England (1982) - Insurance Studies: Swiss Insurance Training Centre, Zurich, Switzerland (1986) <p>Mentorship and Community Involvement:</p> <ul style="list-style-type: none"> - Mentor at Tanmia – Project for Nationalization - Member of Steering Committee of Higher Colleges of Technology - Participant in the Dubai Education Council for establishing The 			<p>Committee Board Member of Insurance Business Group (IBG)</p> <ul style="list-style-type: none"> - Member of Planning Committee for DCCI Insurance Group - Member of Financial Services and Banking Program Advisory Committee - Dubai United Kingdom Trade and Economic Committee (DUKTEC) - Member of the finance working group - Work Passport Program, Abu Dhabi Chamber of
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			<ul style="list-style-type: none"> - Advisory Board Member of Risk Exchange, DIFC - Vice Chairman and Committee Member of National Health Insurance (DAMAN), Abu Dhabi - Former Director of Insurance Services at Dubai Holdings - Former President of Dubai Insurance Group, part of Dubai Group - Former Managing Director-Insurance with Dubai Financial Group, part of Dubai Group - Member of the Steering Committee formed by Dubai Executive Council for establishing Dubai Health Insurance Scheme - Served as an Independent Board Member of Gulf Warranties, Bahrain 	Centre of Excellence - Higher College of Technology (HCT)			Commerce & Industry
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			<ul style="list-style-type: none"> - Served as a Board Member of Al Fajr Re, Kuwait - Served as a Board Member and Chairman of the Audit Committee at Emirates Retakaful Company in DIFC - Former Chairman and Senior Executive Officer of DHIS (a captive company based in DIFC) - Served as Vice Chairman and Member of Reinsurance Committee of Dubai Group Sigorta, Turkey - Former Board Member, Audit Committee Member, and HR Committee Member of Oman National Investment Corporation Holding, Oman - Former Board Member and Chairman of the 			
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			<p>Audit Committee of National Life & General Insurance Company, Oman</p> <ul style="list-style-type: none"> - Former Board Member of Gulf Assist, Bahrain - Served as a Member of the National Committee for the World Trade Organization of the Ministry of Economy and Commerce - Former Board Member, Dubai International Financial Centre (DIFC) - Served as General Manager and then Consultant of Dubai Islamic Insurance and Reinsurance Company (AMAN) which he established while in the role as General Advisor for Dubai Islamic Bank and The Investment Office, Dubai 				
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			<ul style="list-style-type: none"> - Chief Executive Officer and Board Member of Alliance Insurance, Dubai - His career began as a reinsurer with ARIG – Arab Insurance Group in 1981 through 1996, setting up and managing the London Contact office from 1982 to 1986. 				
9.	Ms. Maha Abdulmajeed Ismaeel Ali Alfahim	Non-executive Member and independent	<p>Investment and Venture Capital:</p> <ul style="list-style-type: none"> - Over 9 years of experience in the financial industry, with roles at leading institutions like ADIA, High Water Venture Partners, and the Supreme Council for Financial & Economic Affairs. - Proven track record in investment management, with experience across fixed income, macro research, and venture capital. 	<ul style="list-style-type: none"> - University of Michigan, Ann Arbor, MI (April 2012) - Bachelor of Arts, Double Major in Political Science and International Comparative Studies (Honors) - Minor in Middle Eastern and North African Studies 	9 months from 24/04/2023	<ul style="list-style-type: none"> - Board Member - Eshraq Investments PJSC, Abu Dhabi, UAE 	<ul style="list-style-type: none"> - Abu Dhabi Investment Authority (ADIA) Abu Dhabi. Research Specialist, Macro Research, Fixed Income and Treasury Department

			<ul style="list-style-type: none"> - Demonstrated ability to source, evaluate, and manage investments across various asset classes and sectors. - Possesses strong financial modeling, analytical, and research skills. - Public Policy and International Relations: - Double major in Political Science and International Comparative Studies, with a minor in Middle Eastern and North African Studies. - Experience working on public policy issues at the American Enterprise Institute and the Canadian House of Commons. - Deep understanding of geopolitical and economic dynamics, 				
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			<p>particularly relevant to the MENA region.</p> <ul style="list-style-type: none"> - Skilled in research, analysis, and communication of complex political and economic issues. <p>Additional Qualifications:</p> <ul style="list-style-type: none"> - CFA Candidate (Level 3 expected 2022) and CQF holder, demonstrating commitment to continuous learning and professional development. - Awarded highest rank in ADIA's First Year Graduate Program and recognized with UC Berkeley's Certificate of Data Science & Analytics. - Active member and Secretary of One Planet Sovereign Wealth Fund, showcasing 				
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			<p>leadership potential and global engagement.</p> <ul style="list-style-type: none"> - Recipient of the BlackRock Strategic Asset Allocation Award, highlighting analytical and investment skills. 				
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B. Statement of the percentage of female representation in the Board for 2023:

The Company Board of Directors currently consists of one female member out of seven. Recognizing the importance of diversity for Board effectiveness, Salama is committed to advancing gender representation. In the 2023 election, the Board identified two qualified female candidates and presented them to Shareholders, resulting in the appointment of the company's first female director. This marks a significant step towards achieving gender diversity on the Board.

The Board of Directors, facilitated by the Nominations and Remuneration Committee (NRC), actively promotes this goal by:

- ✓ Fostering a culture of inclusion and mutual respect.
- ✓ Regularly assessing the diverse perspectives within the Board.
- ✓ Recommending initiatives aimed at enhancing diversity.
- ✓ Encouraging qualified female candidates to engage in the public nomination process to be included in the pool of candidates considered for nomination to the Board.

Salama remains committed to building a diverse and inclusive Board that reflects the wider community and enhances its decision-making capabilities.

C. Statement of the reasons for the absence of any female candidate for the Board membership:

Not applicable.

D. Statement of the following:

1. The total remunerations paid to the Board members for the year 2022:

In 2023, SALAMA's shareholders approved a total remuneration of AED: 2,377,100. which was paid to the members of the Board of Directors for 2022.

2. The total remunerations of the Board members, which are proposed for 2023, and will be presented in the annual general assembly meeting for approval:

It is proposed that the total remuneration for the Board of Directors for the year 2023 amounts to AED 1,376,986. This proposal will be presented to the Shareholders for approval at the upcoming Annual General Assembly Meeting.

3. Details of the allowances for attending sessions of the committees emanating from the Board, which were received by the Board members for 2023 fiscal year:

In 2023, no allowances were paid to the Board members, for attending sessions of the committees emanating from the Board.

4. Details of the additional allowances, salaries or fees received by a Board member other than the allowances for attending the committees and their reasons:

In 2023, no allowances, salaries or additional fees were paid to the Board members.

E. Number of the Board meetings held during 2023 fiscal year along with their convention dates, personal attendance times of all members, and members attending by proxy:

S. No.	Date of meeting	Number of attendees	Number of attendees by proxy	Names of absent members
1.	13/02/2023	7	None	None

2.	20/03/2023	5	None	H.E. Saeed Alhajeri Mr. Fraih AlQubaisi
3.	24/04/2023	6	None	Mr. Fraih Al Qubaisi.
4.	14/06/2023	5	None	H.E. Saeed Alhajeri Mr. Fraih AlQubaisi
5.	14/08/2023	7	None	None
6.	14/11/2023	6	None	H.E. Mohammed Alshehhi

F. Number of the Board resolutions held during the 2023 fiscal year, along with its indication of the dates of issuance:

S. No.	The number of board decisions issued by circulation	Date of the decision
1.	First decision	02/06/2023
2.	Second decision	09/11/2023

G. Statement of Board duties and powers exercised by Board members or the executive management members during 2023 based on an authorization from the Board, specifying the duration and validity of the authorization according to the following schedule:

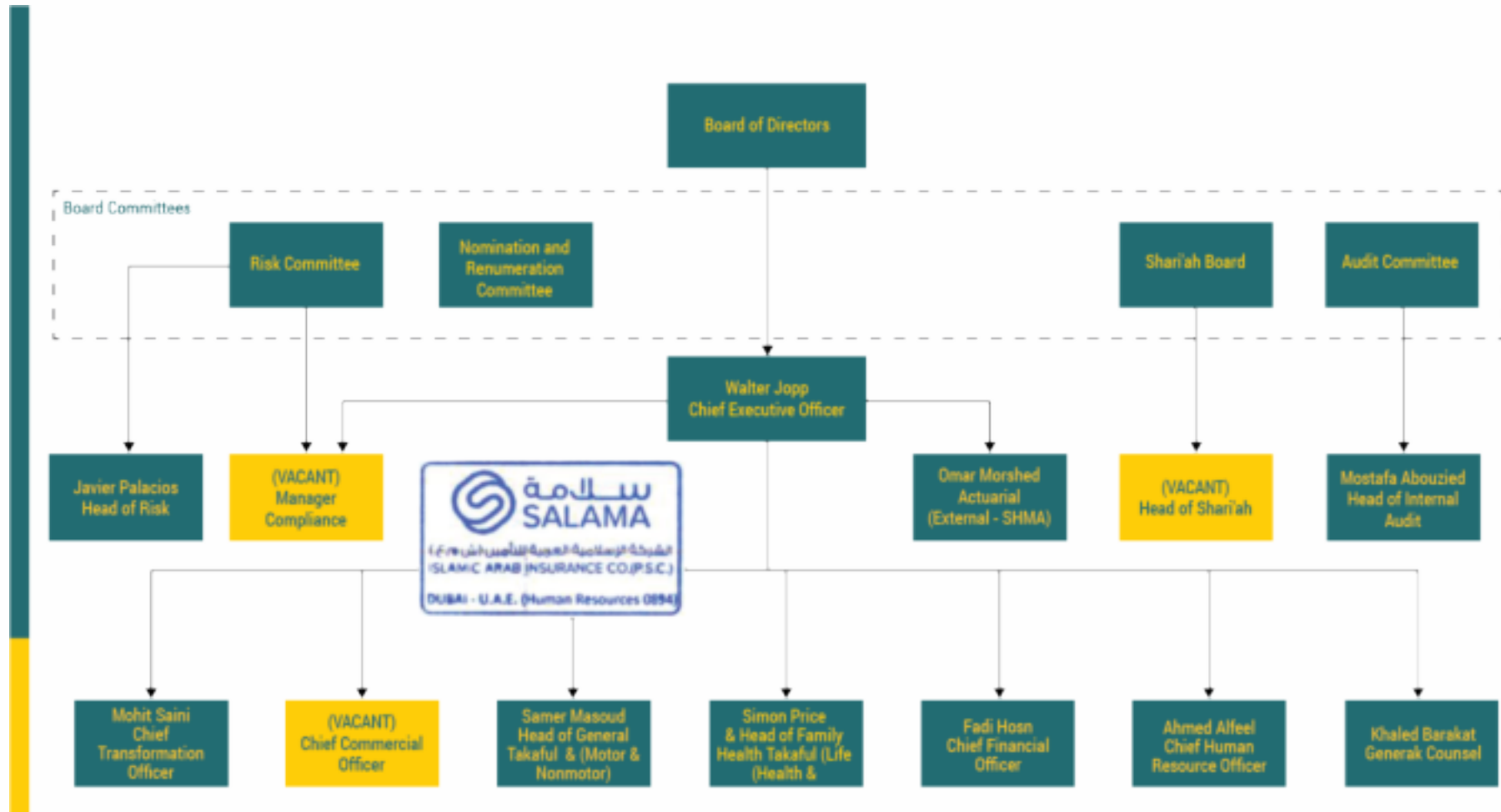
S. No	The name of the authorized person	Power of authorization	Duration of authorization
1.	Mr. Walter Jopp – CEO	Power of Attorney granted by the Board empowers him to sign documents pertaining to the Company's Operations, execute contracts of various kinds, undertake all legal actions including litigation, submit reports and receipts, engage in arbitration proceedings and settlements, authorize legal experts, attorneys, and advisors, and delegate some or all of these powers to others.	3 Years

H. Statement of the details of transactions made with the related parties (Stakeholders) during 2023, provided that it shall include Statement of related parties, clarifying the nature of relationship, Type of transaction, Value of transaction the year for each of those parties:

Ser.	Statement of related parties	Clarifying the nature of relationship	Type of transaction	Value of transaction
1.	SHUAA Group Companies	Common Director	Investment in Unit Linked Contracts	308,825,370
2.	SHUAA Group Companies	Common Director	Asset Management Expenses paid to SHUAA	4,349,923
3.	SHUAA Group Companies	Common Director	Cash transfer out of portfolio account held with SHUAA	4,772,300
4.	SHUAA Group Companies	Common Director	Rebate received on SALAMA Secure Strategy	824,080
5.	SHUAA Group Companies	Common Director	Profit Receivable Balance	15,312,480
6.	Mega Mall Branch Sharjah	Common Director	Branch Rent and Electricity bills	259,519

4 - Organizational Structure & Executive Management

The complete Organizational Structure of the Company, which shall clarify the General Manager and / or CEO, the Deputy General Manager and the Managers working in the Company such as the Financial Manager.



- A detailed statement of the senior executives in the first and second grade according to the company organizational structure (according to 3-I), their jobs and dates of their appointment, along with a statement of the total salaries and bonuses paid to them, according to the following schedule.

S. No.	Position	Date of Appointment	Total of the Salaries and Allowances paid for 2023 (in AED)	Total of Bonuses paid for 2023 (in AED)	Any other bonuses in cash/in-kind for 2023 or due in the future
1	Chief Executive Officer	15/05/2023	1,180,041	Not Decided Yet	300,000
2	Chief Financial Officer	23/05/2022	1,141,789	Not Decided Yet	-
3	General Counsel	05/12/2021	749,262	Not Decided Yet	-
4	Head of Health & Family Takaful	06/09/2023	287,500	Not Decided Yet	-
5	Chief Transformation Officer	16/03/2023	580,328	Not Decided Yet	-
6	Head of Internal Audit	10/01/2021	706,163	Not Decided Yet	-
7	Chief Human Resources Officer	22/02/2022	608,294	Not Decided Yet	-
8	Risk Manager	04/09/2023	188,910	Not Decided Yet	-
9	Acting Head of General Takaful (Motor & Non-Motor)	23/05/2022	461,054	Not Decided Yet	-
10	Head of Marketing	13/01/2013	455,892	Not Decided Yet	-

4- The External Auditor:

- a. A summary on the Company's Accounts Auditor for the shareholders:

EY is one of the largest professional services networks in the world. It primarily provides Assurance (which includes Financial Audit), Tax, Consulting and Advisory Services to its clients. has 312,250 employees in over 700 offices in more than 150 countries.

b. Statement of fees and costs for the audit or services provided by the external auditor, according to the following schedule:

Name of the Auditing Office and the name of the partner auditor	Ernst & Young Middle East (Dubai Branch) Mr. Walid Joseph Nakfour
Number of years he served as the company external auditor	Ernst & Young was appointed for the year 2021 first time. This is their third year of Audit
The number of years that the partner auditor spent auditing the company's accounts	From 2023 (one year)
Total audit fees for 2023 in (AED)	AED 1,100,000
Details and nature of the other services provided by the company's auditor (if any). If there are no other services, this matter shall be stated expressly.	AED 624,325 paid for additional cost for IFRS 17 Audit and AED 100,000 paid for cost of other charges for the year 2022 and AED 35,108 for AUP report charges on Capital reduction.
The value of fees and costs for other special services other than auditing the financial statements for the year 2023 (AED), if any. In the event that there are no other fees, this is explicitly mentioned.	AED 624,325 paid for additional cost for IFRS 17 Audit and AED 100,000 paid for cost of other charges for the year 2022 and AED 35,108 for AUP report charges on Capital reduction.

c. Statement clarifying the reservations that the company auditor included in the interim and annual financial statements for 2023 and in case of the absence of any reservations, this matter must be mentioned explicitly.

The Group's total assets include Investment Properties with a carrying amount of AED 145,376 thousand (2022: AED 143,776 thousand), Investments which are carried at AED 394,062 thousand (2022: AED 492,961 thousand) and other assets and receivables which are carried at AED 114,033 thousand (2022: AED 106,343 thousand). The aforementioned assets include:

- ✓ Investment Property with a carrying amount of AED 84,957 thousand (2022: AED 84,957 thousand) (note 7);
- ✓ Investment at fair value through other comprehensive income of AED 58,244 thousand (2022: AED 58,244) and Investments held at amortized cost of AED 111,627 thousand (2022: AED 111,627) (note 11); and

- ✓ Other Receivables with a carrying amount of AED 33,639 thousand (2022: AED 33,639 thousand) (note 16).

5- Board Committees

To support the Board in executing its responsibilities prudently and effectively, it has the authority to form committees and delegate mandates and authorities as outlined in approved terms of reference. However, regardless of any delegation to a committee, the Board remains accountable for the decisions and actions undertaken by that committee. Reflecting the company's dedication to upholding Corporate Governance standards and discipline, the Board has established the following committees:

- ✓ **Audit Committee**
- ✓ **Remuneration & Nomination Committee**
- ✓ **Investment Committee**
- ✓ **Risk Management Committee**

Following Board of Directors' election held during the company's AGM dated 24 April 2023, and following discussions held during the board's meeting on 24 April 2024, the board decided on the Structure and Authorities of its Committees. These decisions were made in accordance with the authorities outlined in the company charters, Article of Association and SCA's Chairman Board Decision No. 03 R.M of 2020 concerning Approval of Joint Stock Companies Governance Guide.

First: The Audit committee:

- a. **The Audit Committee Chairman's acknowledgment of his responsibility for the Committee system at the Company, review of its work mechanism and ensuring its effectiveness.**
 - Mr. Ahmad al Sadah, Audit Committee Chairman, acknowledges his responsibility for the committee system in the Company, review of its work mechanism and ensuring its effectiveness.
- b. **Names of the Audit Committee members and clarifying their competences and tasks assigned to them:**

No	Name of the Member	Designation	Comments
1	Mr. Ahmad al Sadah	Chairman	-
2	Mrs. Maha Al Fahim	Member	-

3	Mr. Fraih Al Qubaisi	Member	His resignation from the Board was accepted on: 09/17/2023
4	Mr. Saeed AL Qassimi	Member	Membership of the committee ended on 24/04/2023

- The Committee is tasked with responsibilities outlined in the terms of reference of the Audit Committee, which are formulated in accordance with articles 60, 61 and 62 of the Chairman of Authority's Board of Directors' Decision no. (3/Chairman) of 2020 regarding the Approval of Joint Stock Companies Governance Guide, as well as the standards of the corporate governance system for insurance companies issued by the Central Bank.

c. Number of meetings held by the Audit Committee during 2023 and their dates to discuss the matters related to financial statements and any other matters and demonstrating the members' personal attendance times in the held meetings.:

S. No.	Name of the Member	First Meeting Date 06 February 2023	Second Meeting Date 15 March 2023	Third Meeting Date 14 June 2023	Fourth Meeting Date 14 August 2023	Fifth Meeting Date 13 November 2023
1.	Mr. Ahmad al Sadah	Present	Present	Present	Present	Present
2.	Mr. Fraih Al Qubaisi	Present	Present	Present	Present	N/A
3.	Mrs. Maha Al Fahim	N/A	N/A	Absent	Absent	Present
4.	Mr. Saeed Alqassimi	Present	Present	N/A	N/A	N/A

Second: The Nominations and Remuneration Committee:

- a. **The Nomination and Remuneration Committee Chairman's acknowledgment of his responsibility for the Committee system at the Company, his review of its work mechanism and ensuring its effectiveness.**

Mr. Ajit Vijay Joshi, Nomination and Remuneration Committee Chairman acknowledges his responsibility for the committee system in the Company, his review of its work mechanism and ensuring its effectiveness.

b. Names of the Nomination and Remuneration Committee members and clarifying their competences and tasks assigned to them:

S. No.	Name of the Member	Designation	Comments
1.	Mr. Ajit Vijay Joshi	Chairman	-
2.	Mr. Saeed A Qasimi	Member	-
3.	Mr. Fraih Al Qubaisi	Member	His resignation from the Board was accepted on: 17/09/2023

- The Committee is responsible for tasks and duties as per terms of reference of Nominations and Remuneration Committee that is formulated based on article 59 of Chairman of Authority's Board of Directors' Decision no. (3/Chairman) of 2020 concerning Approval of Joint Stock Companies Governance Guide.

c. Statement of number of meetings held by the Committee during 2023 and their dates, and statement of all Committee members' personal attendance of times.

S. No.	Name of the Member	First Meeting Date 09 June 2023	Second Meeting Date: 20 February 2023	Third Meeting Date: 20 December 2023
1.	Mr. Ajit Vijay Joshi	Present	Present	Present
2.	Mr. Saeed A Qasimi	Present	Present	Present
3.	Mr. Fraih Al Qubaisi	Present	Present	Absent

Third: The Supervision and Follow-up Committee of insiders' transactions:

Its duties were included under the powers of the audit committee according to a decision taken by the Board of Directors during its meeting No. 03/2020 held on: 05/21/2020.

Fourth: The Investment Committee:

a. Acknowledgment by the Chairman of the committee or the person authorized to be responsible for the committee’s system in the company and for reviewing its work mechanism and ensuring its effectiveness.

“Mrs. Maha Al Fahim, Chairman of the Investment Committee, acknowledges his responsibility for the committee’s system in the company and for his review of its work mechanism and ensuring its effectiveness.”

b. Names of members of the Investment Committee and clarifying their competences and tasks assigned to them.

Previous Investment Committee Members: before 24/04/2023

S. No.	Name of the Member	Designation
1.	Mr. Saeed Mubarak Al-Hajeri	Chairman
2.	H.E. Mohammed Al-Shehhi	Member
3.	Mr. Saeed Al Qassimi	Member

New Investment Committee Members after 24/04/2023:

S. No.	Name of the Member	Designation
1.	Mrs. Maha Al Fahim	Chairman
2.	Mr. Saeed Bin Mohammad Alqassimi	Member
3.	H.E. Mr. Mohammed AlShehhi	Member

- d. **The number of meetings and dates of the meetings held by the Investment Committee throughout the year to discuss matters related to the financial statements and any other matters, and the number of attendances in person by the members in the meetings held:**

S. No.	Name of the Member	The First Meeting Date: 15/03/2023	The Second Meeting Date: 20/07/2023	The Third Meeting Date: 06/09/2023	The Fourth Meeting Date: 08/11/2023
1.	Mr. Saeed Mubarak Al-Hajeri	Present	N/A	N/A	N/A
2.	Mrs. Maha Al Fahim	N/A	Present	Present	Present
3.	H.E. Mr. Mohammed AlShehhi	Present	Present	Absent	Present
4.	Mr. Saeed Bin Mohammad Alqassimi	Absent	Absent	Present	Absent

Fifth: Risk Management Committee:

- c. **Acknowledgment by the Chairman of the committee or the person authorized to be responsible for the committee's system in the company and for reviewing its work mechanism and ensuring its effectiveness.**

“H.E. Mr. Mohammed AlShehhi, Chairman of the Risk Management Committee, acknowledges his responsibility for the committee's system in the company and for his review of its work mechanism and ensuring its effectiveness.”

- d. **Names of members of the Risk Management Committee and clarifying their competences and tasks assigned to them.**

S. No.	Name of the Member	Designation
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1.	H.E. Mr. Mohammed AlShehhi	Chairman
2.	Mr. Ajit Vijay Joshi	Member

- e. **The number of meetings and dates of the meetings held by the Risk Management Committee throughout the year to discuss matters related to the financial statements and any other matters, and the number of attendances in person by the members in the meetings held:**

The Risk Management Committee did not hold any meeting during 2023.

6- The Internal Control System:

- a. **An acknowledgement by the Board of its responsibility for the internal control system of the Company, reviewing its mechanism and ensuring its effectiveness:**

The Board of Directors acknowledges responsibility for the implementation, review, and effectiveness of the internal control systems.

- b. **Name of the department director, his qualifications and date of appointment:**

Name: Mostafa Abozied

Designation: Head of Internal Audit

Date of appointment with SALAMA: 10 January 2021

Qualification: Bachelor's degree Finance, Certified Internal Auditor (CIA), Certified Fraud Examiner (CFE), Certified Information System Auditor (CISA)

- c. **Name of compliance officer, his qualifications and date of appointment:**

Name: Khaled Barakat

Designation: Head of Legal Department

Date of appointment with SALAMA: 05/12/2021

Qualification: bachelor's degree in law and has long experience in legal and regulatory affairs in financial institutions, insurance and Takaful companies in the UAE and the GCC, and he is a Board Secretary approved by Hawkamah.

- d. How the Internal Control Department dealt with any major problems at the Company or those that were disclosed in the annual reports and accounts (in case of the absence of major problems, it must be mentioned that the Company did not face any problems):**

The Internal Control Department reports all issues and recommendations (including major issues) in the audit reports to management and the audit committee, and follows up on the action plans set by management.

- e. Number of reports issued by the Internal Control Department to the Company's Board of Directors.**

The Internal Control Department submitted 23 reports to the company's board of directors during 2023.

7- Details of the violations committed during the fiscal year 2023, their reasons and how they are treated and avoided in the future:

Details of the violations	Amount (AED)	Reasons	How they are treated and avoided in the future
VAT Voluntary Disclosure Tax September 2021 DIB CR SHILD	8,580	Salama has submitted a Voluntary disclosure with regard to one Takaful Policy of Credit Shield Business due to delay in receipt of Policy complete data from customer. This delay was mainly due to implementation and interpretation of Insurance Authority Board of Directors Decision 49 with regard to same product. Business is accordingly booked on receipt of final declaration for the year 2020 to 2023 from customer in the month of September 2023 and the tax invoice is issued by Salama to the customer simultaneously. Although there is no deviation at our part, but Salama management feels appropriate to file a VD in consideration of Article 26 of the UAE VAT Law regarding the Date of supply. In	This is a onetime event happened due to delay of sharing information from the customer.

		this scenario, the date of supply for the period Oct'20 to Sept'21 will be triggered in September 2021 and similarly Date of supply for the period Oct'21 to Sep'22 will be triggered in September 22 and date of supply for the period Oct'22 to March'23 will be triggered on or before September 2023. Therefore, we filled a Voluntary Disclosure for the above default periods for month of September 2021, September 2022, and March 2023, respectively	
VAT Voluntary Disclosure Tax March 2023 DIB CR SHILD	10,124	Same as above	Same as above
Penalties of the shortfall in the Emiratization target point for the year 31/12/2022,notice# CBUAE/FCMCP/2023/3121 Dt 15-06-2023,AED 14803, paid to Central Bank of the UAE--Emiratization target Penalty-Central Bank of UAE	14,803	The fine was due to 2 operational points shortfall .	SALAMA responded to C.B. on 14th March that the violation is not applicable where have achieved the set target but not reflected on their platform

8- The contributions in-cash and in-kind made by the Company during 2023 to the development of the local community and the preservation of the environment:

The Company made no contribution during 2023.

9- General Information:

- a. Statement of the company share price in the market (closing price, highest price, and lowest price) at the end of each month during the fiscal year 2023:**

The Month	The Highest	The Lowest	The Closing
Jan 2023	0.664	0.506	0.642
Feb 2023	0.648	0.570	0.592

Mar 2023	0.678	0.500	0.620
Apr 2023	0.660	0.575	0.645
May 2023	0.727	0.620	0.704
Jun 2023	0.718	0.655	0.699
Jul 2023	0.770	0.675	0.721
Aug 2023	0.790	0.675	0.682
Sep 2023	0.695	0.642	0.666
Oct 2023	0.665	0.540	0.590
Nov 2023	0.597	0.525	0.540
Dec 2023	0.554	0.500	0.550

b. B. Statement of the Company comparative performance with the general market index and sector index to which the Company belongs during 2023:

First: the performance of the Share compared to the DFM Index:

Month	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023
SALAMA	0.642	0.592	0.620	0.645	0.704	0.699	0.721	0.682	0.666	0.590	0.540	0.550
DFMGI	3303.27	3437.76	3406.72	3544.79	3576.63	3791.99	4059.27	4082.87	4163.58	3877.08	3992.36	4059.80

Second: the performance of the Share compared to the Insurance Sector:

Month	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023
SALAMA	0.642	0.592	0.620	0.645	0.704	0.699	0.721	0.682	0.666	0.590	0.540	0.550

INSURANCE	2336.18	2489.72	2330.57	2486.88	2498.11	2623.58	2830.14	2806.39	2873.74	2725.04	2793.62	2823.68
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c. Statement of the shareholders ownership distribution as on 31/12/2023 (individuals, companies, governments) classified as follows: local, Gulf, Arab and foreign:

S. No.	The Category of the Shareholder	The shares owned			
		Individuals	Companies	Governments	Total
1.	Local	46.2418%	42.9714%	-	89.2132%
2.	GCC countries	1.5958%	0.6525%	-	2.2483%
3.	Arab	4.2238%	0.1905%	-	4.4143%
4.	Foreign	2.2949%	1.8293%	-	4.1242%
5.	Total	54.3563%	45.6437%	-	100 %

d. Statement of shareholders owning 5% or more of the Company's capital as on 31/12/2023 according to the following schedule:

S. No.	Name	Number of the shares owned	Percentage of the shares owned in the Company's capital
1.	Ajman Bank PJSC	278,120,643	29.6002%
2.	Mohammed bin Ahmed bin Saeed Al Qasimi	127,757,326	13.5972 %

e. Statement of how shareholders are distributed according to the volume of property as on 31/12/2023 according to the following schedule:

No.	Shareholding (the share)	The number of shareholders	The number of shares owned	Percentage of the shares owned in the Company's capital
1.	Less than 50,000	5,816	41,532,645	% 4.420
2.	From 50,000 to less than 500,000	733	109,051,815	% 11.606
3.	From 500,000 to less than 5,000,000	118	160,090,669	% 17.038
4.	Over 5,000,000	17	628,913,869	% 66.935
	Total	6,684	939,588,998	%100

f. Statement of measures taken regarding the controls of investor relationships and an indication of the following:

Mr. Fadi Hosn

Tel: +971 4 404 0960

Fax: +971 4 357 6996

Mobile No: +971 56 404 4964

Email: Fadi.Hosn@salama.ae

The link to the investor's relations page on the Company's website: <https://salama.ae/investor-relations/>

g. Statement of the special decisions presented in the General assembly held during 2023 and the procedures taken in their regard:

None

h. Rapporteur of the Board meetings

Name of the rapporteur of the Board meetings: Khaled Barakat

The date of appointment: 05/12/2021.

His qualifications and experience: Bachelor's degree in Law and has long experience in legal and regulatory affairs in financial institutions, insurance and Takaful companies in the UAE and the Gulf region, and he is a Board Secretary approved by Hawkamah

Statement of his duties during the year: In addition to being the General Counsel of the Company, Khaled handles board secretarial work.

i. Detailed statement of major events and important disclosures that the Company encountered during 2023:

- Mr. Fahim Al Shehhi resigned from his position as CEO of the company, and Mr. Walter Jopp was appointed as the new CEO.
- Mr. Fraih Rashed Al Qubaisi, resigned from his position as a member of the Company's Board of Directors, and Mr. Mr. Fareed Lutfi, was appointed as a new member of the Company's Board of Directors.
- The merger between SALAMA and Takaful Emarat, was terminated based on the decision of the Board of Directors of both companies.
- An update on Salama's acquisition from Dubai Islamic Insurance and Reinsurance Company - AMAN PJSC (Aman) of a portion of Aman's general, medical, and family Takaful (an alternative to life insurance). Regarding the request for transfer, the signed portfolio transfer agreement, actuary's reports, and a draft of the policyholders' notification have been submitted to the Insurance Supervision Department of the Central Bank of the United Arab Emirates (CBUAE).

j. A statement of the transactions carried out by the company during the year 2023 that are equal to 5% or more of the company's capital.

The company extended its deposit arrangement with Mashreq Bank, backed by a bank guarantee.

k. Statement of Emiratization percentage in the Company (workers are excluded for companies working in the field of contracting):

Year	Emiratization percentage
2021	8.97%
2022	11.67%
2023	10.9 %

I. Statement of innovative projects and initiatives carried out by the company or being developed during 2023.

- ✓ **Award Recognition:** In 2023, the company achieved significant recognition with 10 industry awards from prestigious organizations, including the Customer Happiness Summit, World Business Outlook, Global Banking and Finance Review, Dubai Health Authority, and others. These awards acknowledge our commitment to exceptional customer service, product innovation, and leadership within the UAE insurance and Takaful space.
- ✓ **Enhanced Social Media Engagement:** Throughout 2023, we actively engaged with our audience through social media, publishing over 140 posts across LinkedIn, Facebook, and Instagram. By year-end, we secured a strong following, reaching 24,256 individuals on LinkedIn, 248,000 on Facebook, and 1,015 on Instagram. This demonstrates our dedication to building a robust online presence and fostering community connections.
- ✓ **Creative Content Production:** Our design team created over 150 unique artworks in 2023, supporting various marketing and communication initiatives. This commitment to high-quality visual content empowers us to deliver a distinctive and engaging brand experience.
- ✓ **Targeted Email Marketing Campaigns:** In 2023, we implemented multiple targeted email marketing campaigns to reach our customers and partners effectively. This strategic approach enables us to deliver personalized information and promote our products and services with greater impact.
- ✓ **Strategic Media Relations:** We actively engaged with prominent media outlets throughout the year, including Fortune 500 Arabia, I3 Summit, Digital Insurance MENA, and The Future of Takaful conferences. These media interactions provided valuable opportunities to share thought leadership, industry insights, and showcase our expertise.
- ✓ **Effective Digital Marketing Strategies:** Leveraging diverse digital marketing initiatives, we achieved an average monthly website traffic of 16,312, while maintaining a cost-effective Google Ad spend of 4.8%. This demonstrates our ability to reach our target audience efficiently and optimize our marketing investments.
- ✓ **Comprehensive Partner Support:** We are dedicated to supporting our valuable partners by providing them with customized communication materials, including emailers, presentations, and brochures. Additionally, we readily address their ad hoc requests, fostering collaborative and productive partnerships.
- ✓ **Internal Branding Initiatives:** As part of our ongoing commitment to employee engagement and brand identity, we proudly rebranded the SALAMA reception supported in designing of the new customer service area in 2023. This initiative exemplifies our dedication to creating a positive and inspiring work environment for our team.

		Resigned on 11 march 2024	
Signature of the Board Chairman H.E. Saeed Mubarak Al-Hajeri	Signature of Audit Committee Chairman Mr. Ahmad Mohammad al Sadah	Signature of Nomination and Remuneration Committee Chairman Mr. Ajit Vijay Joshi	Signature of Group Head of Internal Audit Department Mr. Mostafa Abouzied
Date: 29/03/2024	Date: 29/03/2024	Date:/...../ 2024	Date: 29/03/2024

Company Official Seal





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SECURING OUR FUTURE. together.

www.salama.ae



SUSTAINABILITY REPORT 2023

SALAMA – Islamic Arab Insurance Company (P.S.C)

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ABOUT THIS REPORT

(GRI 2-1, GRI 2-2, GRI 2-3, GRI 2-4, GRI 2-5, G7, G8, G9)



REPORTING SCOPE

The 2023 Sustainability Report for Islamic Arab Insurance Co. (SALAMA) PJSC covers the period from January 1 to December 31, 2023, unless stated otherwise.

Islamic Arab Insurance Co. (Salama) PJSC is a public joint stock company, registered in the Emirate of Dubai and has been listed on the Dubai Financial Market (DFM) since September 16, 2005.

The Company's headquarters is on the 4th floor of Spectrum Building, block A, in Oud Metha, P.O. Box 10214, Sheikh Rashid Road in Dubai. The company is licensed by the Ministry of Economy under License No: 208016 Register No: 42381 and registered with the CBUAE under number 17.

The Company's principal activities are in the UAE where it operates through its Dubai headquarters along with four additional branches in Abu Dhabi, Dubai, Al Ain, and Sharjah, as of December 31, 2023.

The Company also operates regionally through five subsidiaries and one associate:

- **TARIIC Holding Co**
- **Misr Emirate Takaful Life Insurance Co. in Egypt**
- **Egyptian Saudi Insurance Home in Egypt**
- **Islamic Insurance (Jordan) Associate**
- **Salam Assurances Algeria in Algeria**
- **Salama Immobilier - Senegal**

The latter subsidiary is owned through Tariic Holding Company B.S.C. a subsidiary of Salama which acts as an intermediate holding company in Bahrain with no commercial activities.

This report exclusively covers the Company's UAE operation, which contributes over 90% of the company's revenues, and not the various subsidiaries.

BASIS OF PREPARATION

This report has been prepared in accordance with the Global Reporting Initiative (GRI) Standards 2021 Update, which is effective for reports published from January 1, 2023 onwards, as well as with the Dubai Financial Market's (DFM) ESG metrics. References to the GRI Standards and DFM ESG disclosures are found at the top of each section as well as in the GRI content index at the end of the report.

In addition, the report outlines SALAMA's alignment with the Sustainable Development Goals (SDGs).

EXTERNAL ASSURANCE

The content of this report has been reviewed by relevant internal departments. In addition, financial data has been drawn from SALAMA's 2023 financial statements which have been audited by a reputable independent firm.

FORWARD-LOOKING STATEMENTS

Forward-looking statements involve uncertainty given the many external factors that could impact the environment in which the Company operates. The Company is under no obligation to publicly update or revise its forward-looking statements throughout the coming fiscal year except as required by applicable laws and regulations. It is therefore not within the scope of the internal audit team to form an opinion on these forward-looking statements.

COMMUNICATION & FEEDBACK

References to the GRI Standards and DFM ESG disclosures are found at the top of each section. The GRI content index, which forms an integral part of Sustainability Reports is prepared in accordance with the GRI Standards and included at the end of the report. The index is inclusive of DFM's ESG disclosures.

For any queries or feedback about this report, please contact:

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Email: Heyam.Attaallah@salama.ae
Phone: +971 4 4040 236

LETTER FROM OUR CHAIRMAN

(GRI 2-2)



H.E. Saeed Mubarak Al-Hajeri
Chairman of the board of directors

I am pleased to present Islamic Arab Insurance Co.'s (SALAMA) 2023 Sustainability Report, which reflects the company's ongoing efforts to integrate material sustainability factors into its operations and create value for all stakeholders.

The UAE continues to evade the headwinds that have afflicted many other parts of the global economy and thanks to this the market for SALAMA's takaful solutions has been extremely robust over the past couple of years.

SALAMA recorded a solid financial performance in 2023 with insurance revenue seeing a very healthy spike of 20% to AED 1.11bn. Excluding one off impairments, the company would have reported a net profit of AED 20.60m for 2023. With continued growth in revenues combined with ongoing initiatives to streamline and enhance our product range and operations, we are confident that the company will return to profitability next year and can look forward to an exciting future.

To lead this next phase of SALAMA's journey, in 2023 the company appointed a new Chief Executive Officer (CEO). Walter Jopp brings 25 years of experience to SALAMA, including his recent tenure as Middle East CEO of Zurich Insurance Life where he increased profitability by 30% while spearheading the company's digital transformation. Having this level of experience and expertise onboard will stand SALAMA in good stead as we look to continue our own efforts to diversify and digitalize our services. On behalf of all SALAMA's stakeholders I would like to extend a warm welcome to Mr. Jopp and wish him every success at the company.

SALAMA has made significant headway with its digitalization efforts in recent years and in 2023, the company conducted an extensive review of its digital platforms and IT systems, evaluating how services are deployed and how these can be made more efficient. As a result, we have streamlined some operations, discontinued non-productive platforms, consolidated some services, all while enhancing the customer journey and internal operations. With a new 3-Year Strategy in place, digitalization initiatives are being driven across the organization to align and deliver more robust and reliable services.

In addition to this, SALAMA has made progress revamping its internal talent management processes, introducing a new system in 2023. We believe this system will enhance our ability to attract and retain key talents at the company and is aligned with our strategy to boost the number of UAE Nationals working at SALAMA. We have made significant enhancements to our learning and development programs and performance assessment process, with changes to how we incentivize good performance and create pathways to further career development within the company.

SALAMA is inspired by the UAE's leadership at the recent COP28 Climate Change Conference, which resulted in a landmark agreement among UN member states, the UAE Consensus, to intensify climate action and accelerate the transition to a cleaner

LETTER FROM OUR CHAIRMAN

(GRI 2-2)



H.E. Saeed Mubarak Al-Hajeri
Chairman of the board of directors

energy system. SALAMA continues to evaluate effective ways to harness and align the company's core services with climate action and the UAE's commitment to achieve net zero by 2050. As a provider of Shari'ah-compliant financial services we recognize that we have a unique role to play in boosting societal resilience to the effects of climate change and we are committed to integrating environmental considerations into our business model while contributing to local and national prosperity.

On behalf of everyone at SALAMA, I would like to express my gratitude to all our stakeholders for their unwavering support over the years. I look forward to their continued commitment as we enter the next stage of the company's journey as the region's leading takaful solutions provider.

Sincerely,
H.E. Saeed Mubarak Al-Hajeri
Chairman of the board of directors



OUR PURPOSE

(GRI 2-6, GRI 2-7, GRI 2-8, GRI 2-28)

SALAMA at a Glance



2023 AWARDS & ACCOLADES

TAKAFUL COMPANY OF THE YEAR NSURETEK MIDDLE EAST



TAKAFUL SPECIALIST
MENA INSURANCE AWARDS



BEST TAKAFUL PROVIDER
MEA FINANCE INDUSTRY AWARDS



TRUSTED PARTNER AWARD
DUBAI HEALTH AUTHORITY



BEST ONLINE INSURANCE COMPANY UAE
GLOBAL BANKING & FINANCE REVIEW



BEST TAKAFUL SOLUTIONS PROVIDER
GLOBAL ECONOMICS AWARDS



MOST INNOVATIVE & CUSTOMIZED
TAKAFUL SOLUTION PROVIDER
WORLD BUSINESS OUTLOOK AWARDS



BEST OMNICHANNEL INITIATIVE
CUSTOMER HAPPINESS SUMMIT & AWARDS



UNSKILLED LABOUR CATEGORY
MINISTRY OF HUMAN RESOURCE &
EMARATIZATION



FORTUNE 500 ARABIA LISTING

OUR BUSINESS



Founded in 1979, Islamic Arab Insurance Company (SALAMA) is one of the world's largest and oldest providers of Shari'ah-compliant insurance solutions, otherwise known as 'Takaful'.

SALAMA is focused on becoming the UAE's Takaful operator of choice by delivering insurance products and services that meet the needs of a wide range of customers. With an S&P Rating of BBB-, Salama Insurance demonstrates a resilient financial standing amidst market fluctuations and uncertainties.



OUR VISION

To be the leading provider in innovative and customized Takaful solutions backed by strong financial & human resources



OUR MISSION

To achieve a global leadership in Takaful and Re-Takaful industry in terms of market share and shareholder's equity



OUR VALUES

- Committed to follow Shari'ah principles in conduct of business.
- Customer focused, aiming to provide highest quality of service against international benchmark.
- Achieve operational excellence to maximize stakeholder value.
- Create a professional and open environment where employees contribution are recognized, valued and rewarded.
- Encourage and support employees to undertake initiatives leading to their professional development and growth within the company.
- Invest in our employees.
- Encourage ambitious goal-setting and support their achievement by all the required resources, with clear responsibility and accountabilities.
- Apply the highest ethical standard in dealing with all stakeholders. Guided by ethical principles of honesty, integrity, fairness, and trustworthiness.



2023 MAJOR MILESTONE

Salama appoints new chairman and vice chairman to the Board of Directors
 Appointment of new Chief Executive Officer Walter Jopp
 Listed in Fortune 500 Arabia
 Awarded by DHA and recognized by MOHRE and for online insurance among other awards.

TAKAFUL PRODUCTS AND SERVICES

SALAMA has established an outstanding reputation in the market by always putting the customer first, prioritizing quality and affordability, and focusing on innovation in product development. The company offers a comprehensive range of Shari'ah-compliant insurance solutions for individuals, families, and businesses.

AUTO TAKAFUL

- Comprehensive Car Insurance
- Third Party Car Insurance
- Fleet Insurance
- Boarder Car Insurance

HEALTH TAKAFUL

- Individual Health Plan
- Group Health Plan

FAMILY TAKAFUL

- Whole of Life Plan
- Term Plan
- Savings Plan
- Investment Plan
- Group Family
- Group Credit
- Group Credit Shield
- Group Home Finance

GENERAL TAKAFUL

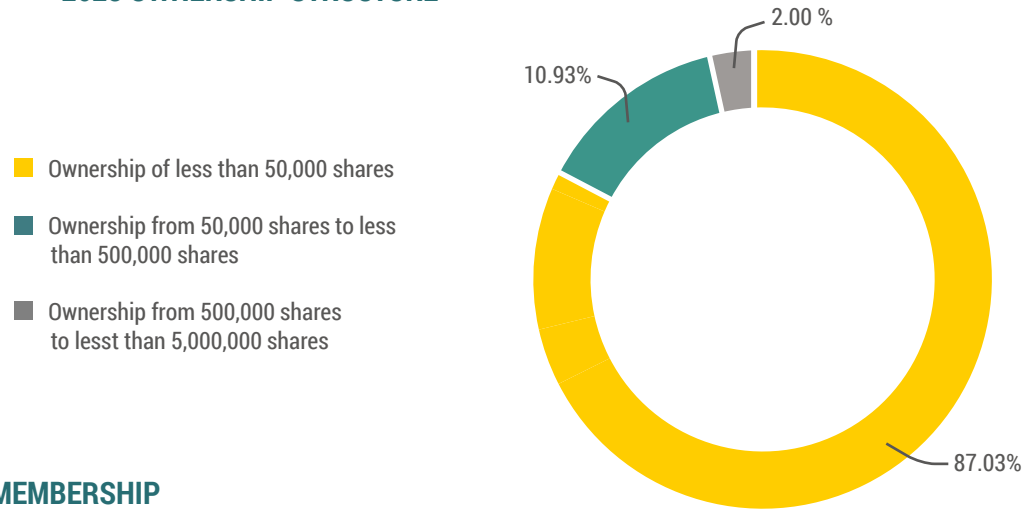
- Contractor All Risks Insurance
- Business Interruption Plan
- Marine Cargo Insurance
- Property All Risk Insurance
- Pet Takaful
- Device Takaful Insurance Policy Against Loss and Damage
- Travel Takaful Product
- Home Takaful Product
- Personal Accident Insurance
- Engineering Insurance

OUR OWNERSHIP STRUCTURE

While SALAMA has a large shareholder base comprising of 6,687 shareholders, almost half of the Company's equity is owned by three major shareholders.

The majority of the company's shares are held by investors holding over 5 million shares each.

2023 OWNERSHIP STRUCTURE



MEMBERSHIP

SALAMA is a member of the General Arab Insurance Federation (GAIF), Gulf Insurance Federation (GIF), and Emirates Insurance Association (EIA). As a member of GAIF, GIF, and EIA, SALAMA is at the forefront of the ever-evolving insurance industry in the Arab world. GAIF, GIF, and EIA allows members to shape the sector's future for the MENA region and beyond.



APPROACH TO SUSTAINABILITY

(GRI 2-12, GRI 2-13, GRI 2-14, GRI 2-22, GRI 2-29, GRI 2-30, GRI 3-1, GRI 3-2)

SALAMA firmly believes that integrating Environmental, Social, and Governance (ESG) principles into its business model and strategy aligns perfectly with the Company's status as one of the world's largest Takaful companies.

Adopting responsible business practices that foster social wellbeing, protect the environment, and safeguard the interests of all stakeholders, is consistent with the principles of Islamic finance which forbids investment in companies involved in activities deemed harmful to society, including alcohol, gambling, and tobacco.

Takaful funds are instead invested in Shari'ah-compliant assets, which may include socially responsible investments that align with ESG criteria, including renewable energy, healthcare, and education, all of which can positively impact the environment and society.

Through their business operations, traditional insurance companies and Takaful companies such as SALAMA are well placed to help drive the transition to a more sustainable world in a variety of ways, including:

Environmental stewardship: By working to reduce their ecological footprint, implementing measures to mitigate environmental harm, and supporting initiatives aimed at combating climate change and pollution.

Social empowerment: By fostering the welfare of all stakeholders, including employees, clients, and the broader community while promoting diversity, equity, and inclusion within the organization.

Ethical investment practices: By adopting investment strategies guided by sustainable principles and steering clear of ventures that undermine environmental integrity or disregard social welfare. By prioritizing investments that generate positive societal impact while delivering financial returns.

Product Innovation: By designing insurance products that incentivize policyholders to adopt environmentally friendly behaviors or support socially responsible initiatives. By proactively assessing and managing climate-related risks and offering innovative insurance products that help communities adapt to climate change impact, such as extreme weather events.

Transparent reporting: By upholding the highest standards of transparency and accountability and providing stakeholders with insights into sustainability initiatives and performance, including sustainability reports.



SUSTAINABILITY PRIORITIES

SALAMA's sustainability journey is guided by its commitment to creating sustainable value for all key stakeholders, protecting the environment, behaving in a socially responsible way, and promoting ethical governance, while refining the company's investment approach.

To further guide effective decision-making around ESG, SALAMA developed a framework based on the company's understanding of how ESG factors impact the business as well as how its operations impact society and the environment.

The priorities defined under this framework help to focus the company's ESG efforts and enhance core operations, including underwriting activities, risk management and asset management practices, among others, to maximize sustainability impacts.

These priorities are:



EMPOWERING OUR WORKFORCE

SALAMA prioritizes the well-being, health and happiness of all its employees, facilitates skills development, and provides opportunities for personal growth and career development. The company provides its workers with the resources and support to empower them to take initiative, make decisions, and contribute meaningfully to the company's goals.

SUPPORTING CUSTOMER

Developing innovative takaful solutions tailored to the needs of a diverse customer base is at the core of SALAMA's purpose as a company. Maintaining the trust and loyalty of customers is a top priority and SALAMA strives to consistently deliver excellence throughout the customer journey.

PROTECTING THE ENVIRONMENT

SALAMA has engrained a culture of environmental responsibility throughout the organization, from spreading awareness of eco-friendly behavior among its employees to calculating the company's greenhouse gas (GHG) emissions. As part of this commitment, SALAMA is looking to gradually expand the measurement of its emissions footprint to include Scope 3 emissions and the impact of its investment portfolio and subsidiaries.

OPERATING ETHICALLY AND SUSTAINABLY

SALAMA has robust internal control and risk management frameworks in place to ensure that the company is managed responsibly for the benefit of all stakeholders. The company is evaluating ways to further strengthen its governance structures to include ESG considerations that will support the acceleration of its sustainability journey.

MATERIAL TOPICS

Engaging with our Stakeholders and Understanding our Impact

SALAMA continuously engages with its key stakeholders to maintain a clear understanding of the issues that matter most to them so that their needs can be incorporated into strategic decision-making processes at the highest level of the company. Stakeholder engagement is a two-way process that enables SALAMA to communicate matters of importance to stakeholders while also gathering feedback on a variety of matters that enables the company to continuously enhance its operations.

This includes stakeholder concerns around sustainability topics and their input provides invaluable insights for the process of determining the material ESG topics that SALAMA must manage to ensure the company is effectively addressing relevant ESG risks and opportunities and creating sustainable value.

The table below shows SALAMA's list of key stakeholders as well as the methods and channels used to engage with them on a regular basis.

KEY STAKEHOLDER GROUPS	EXISTING METHODS OF ENGAGEMENT
SUBSCRIBERS	<ul style="list-style-type: none"> Website Direct clients Broker channel Marketing material Social media Online customer reviews Quality calls by the operation department Central Bank complaint portal
BOARD OF DIRECTORS & SENIOR EXECUTIVES	<ul style="list-style-type: none"> Regular board/management meetings Regular committee meetings Company events Annual general assembly meeting
EMPLOYEES	<ul style="list-style-type: none"> Performance reviews Company training Internal announcements Company events Exit interviews
SHAREHOLDERS	<ul style="list-style-type: none"> Annual general assembly meeting Regular meetings with some of the major shareholders Regular corporate regulatory disclosures
COMMUNITY	<ul style="list-style-type: none"> CSR related activities including, donations, sponsorships, participation in local initiatives and volunteering
GOVERNMENT (Securities & Commodities Authority, Central Bank, Dubai Financial Market, Abu Dhabi & Dubai Department of Health, Department of Economic Development, and Emirates Association)	<ul style="list-style-type: none"> Direct engagement through emails and phones Local forums Government tendering Webinar
BUSINESS PARTNERS (Reinsurers, TPAs, and Brokers)	<ul style="list-style-type: none"> Regular meetings with select business partners Regular business review
RATING AGENCIES	<ul style="list-style-type: none"> Regular reviews (yearly basis)



In addition to insights gathered through stakeholder engagement, SALAMA conducts a regular peer analysis to ensure that the company’s materiality assessment factors in the ESG topics that are most pertinent to the wider insurance sector.

As part of this process, SALAMA used the Sustainability Accounting Standards Board’s (SASB) materiality map to align these topics with the company’s strategic objectives and operational activities.

Using this dual approach, SALAMA finalized a list of material ESG topics that the company must manage and report on. These material topics, which form the basis of SALAMA’s sustainability strategy, are reviewed annually to ensure the company’s sustainability approach is always aligned with market trends.

Each of the key material topics has been listed with the corresponding GRI and DFM disclosures. The GRI Index in the appendix to this report includes details of the specific metrics and the reference page.

ITEM	KEY MATERIAL TOPIC	CORRESPONDING GRI DISCLOSURE	CORRESPONDING DFM DISCLOSURE
1	Environmental Impact & Sustainability Practices	GRI 302 – Energy GRI 305 – Emissions	E1: GHG Emissions E2: Emissions Intensity E3: Energy Usage E4: Energy Intensity E5: Energy Mix E6: Water Usage E7: Environmental Operations E8: Environmental Oversight E9: Environmental Oversight
2	Climate Change		E7: Environmental Operations E8: Environmental Oversight E9: Environmental Oversight E10: Climate Risk Mitigation
3	Data Protection & Customer Privacy	GRI 418 – Customer Privacy	G7: Data Privacy
4	Product & Service Information Labelling	GRI 417 – Marketing & Labelling	N/A
5	Community Support	GRI 413 – Local Communities	S12: Community Investment
6	Digitalization	N/A	N/A
7	Employment Practices	GRI 401 – Employment	S3: Employee Turnover
8	Employee Skills & Development	GRI 404 – Training and Education	N/A
9	Equal Opportunity, Diversity & Inclusion	GRI 405 – Diversity & Equal Opportunity	S2: Gender Pay Ratio S4: Gender Diversity G1: Board Diversity
10	Financial Performance	GRI 201 – Economic Performance	N/A
11	Business Ethics	GRI 205 – Anti-Corruption	G6: Ethics & Anti-Corruption
12	ESG Integration into analysis & Decision Making		E7: Environmental Operations E8: Environmental Oversight E9: Environmental Oversight E10: Climate Risk Mitigation

ENVIRONMENTAL

• ENVIRONMENTAL IMPACT & SUSTAINABILITY PRACTICES

This topic covers the measures a company takes to manage the environmental impacts of its activities and comply with local and global environmental initiatives and relevant legislation. This could include a wide range of environmental initiatives, such as energy, water and waste management programs, among others.

• CLIMATE CHANGE

This topic covers a company's understanding of its exposure to climate-related risks and opportunities and the initiatives to address them. This could include the integration of climate-related matters into its governance, strategy, and risk management processes, as well as any measures a company takes to reduce its carbon footprint.

SOCIAL

• COMMUNITY SUPPORT

This topic covers a company's support for local communities and how it manages the relationship between its business aspirations and community well-being. Initiatives could include community engagement, financial contributions, sponsorships, awareness campaigns, events, and efforts to enhance local capabilities. Emiratization is also covered under this topic.

• PRODUCT & SERVICE INFORMATION LABELLING

This topic covers a company's approach to marketing its products and services ethically and responsibly by being transparent and accurate in the claims made about the products, as well as in compliance with applicable regulations.

• EQUAL OPPORTUNITY, DIVERSITY & INCLUSION

This topic covers measures a company may take to promote diversity, equity, and inclusion in the workplace, practices that are not only ethical but may also provide beneficial outcomes for the company and society.

• EMPLOYMENT PRACTICES

This topic covers policies and processes governing the attraction and retention of talent, standards of workplace conduct, fair and consistent treatment of all workers, processes for dealing with complaints, grievances, and disciplinary issues, incentives and rewards for good performance, and any initiatives to build a positive workplace culture, among others.

• EMPLOYEE SKILLS DEVELOPMENT

This topic covers a company's investment in initiatives to develop the capabilities of its workforce through training and development programs, providing feedback through regular performance reviews, and providing pathways for career progression.

GOVERNANCE AND ECONOMICAL

1. FINANCIAL PERFORMANCE

This topic addresses a company's efforts to sustain and grow profits and to continuously increase shareholder value over time through a well-defined growth strategy.

2. BUSINESS ETHICS

This topic covers governance policies, processes and procedures designed to ensure the business and all its workers, including the Board and senior management, adhere to high standards of ethical conduct and remain in compliance with applicable laws and regulations.

3. DATA PROTECTION & CUSTOMER PRIVACY

This topic covers a company's policies, procedures, and information technology systems used to safeguard the confidential data it holds on behalf of customers or any other stakeholder. These systems are designed to prevent improper handling, unauthorized access or usage, or leakage of sensitive data, and protection from cyberattacks.

4. DIGITALISATION

This topic addresses a company's approach to the digital transformation of its business operations, including creating or investing in technology that generates long-term sustainable value. This could include the use of digital technologies to manage and streamline internal processes, improve the customer experience, or enhance a company's environmental footprint.

5. ESG INTEGRATION INTO ANALYSIS AND DECISION-MAKING

This topic covers a company's systematic integration of Environmental, Social and Governance (ESG) considerations into its analysis and decision-making processes. This means assessing the potential impact of material ESG as well as financial factors when making investment decisions.



ALIGNMENT WITH THE SUSTAINABLE DEVELOPMENT GOALS

Adopted in 2015 by 193 UN member states, the 2030 Agenda for Sustainable Development and the 17 Sustainable Development Goals (SDGs) call for urgent action to address pressing global challenges, including climate change, and build a sustainable, peaceful, and prosperous world.

Addressing the SDGs requires all stakeholders, including the public and private sectors, civil society, and academia to work together in partnership to achieve all objectives which cover social, environmental and economic dimensions.

The UAE has integrated the SDGs into various national strategies, including the 'We the UAE' 2031 strategy, and is a champion for SDG 13, which specifically addresses the need for collective global efforts to address the threat of Climate Change. The UAE is a signatory to the Paris Agreement and is accelerating action to decarbonize the country's economy, including by committing to achieve Net Zero emissions by 2050.

In December 2023, the country cemented its reputation on the global stage by hosting a successful COP28 UN Climate Change Conference, which saw all UN member states commit to a just and equitable energy transition.

As an insurance company, SALAMA recognizes that it has an opportunity and responsibility to address the SDGs and climate change through its role as an asset owner, investor, employer and responsible corporate citizen.

SALAMA has mapped the SDGs to the company's main activities, an exercise that resulted in the identification of five SDGs that are most pertinent to SALAMA's business, and therefore, that SALAMA can have the biggest impact on through its operations.





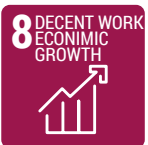
END POVERTY IN ALL ITS FORMS EVERYWHERE



ENSURE HEALTHY LIVES AND PROMOTE WELL-BEING FOR ALL, AT ALL AGES



ACHIEVE GENDER EQUALITY AND EMPOWER ALL WOMEN AND GIRLS







PROMOTE SUSTAINED, INCLUSIVE, AND SUSTAINABLE ECONOMIC GROWTH, FULL AND PRODUCTIVE EMPLOYMENT, AND DECENT WORK FOR ALL



TAKE URGENT ACTION TO COMBAT CLIMATE CHANGE AND ITS IMPACTS



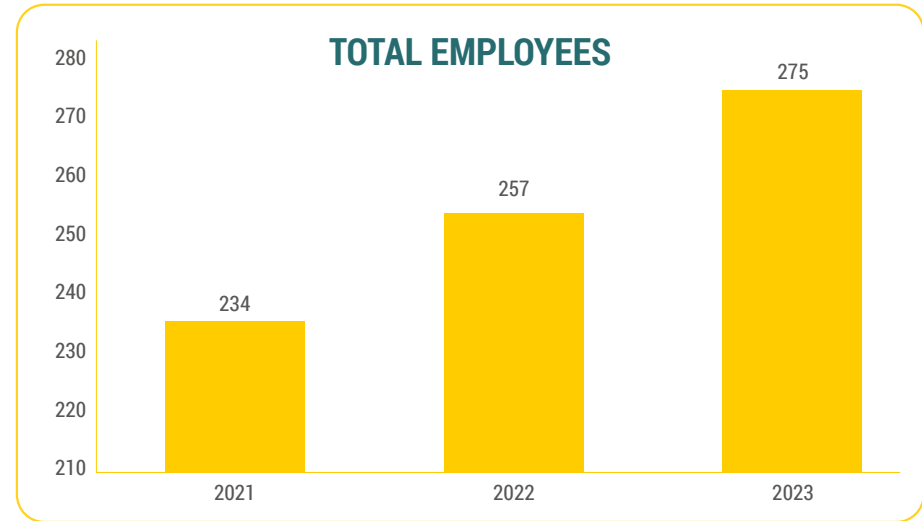
The following matrix shows how SALAMA's sustainability priorities, material ESG topics, and key SDGs are aligned. As such, it provides an integrated understanding of the company's sustainability impact, with performance measured against relevant GRI disclosures and metrics.


<p>PRIORITY 1</p>	<p>EMPOWERING OUR WORKFORCE</p>	<p>PRIORITY 2</p>	<p>SUPPORTING CUSTOMER</p>
			
<ol style="list-style-type: none"> 1. Employment Practices 2. Employee Skills & Development 3. Equal Opportunity, Diversity & Inclusion 	<p>GRI 401 – Employment GRI 404 – Training and Education GRI 405 – Diversity & Equal Opportunity</p>	<ol style="list-style-type: none"> 4. Data Protection & Customer Privacy 5. Product & Service Information Labelling 6. Digitalization 	<p>GRI 418 – Customer Privacy GRI 417 – Marketing & Labelling</p>
<p>PRIORITY 3</p>	<p>PROTECTING THE ENVIRONMENT</p>	<p>PRIORITY 4</p>	<p>OPERATING ETHICALLY AND SUSTAINABLY</p>
			
<ol style="list-style-type: none"> 7. Environmental Impact & Sustainability Practices 8. ESG integration into analysis and decision-making 9. Climate Change 	<p>GRI 302 – Energy GRI 305 – Emissions</p>	<ol style="list-style-type: none"> 10. Financial Performance 11. Business Ethics 12. Community Support 	<p>GRI 201 – Economic Performance GRI 205 – Anti-Corruption GRI 413 – Local Communities</p>

EMPOWERING OUR WORKFORCE

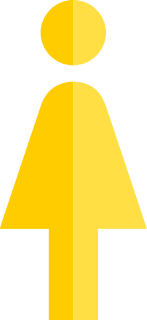
(GRI 202-2, GRI 401-1, GRI 401-2, GRI 403-8, GRI 403-9, GRI 404-1, GRI 404-2, GRI 404-3, GRI 405-1, GRI 405-2, GRI 406-1, GRI 413-1, S2, S3, S4, S5, S6, S7, S8, S11, G1)

Having a skilled and motivated workforce is an essential ingredient in the success of any organization. SALAMA recognizes that its employees make an invaluable contribution to sustaining its position as the leading global provider of takaful solutions. The company strives to attract and retain talented employees, prioritizes the welfare of all workers, fosters their skills development, and provides avenues for career progression.





70%



30%

22 Nationalities Represented

Over 6% Female Representation in the Senior-to-Executive level

Year	Female	Male
2020	30.93%	69.07%
2021	31.20%	68.80%
2022	29.96%	70.04%

Year	Female	Male	Total
2021	73	161	234
2022	77	180	257
2023	85	190	275

Year	HQ	Branch 1, Dubai	Branch 2, Abu Dhabi	Branch 3, Al Ain	Branch 4, Sharjah
2021	189	14	22	4	5
2022	213	13	19	4	8
2023	225	17	21	5	7

ATTRACTING AND RETAINING EMPLOYEES

With a clearly defined recruitment strategy, SALAMA hires the best available talent to support the company's growth and the achievement of its business objectives.

The company offers competitive remuneration and benefits packages, including good salaries and provides all benefit entitlements under UAE Labour Law, such as health insurance, parental leave, and annual leave. Additional benefits offered include life insurance, annual airfares, flexible work arrangements for working mothers, mobile allowance, and more.

In 2023, SALAMA revamped its exit interview process to provide a better understanding of people's reasons for leaving the company. This process is intended to be a precursor to the development of a more comprehensive talent retention strategy that will include new compensation packages, training & development plans, succession planning, and career growth pathways. This strategy aims to reduce the attrition rate and retain key personnel at SALAMA while it will also be used as an incentive to attract new talents.

For the second successive year, in 2023 SALAMA onboarded a substantial number of new hires, with a total of 93 people joining the company during the year, up from 78 a year earlier. Of these, 57 (61.3%) were men.

During the year, the total headcount increased to 275 by the end of 2023 from 257 a year earlier, a rise of 7% in the overall workforce. Added to the 10% rise in 2022, this reflects SALAMA's continuous expansion in recent years.

The number of women employed at SALAMA increased from 77 to 85 year-on-year and women accounted for 31% of the workforce at the end of 2023, slightly more than the 30% in 2022. More than two thirds (63) of the 93 people that joined the company in 2023 were in the 30-50 years old bracket.

Total New Hires				
YEAR	Female	Male	Female	Male
2021	9	34	12.33%	21.12%
2022	27	51	35.06%	28.33%
2023	36	57	42.35%	30.00%

*The percentage calculation has been updated as per the new GRI Standards

Total New Hires						
YEAR	Below 30 years old	Between 30-50 years old	Over 50 years old	Below 30 years old	Between 30-50 years old	Over 50 years old
2021	10	28	5	35.71%	14.97%	26.32%
2022	21	53	4	67.74%	26.77%	14.29%
2023	17	63	13	63%	30%	33%

Total Employees that Left				
YEAR	Female	Male	Female	Male
2021	14	38	19.18%	23.60%
2022	24	31	31.17%	17.22%
2023	28	47	32.94%	24.74%

Total Employees that Left, by Age Group*						
YEAR	Below 30 years old	Between 30-50 years old	Over 50 years old	Below 30 years old	Between 30-50 years old	Over 50 years old
2021	7	35	10	25.00%	18.72%	52.63%
2022	6	43	6	19.35%	21.72%	21.43%
2023	14	50	11	52%	24%	28%

Turnover Rate	
2021	22.2%
2022	21.4%
2023	27.3%

Total New Hires	
2021	18.4%
2022	30.4%
2023	33.8%

Employee Wellbeing & Engagement

SALAMA places great emphasis on managing the wellbeing of its employees and engaging them as a key part of its strategy to nurture a positive work culture within the company. Effective employee engagement promotes wellbeing while fostering their commitment to the organization, motivating employees to go the extra mile and perform to the best of their capabilities.

SALAMA looks to empower its employees, imbuing them with a sense of ownership that tends to elevate individual and team performance levels and boost productivity, ultimately driving the performance of the company.

The company has a comprehensive employee engagement strategy in place that includes a variety of activities to incentivize employees to be proactive and take initiative. This includes ‘All Ideas Matter’ where employees can suggest ideas to improve business processes, with rewards for the best ideas.

In addition, there is an award for ‘Employee of the Month’ to highlight the contributions of the best performing workers where winners receive a bonus of AED 10,000. SALAMA also recognizes employees celebrating landmark anniversaries at the company – from five to 20 years - with bonus payments ranging from AED 200 to AED 10,000.

An annual performance-related bonus is scheduled to be distributed in the first quarter of 2024.

To incentivize the achievement of sustainability goals, senior managers have yearly objectives with incentives linked to their achievement.

Other employee engagement initiatives include team bonding days away from the office, including outdoor activities and gatherings.

SALAMA uses employee surveys to gauge their satisfaction and gather feedback that enables the company to better understand employee needs and refine and enhance workplaces practices. These surveys have consistently revealed a high overall level of satisfaction among SALAMA’s workforce.

They have also helped the company to identify four pillars of employee wellbeing. These are:



Employee engagement is further enhanced by a digital HR portal that offers a channel for continuous two-way interaction between the company and its employees. The portal consolidates HR functions into a single convenient system that enables employees to access HR-related information. A ticketing system ensures that requests are tracked and dealt with efficiently.

SALAMA’s Human Resource Policy Manual and Code of Conduct cover the policies and procedures that govern workplace standards within the company. These are important resources that let workers know what the company expects of them and what they can expect from the company. It includes a grievance procedure that employees can follow if they want to report any improper conduct or unfair treatment.

DIVERSITY & INCLUSION

SALAMA recognizes the importance of having an inclusive workforce and fostering an environment where every employee, regardless of their background, is valued, treated fairly and afforded opportunities to realize their potential and achieve their career ambitions.

The company’s Human Resource Policy Manual and Code of Conduct prohibit discrimination or harassment based on gender, age, religion, nationality, ethnicity, physical ability, or other characteristics.

SALAMA acknowledges the benefits that a diverse and inclusive workforce can bring, enriching the organization with a range of perspectives and ideas that can drive performance and innovation.

The company had nationals representing 22 countries at the end of 2023 compared to 20 a year earlier and 16 in 2021. This multilingual workforce is befitting of the UAE, SALAMA’s core operating market, which has a population reflecting almost every nationality in the world.

SALAMA is committed to the recruitment and retention of female of employees, empowering them to develop their careers at the company. These considerations are being integrated into the company’s human resources strategy and processes including talent management, succession planning, employee performance management, career development, and training needs analysis.

TOTAL EMPLOYEES BY JOB CATEGORY AND BY GENDER

Year	Entry-Level		Mid-Level		Senior-to-Executive Level	
	Female	Male	Female	Male	Female	Male
2021	64.96%	35.04%	63.64%	36.36%	12.50%	87.50%
2022	66.19%	33.81%	65.85%	34.15%	5.56%	94.44%
2023	29.05%	70.95%	40.82%	59.18%	6.90%	93.10%

TOTAL EMPLOYEES BY JOB CATEGORY AND BY AGE GROUP

Year	Entry-Level			Mid-Level			Senior-to-Executive Level		
	Below 30 years old	30-50 years old	Over 50 years old	Below 30 years old	30-50 years old	Over 50 years old	Below 30 years old	30-50 years old	Over 50 years old
2021	22.22%	72.65%	5.13%	2.60%	92.21%	5.19%	0.00%	77.50%	22.50%
2022	15.11%	76.26%	8.63%	10.98%	80.49%	8.54%	2.78%	72.22%	25.00%
2023	10.14%	79.73%	10.14%	12.24%	71.43%	16.33%	0.00%	72.41%	27.59%

Total Number of Nationalities

Year	Number of Nationalities
2021	16
2022	20
2023	22

WORKFORCE DEVELOPMENT

SALAMA is committed to ensuring that all employees possess the appropriate skills and knowledge needed to perform their responsibilities to the highest standard. The company adopts a performance driven culture as outlined in the HR Policy and implemented through the Employee Performance Management System (EPMS).

SALAMA adopts an integrated approach to training, whereby the Board of Directors sets the objectives for the executive management team and these are then mapped and cascaded down to the lower levels of the company, ensuring that the entire workforce is aligned and ultimately working to achieve the same corporate objectives.

SALAMA introduced a new talent management system in 2023, designed to identify individual potential and support line managers to prepare their charges for more advanced roles within the organization. This is applied to all employees with specific initiatives for UAE Nationals through the UAE National Development Program.

All employees receive annual performance reviews to objectively assess performance and competencies, identify areas for improvement, and determine training needs. SALAMA offers a comprehensive suite of training programs, from induction to internal training, on core insurance and financial subjects and external training certifications including through the Chartered Insurance Institute (CII), and the Emirates Institute of Finance (EIF) training. Other training topics include cybersecurity, project management, human resources, procurement, IT, and others.

The company added five new training categories in 2023 and increased the number of topics during the year by 104% and overall workforce participation by 28%. The total number of training hours delivered across the entire workforce increased by 62% to 6,074 hours in 2023 from 3,745 a year earlier. Overall, 2023 was a year of learning for SALAMA where high contributors were rewarded through the EPMS system.

SALAMA evaluates investment in training initiatives through clear business metrics to assess how well an activity has contributed to enhancing the service level, work-life balance, and overall culture at the company.



2023 – 6,074 hours of training was conducted



32% of the training were attended by Females

Total Training Hours by Gender			
Year	Female	Male	Total
2021	88	112	200
2022	1,198	2,574	3,772
2023	1,943	4,131	6,074

Average Training Hours per Employee

Year	Hours
2021	1
2022	15
2023	22

Percentage of Employees who received regular performance and career development reviews, by gender

YEAR	Female %	Male %
2021	N/A	N/A
2022	90%	94%
2023	87%	95%

Average Training Hours by Gender

YEAR	Female	Male
2021	1	1
2022	16	14
2023	23	22

Percentage of the Total Number of Employees who received regular performance and career development reviews, by employee category

YEAR	Entry-Level %	Mid-Level %	Senior-to-Executive Level %
2021	0%	0%	0%
2022	94%	93%	89%
2023	97%	78%	121%

Total Training Hours by Job Category

YEAR	Entry-Level	Mid-Level	Senior-to-Executive Level	Total
2021	112	32	56	200
2022	2,012	1,341	419	3772
2023	3,219	2,125	730	6074

Average Training Hours by Job Category

YEAR	Entry-Level	Mid-Level	Senior-to-Executive Level	Total
2021	0.96	0.42	1.40	2.77
2022	14.47	16.35	11.64	42.47
2023	21.75	21.68	25.17	68.61



SUPPORTING CUSTOMERS

(GRI 417-2, GRI 417-3, GRI 418-1, G7)

CUSTOMER SATISFACTION

SALAMA is committed to delivering a seamless service, ensuring that retaining customer loyalty and trust is the foundation on which the company's market reputation and long-term success is built. Consistently meeting and exceeding customer expectations is therefore the company's highest priority.

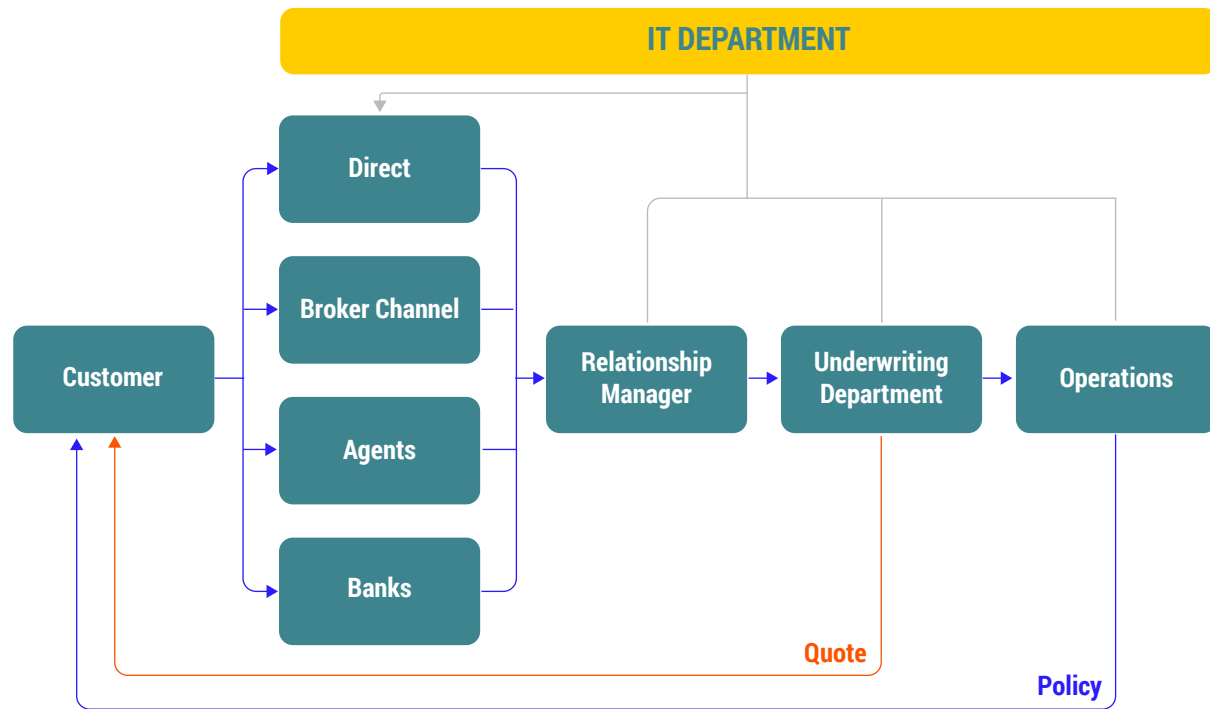
From first contact through every stage of the process, SALAMA has designed a customer journey that is convenient, efficient, and easy to navigate.

Communication is key and SALAMA makes it easy for customers to connect with the company through a variety of channels, including face-to-face at branches, the call centre, and digital channels including online customer portals, email, whatsapp, and social media.



CUSTOMER JOURNEY – ACQUISITION AND POLICY ISSUANCE

SALAMA has implemented a clear, step-by-step process for issuing new policies involving various departments and stakeholders to ensure customer needs are always met:



CLAIM PROCESSING

SALAMA has a fast and efficient claims process. Though it differs slightly depending on the type of insurance, the objective remains to make claims as seamless as possible for the customer.

MOTOR CLAIMS

HEALTH CLAIMS

NON-MOTOR CLAIMS

LIFE CLAIMS



MOTOR CLAIMS:

- Conducted fully in-house. Customers can reach SALAMA via email or the contact center
- Once the claim has been approved, the customer is given options for approved auto-repair services they can take their vehicle to

HEALTH CLAIMS:

- Processed in full through SALAMA's international TPAs, including MedNet, Nas and Next Care

NON-MOTOR CLAIMS:

- Customers can contact SALAMA directly or through a broker. Once the claim is received, the process is initiated and the claim is settled. Should there be any need to contact the customer, a meeting will be scheduled

LIFE CLAIMS:

- Settled directly through banks

COMPLAINT HANDLING PROCESS

SALAMA employs a team dedicated fully to managing customer complaints from end to end. To file a complaint, customers can contact SALAMA at any branch or through the call centre, website, social media channels, or email. Customers can also choose to submit a complaint via the Insurance Authority portal.

Procedures are in place to ensure that all cases are handled and resolved professionally and efficiently. The response time for the initial complaint is one working day. If the complaint cannot be resolved immediately, it will be reviewed internally and processed within seven working days.

If input from other departments is required to resolve the complaint, the Complaint Officer must liaise with the relevant internal stakeholders to resolve the matter internally within five working days.

The turnaround time is frozen if the case is marked as 'On Hold' or 'Pending with the Distributor' if additional information is required from other services. In such cases, the customer is informed of the delay and the case is escalated to Head of Operation.



Complaint Handling Procedure

If the customer is un-happy with any of the services received from SALAMA or if we have not met the Standards of this Charter

A complaint can be submitted through our online system(s) provided on our website (register a complaint), social media, email, contacting our call center or directly with our employees at any one of our offices.



CBUAE - Customer Happiness Department

CBUAE is committed to providing high-quality service to ensure customer satisfaction and exceeds expectations. For any queries and information, customers can reach out to the CBUAE – Customer Happiness Department through

Call: 800(IAUAE)42823 or
Email: Customer.Service@iae.gov.ae





Aligned with standards set by the Insurance Authority, SALAMA's **Customer Services Charter** defines the quality standards that employees are expected to adhere to when dealing with customers. The Charter is reviewed periodically to ensure it meets the highest standards and any gaps found are addressed promptly.

As part of the company's internal due diligence, SALAMA continuously reviews its product offering to ensure it remains relevant to evolving market needs. In addition, SALAMA has processes in place to ensure its products are always marketed ethically and responsibly, consistent with Shari'ah principles, and in compliance with all applicable regulations.



MARKETING AND LABELLING	
Incidents of non-compliance concerning product and service information and labelling	
Number of incidents of non-compliance with regulations resulting in a warning	ZERO
Number of incidents of non-compliance with voluntary codes	ZERO
Incidents of non-compliance concerning marketing communications	
Number of incidents of non-compliance with regulations resulting in a warning	ZERO
Number of incidents of non-compliance with voluntary codes	ZERO

INNOVATION AND DIGITALIZATION

Digitalization is a strategic imperative for SALAMA to stay relevant, competitive, and responsive to the evolving needs of customers and changing market dynamics. From selecting the appropriate policy through to claims handling, today's customers expect to conduct their business online in a convenient and user-friendly way.

SALAMA treats digitalization as an ongoing process, whereby the company is continuously reviewing, assessing, and enhancing its information technology (IT) systems to manage all internal operations as efficiently as possible while delivering outstanding customer service.

Digital transformation initiatives are therefore divided into two main strands:

- 1) Those that relate to the front-end customer experience; and
- 2) Those that are designed to enhance back-end operations.

It is essential that these two strands are integrated and aligned as much as possible.

In recent years SALAMA has focused on enhancing customer service by redeveloping front-end portals and touch points and integrating these with core internal systems, designing channels that allow clients to go through the entire insurance process seamlessly.

The company has also optimized portals that deal with B2B partnerships and customers that are not end-users, such as banks and aggregators. Developing in-house Application Programming Interfaces (APIs) that support quicker response times has also been a priority.

In 2023, SALAMA conducted an extensive review to assess the overall effectiveness of its digital platforms and IT systems, evaluating how services are deployed and how these can be made more efficient.

Based on the review, non-productive platforms were discontinued, services consolidated, and journeys streamlined for the benefit of both customers and internal operations.

Services were moved to the Oracle Cloud for better management, delivery, availability and to leverage existing capacity and maximize ROI. The plan was to be more focused and with an emphasis on improving processes to make the way forward 'cleaner and leaner'.



IT initiatives are now more aligned with the Corporate Strategy towards building a robust, secure, efficient and agile base for future IT service delivery in a more dynamic and competitive marketplace.

Specific initiatives included the following:

- Motor Online processes were streamlined to reduce turnaround times (TAT) and dependencies on backend operations.
- Integrations were undertaken to comply with regulatory requirements
- Internal process enhancements at Finance were designed to improve accuracy and eliminate redundant operations.
- Data Classification programmes and encryption were enhanced to enhance data security

Enhancing the customer experience

The primary objective of digitalization enhancements was to focus on improving the customer experience and provide easily accessible and reliable services. With a new 3-Year Strategy in place, digitalization initiatives are being driven across the organization to align and deliver on the same.

SALAMA initiated projects to simplify the customer journey, stabilize services and delivery, align with regulatory services, and enhance integrations to reduce turnaround times (TAT). Platforms have been consolidated for more effective management and focus, with redundant services discontinued.

More robust and reliable services mean happier customers and fewer complaints. Greater integration means that teams can direct their efforts towards more productive tasks. Increased controls lead to fewer errors or omissions resulting in better overall quality of service.

TAKAFUL INSURANCE ON DEMAND

- This innovative solution significantly enhanced efficiency and user experience by replacing an existing app to allow customers to navigate their entire journey via WhatsApp.
- Instead of asking customers to download an additional application which they may only use sporadically, this initiative enables customers to interact with SALAMA via an application they are likely to have on their phone, as the vast majority of UAE residents use WhatsApp.
- By leveraging the ubiquity of the app, SALAMA is able to offer a convenient and simplified experience to customers.
- SALAMA is the first insurance company in the region to implement such a project.
- We currently have the service enabled for two products, and we have additional plans to add new products and services in 2023.



DATA PRIVACY

While the digitalization of business operations delivers many benefits for companies and customers, it also raises data security and privacy risks. All companies must protect themselves and their clients from cyber threats or risk the loss or leakage of customer data, an outcome that could prove damaging to a company's reputation.

SALAMA manages this risk by continuously enhancing IT infrastructure and strengthening internal capabilities and knowledge in accordance with local and global standards and best practices on data security.

Compliance with Global Data Security Standards

SALAMA is aligned with the SIA (Signals Intelligence Agency, formerly known as National Electronic Security Authority – NESAs) and complies with Abu Dhabi Healthcare Information and Cyber Security (ADHICS) standards and guidelines for the electronic exchange, sharing, and protection of health information under the Department of Health.

Since 2022, the company has also been certified as compliant with the Payment Card Industry Data Security Standard (PCI DSS), an information security standard used to handle credit cards from major card brands. SALAMA works diligently to maintain this certification annually.

SALAMA's robust data protection system combines policies, processes, procedures, IT systems, and training.

Governance

SALAMA has an Information Security Policy that governs the following critical areas: Access Control, Data Handling, Data Security, Acceptable Use, Password protocols, Network Security, Business Continuity, Information Classification, Vulnerability Management, Operations Security, and more.

IT Security Systems

SALAMA has a comprehensive suite of technology systems in place to ensure all of the above areas are covered effectively. These include:

- Enhanced Information Security Systems (anti-malware, two-factor authentication (2FA), Privileged Access Management (PAM), end point protection, enhanced firewalls, and Security Event and Incident Management (SEIM))
- Data Leakage Prevention (DLP) solutions
- Data Recovery Site

SALAMA has efficient data backup services in place with offsite retention and periodic testing. It conducts regular audits of IT systems, including third-party security assessments, to ensure they are robust and up to date.

Training and Awareness

In addition, continuous training is an essential pillar of SALAMA’s approach to data security. The company conducts internal Information Security Awareness programs for all staff. The company ensures it remains up to date with the latest regulations, security standards, and IT security systems in order to effectively manage associated risks. The company uses the KNOWbe4 platform for IT security awareness training.

YEAR	Type of training provided	Number of employees that completed the training	Number of total equivalent training hours
2021	Online InfoSec and IT Security Policies		120
2022	Online InfoSec and IT Security Policies	All (Approx 180)	270
2023	Online InfoSec and IT Security Policies	All (Approx 220)	330

Thanks to this robust approach to data security, SALAMA has received no complaints concerning breaches of customer privacy or loss of customer data.

CUSTOMER PRIVACY	
Substantiated complaints concerning breaches of customer privacy and losses of customer data	
Number of complaints received from outside parties and substantiated by the organization regarding breaches of customer privacy and losses of customer data	ZERO
Number of complaints from regulatory bodies regarding breaches of customer privacy and losses of customer data	ZERO
Number of identified leaks, thefts, or losses of customer data	ZERO

PROTECTING THE ENVIRONMENT

(GRI 302-1, GRI 302-2, GRI 302-3, GRI 303-5, GRI 305-1, GRI 305-2, GRI 305-3, GRI 305-4, GRI 306-3, E1, E2, E3, E4, E5, E6, E7, E8, E9, E10)

Preserving the environment and addressing the threat of climate change is now firmly at the top of the global agenda. This fact was underlined in December 2023 when the UAE hosted the COP28 Climate Change Conference in Dubai. The landmark agreement that emerged from this historic event, the UAE Consensus, saw all UN members pledge to fast-track a just and orderly energy transition away from fossil fuels.

This outcome highlights the UAE's global leadership when it comes to tackling climate change and transitioning to a cleaner economy, which is further demonstrated by the country's pledge to achieve Net Zero by 2050.

The private sector has an essential role to play in this transition and responsible businesses must be prepared to act now. Aside from the ethical imperative, businesses have a responsibility to their stakeholders to assess and manage the risks and opportunities associated with environmental challenges if they are to continue to thrive in a competitive market. For this reason, SALAMA is committed to integrating environmental initiatives into the company's business model as part of its approach to sustainability.

INSURANCE SECTOR

For insurance companies, establishing a firm understanding of climate change risks and opportunities is imperative to safeguard long-term profitability and sustainable value for stakeholders. By managing these risks and opportunities effectively, insurance companies like SALAMA can play a unique role in addressing climate change. The industry can do so in three main ways:

Firstly, they can develop and offer solutions aimed at safeguarding individuals and businesses against the escalating risks posed by climate change. This commonly involves protection against the rising frequency and severity of extreme weather events, which can wreak havoc on property, infrastructure, and livelihoods. By offering products and services that protect policyholders against such events, insurers can bolster societal resilience and facilitate adaptation to climate impacts.

Secondly, insurance companies, as significant investors, can contribute to climate change mitigation efforts by embracing responsible investment practices. This entails prioritizing investments that contribute positively to the environment, such as those in clean technologies and sustainable initiatives.

Thirdly, insurance companies can address climate change by minimizing their own carbon footprint. While the direct emissions footprint of an office-based business such as insurance may not be extensive, all companies bear a responsibility to manage emissions stemming from their operations. By implementing measures to reduce emissions, SALAMA can demonstrate its commitment to environmental stewardship and sustainability.



OUR APPROACH

SALAMA addresses environmental impact through a variety of measures in its capacity as an insurer, investor, and local employer. By focusing on three main pillars, the company can effectively reduce its environmental footprint and its exposure to climate risk:



• OPERATIONS:

SALAMA limits the direct environmental impact of its operations by reducing energy and water consumption, waste production and, consequently, its emissions. The company looks for ways to improve the sustainability of its office, optimize various business processes, adopt new technology solutions, enhance procurement practices, and raise the level of environmental awareness among employees. The company also adapts its products and services to offer customers more innovative and sustainable solutions.

• INVESTMENTS:

SALAMA is increasingly looking to factor environmental considerations into its investment decision-making and risk management processes. Incorporating this into all investments, including real estate, would enable SALAMA to reduce emissions while supporting a shift towards clean buildings. As part of this the company must engage with investee companies to develop their awareness of environmental factors and risks

• GOVERNANCE:

SALAMA's management team is currently responsible for overseeing the company's environmental management and performance.



Making Continuous Progress

SALAMA kickstarted efforts to improve its environmental footprint by measuring the company’s impacts using a variety of metrics. This essential step needed to be undertaken before the company could develop clear strategies to optimize operations to improve performance over time.

SALAMA calculates its GHG emissions using the GHG Protocol and setting the organizational boundary according to the ‘operational control approach’. This means that SALAMA accounts for 100% of the GHG emissions from operations fully under the company’s control. The computation includes some elements of Scope 3 emissions, specifically emissions related to water consumption and paper and tissue consumption.

Total energy consumption fell by just under 20% in 2023 compared to the previous year as the company reduced its consumption of both petrol from owned vehicles as well as electricity in its buildings. The reductions were achieved thanks to the following initiatives:

Petrol Consumption:

- Implementing more efficient delivery routes reduced travel distances and fuel usage.
- Promoting fuel-efficient driving habits among the drivers through training and awareness.

Electricity Consumption:

- Encouraging employees to switch off lights and electronics when not in use.

As a result of these efforts, SALAMA’s total emissions for the year fell by just under 19%.

SALAMA is committed to continuously evaluating additional measures to further optimize the company’s energy usage and reduce emissions within its operations.

			2021	2022	2023
Energy Consumption(GJ)	Fuel Consumption	Petrol	199.91	252.33	183.85
		Diesel	0.00	0.00	0.00
	Electricity Consumption		1,383.18	1,303.32	1,071.00
Total Direct Energy Consumption			199.91	252.33	183.85
Total Indirect Energy Consumption			1,383.18	1,303.32	1,071.00
Total Energy Consumption			1,583.09	1,555.66	1,254.85



Energy Intensity (GJ/Employee)	2021	2022	2023
Direct Energy Intensity	0.85	0.98	0.67
Indirect Energy Intensity	5.91	5.07	3.89
Total Energy Intensity	6.77	6.05	4.56

Scope 1 and Scope 2	Item	Sub-Item	2021	2022	2023
Scope 1 (MTCO2e)	Fuel consumption for Power Generators	Diesel	0.00	0.00	0.00
	Owned vehicles	Petrol	14.10	17.79	12.99
Total Scope 1 (MTCO2e)			14.10	17.79	12.99
Scope 2 (MTCO2e)	Electricity		164.94	146.08	120.04
Total Scope 2 (MTCO2e)			164.94	146.08	120.04

TOTAL EMISSIONS (MT CO2 E)	2021	2022	2023
Scope 1	14.10	17.79	12.99
Scope 2	164.94	146.08	120.04
Total Emissions	179.04	164.02	133.21

TOTAL EMISSIONS INTENSITY (MT CO2 E per employee)	2021	2022	2023
Scope 1 Intensity	0.06	0.07	0.05
Scope 2 Intensity	0.70	0.57	0.44
Total Emissions Intensity	0.77	0.64	0.48

WATER CONSUMPTION

Water Consumption in m ³	2021	2022	2023
Total Water Consumption	0.35	0.64	0.46
Water Consumption per Employee	0.00147	0.00249	0.0017

Note: *New emission factors that are more accurate have been used to calculate the energy consumption for this year's report, also affecting the energy consumption calculation for the previous years.



PROSPERITY & PERFORMANCE

(GRI 201-1, GRI 203-2)

SALAMA recorded a net loss of AED 43.45m in 2023 compared to a net profit of AED 35.44m in 2022 due to a goodwill impairment of AED 36.1m because of currency depreciation in Egypt and a one-time loss of AED 28.02m due to a legacy fire insurance claim.

Excluding these two factors, the company would have reported a net profit of AED 20.60m for 2023 on the back of a 20% increase in insurance revenue to AED 1.11bn. SALAMA's total assets increased to AED 3.70bn in 2023 from AED 3.57bn.

Moving Forward

SALAMA contributes to local and national prosperity by providing its clients with a comprehensive range of customer-centric takaful solutions, enabled by technology, and accessible to all individuals and business categories.

The 20% rise in insurance revenue in 2023 highlights the growth of the business over the past year and SALAMA believes the company is strongly positioned to build on this growth in the coming years thanks to a combination of the UAE's robust economic position and a rise in popularity of takaful, a segment in which SALAMA has retained a market-leading position for more than 40 years.

To spearhead the next phase of SALAMA's growth, in 2023 the company appointed Walter Jopp as its new Chief Executive Officer (CEO). Mr Jopp's career spans 25 years in the insurance sector across the world and most recently he was Middle East CEO at Zurich Insurance Life. He increased profitability by 30% during his four-year tenure and was responsible for furthering the digital transformation of Zurich's offering. As such, Mr Jopp is the ideal choice to guide SALAMA through the next stage of its growth trajectory which will focus on the pillars of product diversification and digitalization.

- **Diversification:** SALAMA will seek to diversify its product range and investments while also assessing opportunities to move into new geographical markets. The company will look to innovate and introduce solutions that meet changing customer needs.
- **Digital Transformation:** SALAMA will continue to invest in new technology to optimize the company's operations and deliver faster, more efficient, and more affordable products and services. SALAMA is progressively digitalizing the entire customer journey from beginning to end. In 2023, SALAMA invested AED 1 million in new technology.



COMMUNITY SUPPORT

(GRI 413-1, S11, S12, G5)

As a leading Islamic financial institution in the UAE, SALAMA has a duty to be a good corporate citizen and give back to the local community and contribute to the wellbeing of society in a variety of ways.

Emiratization

SALAMA supports UAE government initiatives to boost the number of UAE Nationals working in the private sector and is proud of its success in this area in recent years.

In 2023, the company had 30 Emirati employees, a 50% increase compared to 20 in 2021. The number of Emirati women working at the company has almost doubled in the past two years and females now make up almost two thirds of the UAE Nationals working at SALAMA.

SALAMA is keen to recruit fresh Emirati graduates and attends local career fairs run by government bodies as well as EIF ETHRAA and has successfully attracted graduates through these channels. SALAMA also posts vacancies through the NAFIS and ETHRAA platforms and coordinates with the Ministry of Human Resources and Emiratization (MOHRE), Central Bank and Human Resources Authority (HRA).

As detailed in the section on Empowering the Workforce, SALAMA has a comprehensive suite of training and development programs in place for UAE Nationals, ensuring they are given clear career development pathways within the company.

Number of UAE Nationals

YEAR	Female		Male	
	Number	%	Number	%
2021	11	55.00%	9	45.00%
2022	15	53.57%	13	46.43%
2023	19	63.33%	11	36.67%

Number of UAE Nationals

YEAR	Entry-Level	Mid-Level	Senior-to-Executive Level	Entry-Level %	Mid-Level %	Senior-to-Executive Level %
2021	44%	50%	6%	50.00%	30.00%	20.00%
2022	50%	30%	20%	57.14%	25.00%	17.86%
2023	57%	25%	18%	43.33%	43.33%	13.33%

Emiratization Rate

YEAR	Emiratization Rate
2021	8.5%
2022	10.9%
2023	10.9%

CSR and Community Investments

SALAMA further supports needy members of the local community through regular charitable donations. The company has significantly increased its budget in recent years and maintained that momentum in 2023.

Participating Insurer Status

In 2022, SALAMA was granted Participating Insurer (PI) Status by Dubai Health Authority (DHA), allowing the company to provide the Essential Benefits Plan to residents earning AED 4,000 or less per month. This plan makes insurance coverage more affordable and inclusive and provides more vulnerable members of society with a layer of financial security.

SALAMA is one of a select group of insurance companies that have achieved this status as it is exclusively granted to companies that can provide cover on a cost-effective basis, can handle a high-volume business, and can demonstrate operational effectiveness and high levels of customer service.

Participating Insurer Status

SALAMA is committed to supporting the local economy by prioritizing local procurement. The company supports local businesses, particularly SMEs, recognizing that this strategy helps to strengthen supply chains, build local capacities, and can also have environmental benefits in the form of emissions reductions.

SALAMA significantly increased total procurement spending to AED 2.6m in 2023 from AED 1.51m a year earlier. While spending with local suppliers dropped to 69% of total procurement expenditure, SALAMA increased spending with local suppliers by 20% to AED 1.8m. customer service.



Sustainable Procurement

SALAMA is committed to supporting the local economy by prioritizing local procurement. The company supports local businesses, particularly SMEs, recognizing that this strategy helps to strengthen supply chains, build local capacities, and can also have environmental benefits in the form of emissions reductions.

SALAMA significantly increased total procurement spending to AED 2.6m in 2023 from AED 1.51m a year earlier. While spending with local suppliers dropped to 69% of total procurement expenditure, SALAMA increased spending with local suppliers by 20% to AED 1.8m.

	2022	2023
Total number of suppliers engaged	45	54
Total number of local suppliers engaged	42	44
Percentage of local suppliers hired	93.33%	81.48%
Total procurement spending (AED m)	1.5	2.6
Procurement spending on local suppliers (AED m)	1.5	1.8
Percentage of spending on local suppliers (%)	100.00%	69.23%

OPERATING ETHICALLY & RESPONSIBLY

(GRI 2-9, GRI 2-10, GRI 2-11, GRI 2-15, GRI 2-16, GRI 2-17, GRI 2-18, GRI 2-19, GRI 2-20, GRI 2-21, GRI 2-23, GRI 2-24, GRI 2-25, GRI 2-26, GRI 2-27, GRI 205-1, GRI 205-2, GRI 205-3, S1, S9, S10, G1, G2, G3, G6)



SALAMA, as an Islamic financial institution, upholds a commitment to responsible and ethical business conduct. The company’s entire ethos is aligned with the tenets of Sharia, emphasizing transparency, accountability, integrity, and honesty.

Building trust with stakeholders is the bedrock of SALAMA’s corporate governance framework. Through well-established structures, policies, and procedures, the company aligns with global governance standards and best practices.

This robust foundation empowers SALAMA to chart a strategic trajectory for the company while fostering inclusivity and sustainability in value creation for all stakeholders.

ETHICAL GOVERNANCE

GOVERNANCE STRUCTURE

1. BOARD OF DIRECTORS

SALAMA's Board of Directors consists of seven distinguished members, each recognized for their standing within the business community. Among them, six members hold independent positions, while one serves in a non-independent capacity. None of the Board members are in executive roles within the company.

The Board is charged with the responsibility of charting SALAMA's strategic direction and guiding the executive team, ensuring that the strategy is effectively executed.



Diversity of Governance Bodies

All members of the Board of Directors and Board Committees are Male

	2021	2022	2023
Total members on the Board	7	7	7
BOD members under the age of 30	0	0	0
BOD members between the ages of 30 and 50	6	5	5
Board Members Above 50 years of age	0	2	2
Female Board Members	0	0	1



2. BOARD COMMITTEES

The Board has established four Committees focusing on specific, strategic areas of the business.

- Board Risk Committee
- Nomination & Remuneration Committee
- Investment Committee
- Technology Committee
- Shari’ah Supervision Committee (SSC): This Committee independently supervises transactions, activities, and products of the company and ensures they are compliant with Shari’ah in all its objectives, activities, operations, and code of conduct. The Committee is comprised of scholars with expertise in Islamic financial transactions.

SSC members are:

S. No.	Name	Capacity
1.	Dr. Mohd Bakr	Chairman
2.	Dr. Amin Fateh	Member
3.	Dr. Mohammad Qattan	Member

RISK MANAGEMENT

Risk management is an integral part of SALAMA’s business culture and the company has a robust framework, with appropriate policies and procedures, to assess and manage all types of risk.

The risk management framework addresses both material financial and non-financial risks and covers all business operations and departments.

The framework is designed to ensure continuous compliance with laws and regulations. It extends beyond the Board and incorporates internal controls, principles of business ethics, various risk functions, and internal and external audits. The framework demands transparency, effective communication, and proper controls and accountability as essential elements for good governance.



SALAMA's Risk Management Policy offers a systematic approach to identifying, assessing, managing, and communicating risks across all activities, functions and processes. The Policy is periodically reviewed and revised to ensure it covers all relevant risks.

ETHICS AND COMPLIANCE

SALAMA has embedded a culture of ethics and integrity throughout the organization. The company expects all employees to behave according to the highest standards of business conduct and these standards are clearly laid out in the company's Code of Business Conduct.

SALAMA complies with all relevant rules and regulations and has all necessary policies and procedures in place to ensure there are no lapses and that its reputation remains unblemished. The company is subject to UAE law as well as the rules and regulations of the country's Central Bank, Dubai Financial Market, and the financial markets regulator, the Securities and Commodities Authority (SCA). In addition, the company is guided and evaluated by the Institute of Internal Auditors (IIA).

SALAMA makes it a top priority to comply with Anti-Money Laundering and Countering the Financing of Terrorism (AML/CFT) rules and provide all employees with annual training. The company has robust controls in place to screen new clients and all transactions to ensure compliance, including background checks for new clients and additional checks at the time of surrenders and partial withdrawals.

Politically exposed individuals and high net worth clients are screened daily using 'World Check One', a software recommended by the UAE branch of the Middle East and North Africa Financial Action Task Force (MENAFATF). Due diligence and screening processes are further enhanced using sanctioned lists provided by the Financial Intelligence Unit (FIU) and other relevant bodies.

SALAMA has further strengthened its governance framework and compliance procedures over the past two years with the addition of new policies and guidelines including:

- Customer Due Diligence (CDD) Measures Policy
- Anti-Money Laundering, Sanctions & Countering of Terrorist Financing Policy Statement
- Salama Financial Crime Compliance Program
- Sanctions Policy

Year	Total no. of significant instances of non-compliance with laws and regulations	
	Fines were incurred	Non-monetary sanctions were incurred
2021	0	0
2022	0	0
2023	0	0

Year	Total monetary value of fines for non-compliance with laws and regulations
2021	0
2022	0
2023	0



INTERNAL AUDIT

SALAMA's Internal Audit department provides additional assurance that the organization's risk management, governance and internal control processes are resilient and operating effectively.

The Internal Audit Charter and Internal Audit Plan define the roles, responsibilities, and strategy of the Internal Audit department. The control system is continuously reviewed to ensure it remains up to date with best practices and working effectively. Internal control processes are further enhanced by IDEAGEN PENTANA, a software system that integrates all subsidiaries and departments to improve efficiency.

SALAMA has a fraud prevention framework in place, including mechanisms to detect and prevent fraud violations. In 2023, there were no incidents of corruption or fraud at SALAMA or its subsidiaries.

Business Policies

SALAMA's prides itself on its comprehensive array of policies designed to safeguard its clients' assets and mitigate risks effectively. With a commitment to excellence, SALAMA Insurance offers a diverse range of policies including the following:

- Anti Money Laundering Policy
- Compliance Framework
- Contract Management Policy
- Induction Program for New Board Members
- Performance Evaluation - Board
- Performance Evaluation Sheets - Board Members
- Performance Evaluation Sheets – committees.
- Related Party Transaction Policy
- Governance controls guide
- Investor Relations Guide
- Code of professional conduct



GRI & DFM INDEX ALIGNMENT

GRI 1: FOUNDATION 2021

GRI DISCLOSURE | Salama Insurance has reported the information cited in this GRI content index for the period 1 January – 31 December 2023 in accordance with the GRI Standards

GRI 2: GENERAL DISCLOSURES

GRI DISCLOSURE	CONTENT	DFM DISCLOSURE	REFERENCE PAGE	NOTES
The Organization and its Reporting Practice				
2-1	Organizational details	G8: Sustainability reporting G9: Disclosure Practices G10: External Assurance	6-11	
2-2	Entities included in the organization's sustainability reporting	G8: Sustainability reporting G9: Disclosure Practices	2	
2-3	Reporting period, frequency and contact point		2	
2-4	Restatements of information	G10: External Assurance	2	
2-5	External assurance		2	
Activities and workers				
2-6	Activities, value chain and other business relationships		6-11	
2-7	Employees	S3: Employee Turnover S4: Gender Diversity	20-25	
2-8	Workers who are not employees		20-25	
Governance				
2-9	Governance structure and composition	G1: Board Diversity	42-46	
2-10	Nomination and selection of the highest governance body	G2: Board Independence	42-46	
2-11	Chair of the highest governance body		42-46	
2-12	Role of the highest governance body in overseeing the management of impacts		42-46	

2-13	Delegation of responsibility for managing impacts			
2-14	Role of the highest governance body in sustainability reporting	G3: Incentivized Pay	42-46	
2-15	Conflicts of interest	G7: Ethics & Anti-Corruption	42-46	
2-16	Communication of critical concerns		42-46	
2-17	Collective knowledge of the highest governance body		42-46	
2-18	Evaluation of the performance of the highest governance body		42-46	
2-19	Remuneration policies	G3: Incentivized Pay S1: CEO Pay Ratio S2: Gender Pay Ratio	42-46	
2-20	Process to determine remuneration	S2: Gender Pay Ratio	42-46	
2-21	Annual total compensation ratio	G3: Incentivized Pay S1: CEO Pay Ratio S2: Gender Pay Ratio	42-46	
Strategy, policies and practices				
2-22	Statement on sustainable development strategy	E8, E9: Environmental Oversight	11-17	
2-23	Policy commitments		42-46	
2-24	Embedding policy commitments		42-46	
2-25	Processes to remediate negative impacts	G3: Incentivised Pay	42-46	
2-26	Mechanisms for seeking advice and raising concerns		42-46	
2-27	Compliance with laws and regulations		42-46	
2-28	Membership associations	S1: CEO Pay Ratio	6-11	
Stakeholder engagement				
2-29	Approach to stakeholder engagement		11-17	
2-30	Collective bargaining agreements			N/A

GRI 3: MATERIAL TOPICS				
GRI DISCLOSURE	CONTENT	DFM DISCLOSURE	REFERENCE PAGE	NOTES
The Organization and its Reporting Practice				
3-1	Process to determine material topics		11-17	
3-2	List of material topics		11-17	
3-3	Management of material topics		11-17	
GRI 200: Economic Standard Series				
GRI 201: Economic Performance 2016				
GRI 201 Topic Specific				
3-3	Management Approach		39	
201-1	Direct economic value generated and distributed		39	
GRI 202: Market Presence 2016				
GRI 202 Topic Specific				
3-3	Management Approach		40-41	
202-2	Proportion of senior management hired from the local community	S11: Nationalisation	40	
GRI 203: Indirect Economic Impacts 2016				
GRI 203 Topic Specific				
3-3	Management Approach		39	
203-2	Significant indirect economic impacts		39	
GRI 205: Anti-Corruption 2016				
GRI 205 Topic Specific				
3-3	Management Approach		42-46	
205-1	Operations assessed for risks related to corruption		42-46	

205-2	Communication and training about anti-corruption policies and procedures		42-46	
205-3	Confirmed incidents of corruption and actions taken	G6: Ethics & Prevention of Corruption	42-46	
GRI 300: Environmental Standard Series				
GRI 302: Energy 2016				
GRI 302 Topic Specific				
3-3	Management Approach	E10: Climate Risk Mitigation	35-37	
302-1	Energy consumption within the organization	E3: Energy Usage	35-37	
302-2	Energy consumption outside of the organization	E4: Energy Intensity E5: Energy Mix	35-37	
302-3	Energy Intensity	E4: Energy Intensity E5: Energy Mix	35-37	
GRI 303: Water and Effluents 2018				
GRI 303 Topic Specific				
3-3	Management Approach		35-37	
303-5	Water Consumption	E6: Water Usage	35-37	
GRI 305: Emissions 2016				
GRI 305 Topic Specific				
3-3	Management Approach	E8 & E9: Environmental Oversight	35-37	
305-1	Direct (Scope 1) GHG emissions	E1: GHG Emissions	35-37	
305-2	Energy indirect (Scope 2) GHG emissions	E1: GHG Emissions	35-37	
305-3	Other indirect (Scope 3) GHG emissions	E1: GHG Emissions	35-37	
305-4	GHG emissions intensity	E1: GHG Emissions E2: Emissions Intensity	35-37	

GRI 400: Social Standard Series				
GRI 401: Employment 2016				
GRI 401 Topic Specific				
3-3	Management Approach		20-25	
401-1	New employee hires and employee turnover	S3: Employee Turnover	20-25	
401-2	Benefits provided to full-time employees that are not provided to part-time employees		20-25	
GRI 404: Training & Education 2016				
GRI 404 Topic Specific				
3-3	Management Approach		20-25	
404-1	Average hours of training per year per employee		20-25	
404-2	Programs for upgrading employee skills and transition assistance programs		20-25	
404-3	Percentage of employees receiving regular performance and career development reviews		20-25	
GRI 405: Diversity and Equal Opportunity 2016				
GRI 405 Topic Specific				
3-3	Management Approach		20-25	
405-1	Diversity of governance bodies and employees	S4: Gender Diversity	42-46	
		S6: Non-Discrimination	42-46	
		S11: Nationalisation	42-46	
		G1: Board Diversity	42-46	
405-2	Median Compensation		20-25	

GRI 406: Non-Discrimination 2016				
GRI 406 Topic Specific				
3-3	Management Approach		20-25	
406-1	Incidents of discrimination and corrective actions taken	S6: Non-discrimination	20-25	
GRI 413: Local Community 2016				
GRI 413 Topic Specific				
3-3	Management Approach		40-41	
413-1	Operations with local community engagement, impact assessments,	S11: Nationalisation S12: Community Investment	40-41	
GRI 417: Marketing and Labelling 2016				
GRI 418 Topic Specific				
3-3	Management Approach		27-33	
417-2	Incidents of non-compliance concerning product and service information and labelling		27-33	
417-3	Incidents of non-compliance concerning marketing communications		27-33	
GRI 418: Customer Privacy				
GRI 418 Topic Specific				
3-3	Management Approach		27-33	
418-1	Substantiated complaints concerning breaches of customer privacy and losses of customer data	G7: Data Privacy	27-33	



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Shari'a Supervisory Committee report

SALAMA – Islamic Arab Insurance Company (P.S.C)





الشركة الإسلامية العربية للتأمين (ش.م.ع.)
ISLAMIC ARAB INSURANCE CO.(P.S.C.)

معاً لمستقبل آمن.
SECURING OUR FUTURE. together.

مقيدة حسب رقم (17) بموجب القانون الاتحادي رقم (6) لسنة 2007.
Registration No. (17) under Federal Law No. (6) of 2007.

Internal Shari'ah Supervisory Committee of Islamic Arab Insurance Company (SALAMA) P.S.C

Annual Report of the Internal Shari'ah Supervisory Committee of Islamic Arab Insurance Company (SALAMA) For the financial year ending on 31 December 2023 ("Financial Year").

Annual Report of the Internal Shari'ah Supervisory Committee of Islamic Arab Insurance Company
(SALAMA) For the financial year ending on 31 December 2023

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SALAMA - Public

Internal Shari'ah Supervisory Committee of Islamic Arab Insurance Company (SALAMA) P.S.C

In the Name of ALLAH, The Most Beneficent, The Most Merciful

Annual Report of the Internal Shari'ah Supervisory Committee of the Islamic Arab Insurance Company - SALAMA (PSC) (the Company) for the financial year ended December 31, 2023

Issued on: 25 March 2024

to: Shareholders of Islamic Arab Insurance Company - SALAMA (PSC) (the Company)

Assalam Alaikum Wa Rahmat ALLAH Wa Barakatuh

Pursuant to requirements stipulated in the relative laws, regulations and standards ("the Regulatory Requirements"), the Internal Shari'ah Supervision Committee (ISSC) of the company presents to you the ISSC's Annual Report of the company for the financial year ending on 31 December 2023 ("Financial Year").

1. Responsibility of the ISSC

In accordance with the Regulatory Requirements and the ISSC's charter, the ISSC's responsibility is stipulated as to:

- Undertake Shari'ah supervision of all businesses, activities, products, services, contracts, documents, and business charters of the Company; and the Company's policies, accounting standards, operations and activities in general, memorandum of association, charter, financial statements, allocation of expenditures and costs, and distribution of profits between participants' accounts and shareholders' accounts ("Company's Activities") and issue Shari'ah resolutions in this regard, and

Annual Report of the Internal Shari'ah Supervisory Committee of Islamic Arab Insurance Company (SALAMA) For the financial year ending on 31 December 2023

Internal Shari'ah Supervisory Committee of Islamic Arab Insurance Company (SALAMA) P.S.C

- b. Determine Shari'ah parameters necessary for the Company's Activities, and the Company's compliance with Islamic Shari'ah Provisions within the framework of the rules, principles, and standards set by the Higher Shari'ah Authority ("HSA") to ascertain compliance of the Company with Islamic Shari'ah Provisions.

The senior management is responsible for compliance of the Company with Islamic Shari'ah Provisions in accordance with the HSA's resolutions, fatwas, and opinions, and the ISSC's resolutions within the framework of the rules, principles, and standards set by the HSA ("Compliance with Islamic Shari'ah Provisions") in all Company's Activities, and the Board bears the ultimate responsibility in this regard.

2. Shari'ah Standards

The ISSC shall comply with the Shari'ah standards that issued and approved by the HSA.

3. Duties Fulfilled by the ISSC During the Financial Year

The ISSC conducted Shari'ah supervision of the Company's Activities by reviewing those Activities, and monitoring them through the external Shari'ah audit, in accordance with the SSC's authorities and responsibilities, and pursuant to the Regulatory Requirements in this regard. The SSC's activities included the following:

- a. Conducting 5 meetings during the year.
- b. Issuing fatwas, resolutions and opinions on matters presented to the ISSC in relation to the Company's Activities.
- c. Review and Monitoring compliance of policies, procedures, accounting standards, operating model and product structures, contracts, documentation, business charters, and other documentation submitted by the Company to the ISSC for approval.

Internal Shari'ah Supervisory Committee of Islamic Arab Insurance Company (SALAMA) P.S.C

- d. Reviewing the Takaful Insurance operating model, underlying contracts and supporting materials (e.g. underwriting and claims settlement manual/guidelines etc.).
- e. Reviewing and approving the Company's products, services and marketing materials.
- f. Reviewing and approving the policy and procedures that govern Takaful Insurance Accounts (e.g. segregation of accounts and transparent financial resources flow between the accounts etc.), surplus distribution, and deficit coverage.
- g. Ensuring the compliance of the segregation between Takaful Insurance accounts and shareholders accounts, allocation of costs and expenditures on the accounts, and the underwriting surplus policy with Islamic Shari'ah Provisions.
- h. Reviewing the financial statements of the Company to ensure compliance with Islamic Shari'ah provisions.
- i. Reviewing the investment policy and approving the Shari'ah screening criteria to ensure the investment activities in both shareholders' accounts and participants' accounts, are comply with the Provisions of Islamic Shari'ah.
- j. Reviewing the risk ceding arrangements of the participants' account with other insurance companies (Retakaful insurance, conventional reinsurance, co-insurance with Takaful insurance/conventional insurance companies) and confirming its compliance with Islamic Shari'ah Provisions.
- k. Supervision through the external Shari'ah audit, of the Company's Activities including supervision of executed transactions and adopted procedures based on samples selected from executed transactions, and reviewing reports submitted in this regard.
- l. Providing guidance to relevant parties in the Company – to rectify (where possible) incidents cited in the reports prepared by external Shari'ah audit – and issuing of resolutions to set aside revenue derived from transactions in which non-compliances were identified for such revenue to be disposed towards charitable purposes.

Internal Shari'ah Supervisory Committee of Islamic Arab Insurance Company (SALAMA) P.S.C

- m. Approving corrective and preventive measures related to identified incidents to preclude their reoccurrence in the future.
- n. Communicating with the Board and its subcommittees, and the senior management of the Company (as needed) concerning the Company's compliance with Islamic Shari'ah Provisions.
- o. The Committee responded to questions and inquiries received from the various departments of the Company and issued the appropriate decisions and fatwas, which were circulated to work with, and directed various departments to adhere to the provisions of Shari'ah and implement the decisions of the Committee.
- p. The Committee has obtained the necessary data and information it has requested to enable it to exercise the duty of Supervision and Shari'ah audit.

The ISSC sought to obtain all information and interpretations deemed necessary to reach a reasonable degree of certainty that the Company is compliant with Islamic Shari'ah Provisions.

4. Independence of the ISSC

The ISSC acknowledges that it has carried out all its duties independently and with the support and cooperation of the senior management and the Board of the company. The SSC received the required assistance to access all documents and data, and to discuss all amendments and Shari'ah requirements.

5. The SSC's Opinion on the Shari'ah Compliance Status of the company

Premised on information and explanations that were provided to us with the aim of ascertaining compliance with Islamic Shari'ah Provisions, the ISSC has concluded with a reasonable level of confidence, that the Company's Activities are in compliance with Islamic Shari'ah Provisions, except for the incidents of non-compliance observed, as highlighted in the relevant reports. The ISSC also provided directions to take appropriate measures in this regard.

Annual Report of the Internal Shari'ah Supervisory Committee of Islamic Arab Insurance Company (SALAMA) For the financial year ending on 31 December 2023

Internal Shari'ah Supervisory Committee of Islamic Arab Insurance Company (SALAMA) P.S.C


The SSC formed its opinion, as outlined above, exclusively based on information perused by the ISSC during the financial year.

We beg ALLAH the Almighty to grant us all the success and straight-forwardness.

Signatures of members of the internal Shari'ah Supervision Committee of the company



Dr. Mohd Daud Bakar
Chairman



Dr. Mohammad Amin Qattan
Member



Dr. Amin Fateh
Member



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