# ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

Review report and condensed consolidated interim financial information for the three month period ended 31 March 2020

### ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

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#### INDEPENDENT AUDITOR'S REVIEW REPORT

The Board of Directors of Islamic Arab Insurance Co. (Salama) PJSC and its Subsidiaries Dubai, United Arab Emirates

#### Introduction

We have reviewed the accompanying condensed consolidated statement of financial position of **Islamic Arab Insurance Co.** (Salama) PJSC (the "Company") and its Subsidiaries (together the "Group") – **Dubai, United Arab Emirates** as at 31 March 2020 and the related condensed consolidated statements of profit or loss, comprehensive income, changes in equity and cash flows for the three month period then ended. Management is responsible for the preparation and presentation of this condensed consolidated interim financial information in accordance with International Accounting Standard 34 Interim Financial Reporting. Our responsibility is to express a conclusion on this condensed consolidated interim financial information based on our review.

#### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of condensed consolidated interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Basis for Qualified Conclusion

1. The Group's investment property, which is carried at AED 144 million in the condensed consolidated statement of financial position, includes investment property with a carrying amount of AED 85 million. We were unable to complete our review of the aforementioned investment property because we could not determine if the Group owned the aforementioned investment property and we could not determine if the judgements applied and estimates made in the determination of the fair value of the investment property were appropriate. Had we been able to complete our review of the aforementioned investment property, matters might have come to our attention indicating that adjustments might be necessary to the condensed consolidated interim financial information. Our audit opinion on the consolidated financial statements for the year ended 31 December 2019 was modified in respect of this matter.

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#### INDEPENDENT AUDITOR'S REVIEW REPORT

To The Shareholders of Islamic Arab Insurance Co. (Salama) and its subsidiaries (continued)

Basis for Qualified Conclusion (continued)

- 2. The Group's investments, which are carried at AED 508 million in the condensed consolidated statement of financial position, include Islamic placement investments of AED 46 million, available-for-sale investments of AED 58 million and held to maturity investments of AED 66 million. We were unable to complete our review of the Islamic placement investments, available-for-sale investments and held to maturity investments above because we could not determine if the Group owned these investments and we could not determine if the judgements applied and estimates made in the determination of the fair value of the investments were appropriate. Had we been able to complete our review of these investments, matters might have come to our attention indicating that adjustments might be necessary to the condensed consolidated interim financial information. Our audit opinion on the consolidated financial statements for the year ended 31 December 2019 was modified in respect of this matter.
- 3. The Group's other assets, which are carried at AED 398 million in the condensed consolidated statement of financial position, include other receivables with a carrying amount of AED 34 million. We were unable to complete our review of the other receivables as we could not inspect any supporting documentation relating to the other receivables. Had we been able to complete our review of the other receivables, matters might have come to our attention indicating that adjustments might be necessary to the condensed consolidated interim financial information. Our audit opinion on the consolidated financial statements for the year ended 31 December 2019 was modified in respect of this matter.

#### Qualified Conclusion

Except for the adjustments to the condensed consolidated interim financial information that we might have become aware of had it not been for the matters described above, based on our review, nothing has come to our attention that causes us to believe the accompanying condensed consolidated interim financial information is not prepared, in all material respects, in accordance with International Accounting Standard 34 Interim Financial Reporting.

Deloitte & Touche (M.E.)

Signed by: Akbar Ahmad

Million

Registration No. 1141

21 May 2020

Sharjah, United Arab Emirates

## Condensed consolidated statement of financial position at $31 \ \text{March} \ 2020$

	Notes	31 March	31 December
		2020	2019
		(unaudited)	(audited)
		AED'000	AED'000
Assets		44 = 40	47.166
Property and equipment		44,710	47,166
Goodwill and intangibles		116,043	116,217
Investment properties	6	143,604	144,451
Right of use assets		8,844	9,769
Investment in associates	7	98,755	96,215
Deposits		213,476	213,515
Investments	8	507,878	450,240
Participants' investments in unit-linked contracts		1,649,456	1,993,522
Deposits with takaful and retakaful companies		2,151	2,111
Contributions and takaful balance receivables		362,337	172,846
Retakafuls' share of outstanding claims		185,065	161,559
Retakafuls' share of unearned contribution		239,638	136,234
Amounts due from related parties	9	10,000	-
Other assets and receivables		398,309	428,958
Bank balances and cash		91,872	162,114
Assets held-for-sale	10	58,423	57,616
Total assets		4,130,561	4,192,533
Liabilities and policyholders' fund			
Outstanding claims and family takaful reserve		514,949	485,017
Payable to participants for unit-linked contracts		1,641,915	1,983,043
Unearned contribution reserve		451,259	264,440
Takaful balances payable		235,196	123,577
Other payables and accruals		378,668	439,067
Lease liabilities		9,008	9,906
Amount due to related parties	9	36	-
Liabilities against assets held-for-sale	10	46,926	42,228
Total liabilities		3,277,957	3,347,278
Policyholders' fund			
Total liabilities and policyholders' fund		3,277,957	3,347,278

### Condensed consolidated statement of financial position at 31 March 2020 (continued)

	Notes	31 March 2020 (unaudited) AED'000	31 December 2019 (audited) AED'000
Equity			
Share capital	11	1,210,000	1,210,000
Treasury shares	12	(35,972)	(35,972)
Statutory reserve	13	82,320	82,320
Accumulated losses		(363,175)	(376,824)
Other reserves	14	(111,869)	(107,740)
Equity attributable to Owners of the Company		781,304	771,784
Non-controlling interest		71,300	73,471
Total equity		852,604	845,255
Total liabilities, policyholders' fund and equity		4,130,561	4,192,533

To the best of our knowledge, and in accordance with the applicable reporting principles for interim financial reporting, the condensed consolidated interim financial statements present fairly in all material respects the consolidated financial position, financial performance and cash flows of the Group.

Jassim Mohammed Alseddiqi

Chairman

Mustafa Kheriba Managing Director

# Condensed consolidated statement of profit or loss (unaudited) for the three month period ended 31 March 2020

	Three month period ended 31 Marc		
	2020 AED'000	2019 AED'000	
		Represented	
Continuing operations			
Underwriting income			
Gross written contributions	440,977	350,881	
Less: reinsurance and retakaful contributions ceded	(179,986)	(79,751)	
Net contributions	260,991	271,130	
Net movement in unearned contributions	(83,490)	(57,407)	
Contributions earned	177,501	213,723	
Commission income on ceded reinsurance and retakaful	9,009	6,894	
	186,510	220,617	
Underwriting expenses		1000	
Gross claims paid	112,021	103,962	
Less: reinsurance and retakaful share of claims paid	(55,892)	(42,282)	
Net claims paid	56,129	61,680	
Net movement in outstanding claims and family takaful reserve	8,729	5,594	
Claims incurred	64,858	67,274	
Commission expense and other costs	87,151	107,953	
	152,009	175,227	
Net underwriting income	34,501	45,390	
Income from other sources	,	,	
Income from investments	7,658	8,816	
Other income	5,457	2,980	
-	47,616	57,186	
Expenses General, administrative and other expenses	(28,784)	(29,839)	
Financial expenses	(598)	(450)	
Profit before tax for the period	18,234	26,897	
Taxation – current	(1,495)	(5,050)	
Profit after tax for the period before distribution to policyholders for continued operations	16,739	21,847	
Distribution to policyholders of company	-	-	
Profit after tax and distribution to policyholders			
for continued operations for the period	16,739	21,847	

Condensed consolidated statement of profit or loss (unaudited) for the three month period ended 31 March 2020 (continued)

	Three month period ended 31 March		
	2020	2019	
	<b>AED'000</b>	AED'000	
		Re-presented	
Discontinued operations			
Loss from discontinued operations	(3,604)	(3,773)	
Profit after tax and distribution to		40.074	
Policyholders	13,135	18,074	
Attributable to:			
Shareholders	13,649	14,960	
Non-controlling interest	(514)	3,114	
	13,135	18,074	
Basic and diluted earnings per share (AED) (Note 17)	0.011	0.013	
Basic and diluted earnings per share (AED) – continuing operations	0.014	0.015	

# Condensed consolidated statement of comprehensive income (unaudited) for the three month period ended 31 March 2020

	Three month period ended 31 Marc		
	2020 AED'000	2019 AED'000	
Profit after tax and distribution to policyholders for the period	13,135	18,074	
Other comprehensive (loss)/income net of income tax			
Items that may be reclassified subsequently to profit or loss:			
Net movement or change in foreign exchange translation reserve	(3,890)	1,657	
Net changes in fair value of available for sale investments	378	(10,187)	
Share of other comprehensive loss of associates	-	(1,023)	
Total other comprehensive loss for the period	(3,512)	(9,553)	
Total comprehensive income for the period	9,623	8,521	
Attributable to:			
Shareholders Non-controlling interest	9,520 103	4,077 4,444	
	9,623	8,521	

# Condensed consolidated statement of changes in equity for the three month period ended 31 March 2020

	Share capital AED'000	Statutory reserve AED'000	Revaluation reserve AED'000	Foreign exchange translation reserve AED'000	Investment fair value reserve AED'000	Treasury shares AED'000	Accumulated losses AED'000	Total AED'000	Non- controlling interest AED'000	Total equity AED '000
Balance at 1 January 2019	1,210,000	76,816	31,930	(115,546)	(16,415)	(35,972)	(426,358)	724,455	62,736	787,191
Profit for the period			-	-		-	14,960	14,960	3,114	18,074
Other comprehensive income  Net movement in foreign exchange translation reserve  Net changes in fair value of available for sale	-	-	-	327			-	327	1,330	1,657
investments	-	-	-	-	(10,187)	-	-	(10,187)	-	(10,187)
Share of other comprehensive loss of associates	-	-	-	-	(1,023)	-	-	(1,023)	-	(1,023)
Total other comprehensive loss	-		-	327	(11,210)	-	-	(10,883)	1,330	(9,553)
Total comprehensive income for the period	-	-	-	327	(11,210)	-	14,960	4,077	4,444	8,521
Balance at 31 March 2019 (unaudited)	1,210,000	76,816	31,930	(115,219)	(27,625)	(35,972)	(411,398)	728,532	67,180	795,712

### ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

# Condensed consolidated statement of changes in equity for the three month period ended 31 March 2020 (continued)

	Share capital AED'000	Statutory reserve AED'000	Revaluation reserve AED'000	Foreign exchange translation reserve AED'000	Investment fair value reserve AED'000	Treasury shares AED'000	Accumulated losses AED'000	Total AED'000	Non- controlling interest AED'000	Total equity AED '000
Balance at 1 January 2020	1,210,000	82,320	31,930	(112,043)	(27,627)	(35,972)	(376,824)	771,784	73,471	845,255
Profit for the period							13,649	13,649	(514)	13,135
Other comprehensive income/(loss) Net movement or change in foreign exchange translation reserve				(4,507)				(4,507)	617	(3,890)
Net changes in fair value of available for sale investments	-	-	-	-	378	-	-	378	-	378
Total other comprehensive loss		-	-	(4,507)	378	-	-	(4,129)	617	(3,512)
Total comprehensive income for the period	-	-		(4,507)	378	-	13,649	9,520	103	9,623
Dividend paid	-	-	-	-	-	-	-	-	(2,274)	(2,274)
Balance at 31 March 2020 (unaudited)	1,210,000	82,320	31,930	(116,550)	(27,249)	(35,972)	(363,175)	781,304	71,300	852,604

## Condensed consolidated statement of cash flows (unaudited) for the three month period ended 31 March 2020

	Three month period 2020	ended 31 March 2019
	<b>AED'000</b>	AED'000
Cash flows from operating activities		
Profit for the period	13,135	18,074
Adjustments for:	2.4	0.5
Depreciation of property and equipment	963	965
Depreciation on right-to-use assets	925	-
Net movement in unearned contributions reserve	83,415	61,063
Unrealised loss/(gain) on investments	4,833	(2,370) 242
Amortisation of intangible assets Share of (profit)/loss from associates	218	1,104
(Reversal)/provision and impairment of receivables	(2,540) (176)	470
Dividend income	(170)	(94)
Operating cash flows before changes in operating assets		
and liabilities	100,773	79,454
(Increase)/decrease in deposits with takaful and	(40)	• • •
retakaful companies	(40)	289
Increase in contributions and takaful balance receivable	(189,315)	(20,709)
(Increase)/ decrease in due from / to related parties	(9,964)	(24.026)
Decrease/(increase) in other assets and receivables	30,649	(34,026)
Increase in outstanding claims (net of retakaful) Increase/(decrease) in takaful payables and other payables	6,426 51,220	7,022 (27,899)
(Increase)/decrease in assets held-for-sale	(807)	400,537
Increase/(decrease) in liabilities against assets held-for-sale	4,698	(380,352)
Net cash (used in)/generated from operating activities	(6,360)	24,356
Cash flows from investing activities		
Disposal of property and equipment	1,493	150
Purchase of intangible assets	(44)	(95)
Decrease in term deposits under lien		
or with maturity after three months	94,967	-
Decrease in short term deposit	39	(432)
Repayment of principal and interest on lease liability	(898)	0.4
Dividend received	(65 092)	94 (78 436)
Investments-net Investment property-net	(65,983) 847	(78,436) (1,618)
Net movement in participants' investments in unit-linked	047	(1,016)
Contracts  Contracts	2,938	435
Net cash generated from/(used in) investing activities	33,359	(79,902)
Cash flows from financing activities		
Dividend paid	(2,274)	-
Cash used in financing activities	(2,274)	-
Net increase/(decrease) in cash and cash equivalents	24,725	(55,546)
Cash and cash equivalents at the beginning of the period	54,794	274,626
Cash and cash equivalents at the end of the period	79,519	219,080

#### 1. General information

Islamic Arab Insurance Co. (Salama) PJSC ("the Company") is a public shareholding company, registered in the Emirate of Dubai, United Arab Emirates (UAE) and operates through various branches in the UAE. The registered office of the Company is P.O. Box 10214, Dubai, United Arab Emirates. The principal activity of the Company is the writing of all classes of general takaful and family takaful business, in accordance with Islamic Shari'ah principles and in accordance with the relevant Articles of the Company, UAE Federal Law No. (2) of 2015 for commercial companies and U.A.E. Federal Law No. (6) of 2007, concerning regulations of insurance operations.

The Company and its subsidiaries are referred to as "the Group". Tariic Holding B.S.C (Tariic), a subsidiary of the Company, is an intermediate holding company in Bahrain and no commercial activities are carried out in the Kingdom of Bahrain. The Group has the following principal subsidiaries which are engaged in insurance and reinsurance under Islamic Shari'ah principles:

Subsidiaries	Group's C 31 March 2020	Ownership 31 December 2019	Country of incorporation
Directly owned			Kingdom of
Tariic Holding Company B.S.C	99.40%	99.40%	Bahrain
Misr Emirates Takaful Life Insurance Co.	85%	85%	Egypt
Salama Immobilier	84.25%	84.25%	Senegal
Best Re Holding Limited	0%	0%	Malaysia
Through Tariic			
Salama Assurances Senegal – Note 10	68.87%	68.87%	Senegal
Salama Assurances Algeria	96.98%	96.98%	Algeria
Egyptian Saudi Insurance Home	51.15%	51.15%	Egypt

Coronavirus (COVID-19) outbreak and its impact on the Group

With the recent and rapid development of the coronavirus disease (COVID-19) outbreak, the world economy entered a period of unprecedented health care crisis that has already caused considerable global disruption in business activities and everyday life. Many countries have adopted extraordinary and economically costly containment measures. Certain countries have required companies to limit or even suspend normal business operations including the United Arab Emirates (UAE).

The UAE Government has implemented restrictions on travelling as well as strict quarantine measures, impacting a wide range of industries, and the insurance industry is expected to be indirectly affected.

Management has considered the unique circumstances and the risk exposures of the Group and has concluded that there is no significant impact on the Group's profitability position as at reporting date. This is primarily because insurance activities in the UAE continue and are not subject to many of the restrictions mentioned above.

### **1. General information** (continued)

Coronavirus (COVID-19) outbreak and its impact on the Group (continued)

Management has considered the unique circumstances that could have a material impact on the business operations and the risk exposures of the Group and has concluded that the main impacts on the Group's profitability/liquidity position may arise from:

- Recoverability of contributions and takaful balance receivables,
- unavailability of personnel,
- reduction in gross contribution due to non-renewal of policies,
- decrease in the fair value of financial instruments held by the Group,
- decrease in the fair value of investment properties held by the Group,
- impairment of goodwill,
- provision for outstanding claims

The Group has performed stress testing as required by the Insurance Authority of UAE on a monthly basis approved by the Board of Directors, who are satisfied that the Group will continue to operate as a going concern and there have been no updates to the business plan in the current period. Accordingly, these condensed consolidated interim financial information have been prepared on a going concern basis. Management will continue to monitor the situation and, will take necessary and appropriate actions on a timely basis to respond to this unprecedented situation.

#### 2. Application of new and revised International Financial Reporting Standards (IFRSs)

### 2.1 New and revised IFRSs applied with no material effect on the condensed consolidated interim financial information

The following new and revised IFRSs, which became effective for annual periods beginning on or after 1 January 2020, have been adopted in these condensed consolidated interim financial information. The application of these revised IFRSs has not had any material impact on the amounts reported for the current and prior years but may affect the accounting for future transactions or arrangements.

- Amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors.
- Amendments to IFRS 3 Business Combinations.
- Amendments to References to the Conceptual Framework in IFRS Standards related IFRS 2, IFRS 3, IFRS 6, IFRS 14, IAS 1, IAS 8, IAS 34, IAS 37, IAS 38, IFRIC 12, IFRIC 19, IFRIC 20, IFRIC 22, and SIC-32 to update those pronouncements with regard to references to and quotes from the framework or to indicate where they refer to a different version of the Conceptual Framework.
- Amendments in IFRS 7, 9 and IAS 39 regarding pre-replacement issues in the context of the IBOR reform.

### 2.2 New and revised IFRS standards and interpretations but not yet effective

The Group has not yet applied the following new and revised IFRSs that have been issued but are not yet effective:

- IFRS 17: *Insurance Contracts* relating to providing a more uniform measurement and presentation approach for all insurance contracts.
- Amendments to IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures (2011) relating to the treatment of the sale or contribution of assets from and investor to its associate or joint venture.
- IAS 1: Presentation of Financial Statements Amendments on Classifications. Effective for annual period beginning on or after 1 January 2022.

### 2. Application of new and revised International Financial Reporting Standards (IFRSs) (continued)

### 2.3 Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts

In September 2016, the IASB published an amendment to IFRS 4 which addresses the concerns of insurance companies about the different effective dates of IFRS 9 Financial instruments and the forthcoming new insurance contracts standard. The amendment provides two different solutions for insurance companies: a temporary exemption from IFRS 9 for entities that meet specific requirements (applied at the reporting entity level), and the 'overlay approach'. Both approaches are optional.

IFRS 4 (including the amendments) will be superseded by the forthcoming new insurance contracts standard. Accordingly, both the temporary exemption and the 'overlay approach' are expected to cease to be applicable when the new insurance standards becomes effective.

The Group has performed an assessment of the amendment and concluded that its activities are predominantly connected with insurance. Management has applied the temporary exemption in its reporting period starting on 1 January 2018. The Group has decided to opt for the options to defer application of IFRS 9 given in said amendments to IFRS 4 "Insurance contracts" and concluded to apply IFRS 9 w.e.f. from 1 January 2023.

#### 3. Summary of significant accounting policies

### 3.1 Basis of preparation

These condensed consolidated interim financial information have been prepared in accordance with International Accounting Standard (IAS) No. 34, "Interim Financial Reporting" and also comply with the applicable requirements of the laws in the U.A.E.

The condensed consolidated interim financial information are presented in U.A.E. Dirhams (AED) since that is the currency in which the majority of the Group's transactions are denominated and all value are rounded to the nearest thousand (AED 1000) except when otherwise indicated.

These condensed consolidated interim financial information have been prepared on the historical cost basis, except for the revaluation of certain financial instruments.

The accounting policies, presentation and methods in this condensed consolidated interim financial information are consistent with those used in the audited consolidated financial statements for the year ended 31 December 2019.

This condensed consolidated interim financial information does not include all the information required for full audited annual consolidated financial statements and should be read in conjunction with the Group's audited annual consolidated financial statements as at and for the year ended 31 December 2019. In addition, results for the three month period ended 31 March 2020 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2020.

### 4. Changes in judgements and estimation uncertainty

The significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements as at and for the year ended 31 December 2019, with the exception of the impact of the novel coronavirus (COVID-19) outbreak on the Group which is detailed below.

The existence of novel coronavirus was confirmed in early 2020 and has spread globally, causing disruptions to businesses and economic activity. In light of the rapid spread of COVID-19 across the globe, various economies and sectors have faced significant disruptions and uncertainty as a result of measures taken by governments to contain or delay the spread of the virus. As of to date, the actual scope of the impact is very difficult to measure, and until now, only subjective assessment of the impact can be used.

### 4. Changes in judgements and estimation uncertainty (continued)

Recoverability of contributions and takaful balance receivables

The COVID-19 outbreak led to a significant increase in the credit risk of companies within the economy as a result of operational disruption.

Based on management's assessment, the Group has not identified a material impact to the recoverability of contribution and takaful balance receivables for the period ended 31 March 2020.

Fair value measurement of financial instruments

COVID-19 outbreak led to significant market turmoil and price volatility on the global financial markets. The Group is closely monitoring whether the fair values of the financial assets and liabilities represent the price that would be achieved for transactions between market participants in the current scenario.

Based on management's assessment, the Group has not identified a material impact to the fair values of financial assets and liabilities for the period ended 31 March 2020.

Fair value measurement of investment properties

As the real estate market becomes slower moving, adjustments may be required to adjust the fair values of the properties in order to reflect the current economic circumstances.

Based on management's assessment, this is in early stages and there is limited information available on the 2020 outlook for the real estate market and how the situation will progress in light of COVID-19. The Group has not identified any significant impact to the fair values of investment properties for the period ended 31 March 2020. The Group will consistently monitor the market and ensure that the prices used by the Group are an accurate representation of fair values.

Impairment of goodwill

The Group has performed an assessment of the impact of COVID-19 on an estimation of the value-in-use of the cash generating units to which goodwill is allocated. Management used sensitivity analyses in estimating of the expected future cash flows and also to choose a suitable discount rate in order to calculate the present value of those cash flows. The Group determined that there is no material impact on fair value of goodwill for the period ended 31 March 2020.

Outstanding claims

The Group has performed an assessment of the impact of COVID-19 on its contractual arrangements and provisions for outstanding claims which included regular sensitivity analyses. The Group determined that there is no material impact on its risk position and provision balances for outstanding claims for the period ended 31 March 2020. It will continue monitoring its claims experience and the developments around the pandemic and revisit the assumptions and methodologies in future reporting periods.

### 5. Takaful and financial risk management

The Group's activities expose it to a variety of takaful and financial risks: underwriting risk, market risk (which includes foreign currency risk, profit rate risk and price risk), credit risk and liquidity risk.

The condensed interim consolidated financial information does not include all takaful and financial risk management information and disclosures required in the annual consolidated financial statements; therefore, they should be read in conjunction with the Group's audited annual consolidated financial statements for the year ended 31 December 2019.

There have been no changes in the risk management department or in any risk management policies since the year end.

### 6. Investment properties

The geographic dispersion of investment properties is as follows.

	31 March 2020 (unaudited) AED'000	31 December 2019 (audited) AED'000
Within UAE Outside UAE	10,000 133,604	10,000 134,451
	143,604	144,451

The variations in the value of investment properties are due to change in foreign exchange translation of investment properties held in foreign operations.

The Group investment properties portfolio is being managed and maintained by a third party; administrative costs and the rental income received from these properties are being set off with the administrative fees.

### 7. Investment in associates

The principal significant associates of the Group, all of which have 31 December as their year-end are as follows.

	Owners	hip	Country of incorporation	31 March 2020	31 December 2019
Associates	2020	2019		(unaudited) AED'000	(audited) AED'000
Salama Cooperative					
Insurance Company	30%	30%	KSA	67,225	64,685
Islamic Insurance Jordan	20%	20%	Jordan	31,530	31,530
				98,755	96,215
Movements during the period/year				31 March	31 December
				2020	2019
				(unaudited) AED'000	(audited) AED'000
Balance at the beginning of period Share of profit/(loss) from associations. Share of other comprehensive lost Dividend received	ates	s		96,215 2,540 -	119,276 (21,113) (1,017) (931)
Balance at the end of period/year				98,755	96,215

### 8. Investments

	31 March 2020 (unaudited) Inter-		31 December 2019 (audited) Inter-		19	
	Domestic investment AED'000	national investment AED'000	Total AED'000	Domestic investment AED'000	national investment AED'000	Total AED'000
Financial assets at fair value through profit or loss						
Shares and securities	-	14,392	14,392	2,950	18,915	21,865
Available-for-sale investments Mutual fund and						
externally managed portfolios	_	62,297	62,297	_	61,919	61,919
Shares and securities	-	980	980	-	1,025	1,025
		63,277	63,277		62,944	62,944
Islamic placements*	-	156,907	156,907	-	148,415	148,415
<b>Held to maturity</b> Sukuk and						
Government bonds	-	126,650	126,650	-	124,458	124,458
Wakalah certificates	-	54,094	54,094	-	-	-
Other Mudariba investments	-	92,558	92,558	-	92,558	92,558
		507,878	507,878	2,950	447,290	450,240

<sup>\*</sup>Represent Shari'ah compliant placements with different financial institutions having profit rates of 0.22% to 5% (2019: 0.22% to 5%) and maturing in more than three month when acquired.

### 8.1 Participants' investments in unit-linked contracts

	31 March 2020 (unaudited) AED'000	31 December 2019 (audited) AED'000
Financial asset at fair value through profit or loss	1,649,456	1,993,522

### **8. Investments** (continued)

### Determining fair values

The table below analyses financial instruments measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorised:

	Level 1 AED'000	Level 2 AED'000	Level 3 AED'000	Total AED'000
Financial assets				
Fair value through profit or loss				
Mutual fund				
Participants' investments in unit-		1 (40 45)		1 (40 45(
linked contracts	14 202	1,649,456	-	1,649,456
Shares and securities	14,392	-	-	14,392
	14,392	1,649,456		1,663,848
Available-for-sale				-
Mutual fund	-	62,297	-	62,297
Shares and securities	584	396	-	980
	584	62,693	-	63,277
Non-financial assets			=======================================	
Investment properties	-	-	143,604	143,604
Financial liabilities				
Payable to participants for unit-linked				
contracts	-	1,641,915	-	1,641,915

### **8. Investments** (continued)

#### **Determining fair values** (continued)

### 31 December 2019 (audited)

Level 1 AED'000	Level 2 AED'000	Level 3 AED'000	Total AED'000
-	1,993,522	-	1,993,522
21,865	-	-	21,865
21,865	1,993,522		2,015,387
-	61,919	-	61,919
610	415	-	1,025
610	62,334	-	62,944
-	-	144,451	144,451
-	1,983,043	-	1,983,043
	21,865 21,865 ————————————————————————————————————	AED'000 AED'000  - 1,993,522 21,865 - 21,865 1,993,522  - 61,919 610 415  - 610 62,334	AED'000 AED'000 AED'000  - 1,993,522 - 21,865

### 9. Related party transactions

The Group, in the normal course of business, collects premiums, settles claims and enters into transactions with other business enterprises that fall within the definition of a related party as defined by International Accounting Standard 24 (Revised). The Group's management believes that the terms of such transactions are not significantly different from those that could have been obtained from third parties. Following are the details of significant transactions with related parties.

	Three month period ended 31 March	
	2020	2019
	(unaudited)	(unaudited)
	AED'000	AED'000
Contribution Claims paid	753 6,664	-
General and administrative expenses	63	-

### **9. Related party transactions** (continued)

### Compensation of key management personnel

7	Three month period ended 31 Marc 2020 201	
	(unaudited) AED'000	(unaudited) AED'000
Short term benefits Employees end of service benefits	1,607 81	1,729 136
	1,688	1,865
Balances with related parties		
	31 March 2020 (unaudited) AED'000	31 December 2019 (audited) AED'000
Amounts due from related parties	10,000	
Amounts due to related parties	<u>36</u>	
Cash and bank balances		63,206
Investments held-to-maturity Wakalah certificates	54,094	

### 10. Discontinued operations

Salama Assurance Senegal

In 2019, the Board of Directors have approved to dispose of the one of subsidiary of Tariic, Salama Assurance Senegal. Pursuant to Board resolution, management has initiated the process of entering into a sale and purchase agreement ("SPA") to sell the Group's entire shareholding in Salama Assurance Senegal. This SPA is however subject to the approval of regulatory authorities of Senegal.

Consequently, the Group's investment in Salama Assurance Senegal was classified as investment held-for-sale.

As at reporting date, the disposal group was stated at fair value less costs to sell and comprised the following assets and liabilities.

	31 March 2020 (unaudited) AED'000	31 December 2019 (audited) AED'000
Assets held for sale Liabilities against assets held-for-sale	58,423 46,926	57,616 42,228
Net assets	11,497	15,388
Results from discontinued operations		
	31 March 2020 (unaudited)	31 March 2019 (unaudited) (Represented)
Revenue Expenses	1,151 (4,755)	1,599 (5,372)
Results from operating activities	(3,604)	(3,773)
Loss from discontinued operations, net of tax	(3,604)	(3,773)
Cash flows (used in)/from discontinued operations		
Net cash from operating activities Net cash (used)/from investing activities	2,554 (361)	1,776 60
Net cash flows for the year	2,193	1,836

### 11. Share capital

	31 March 2020	31 December 2019
Issued and fully paid	(unaudited) AED'000	(audited) AED'000
(1,210 million ordinary shares of AED 1 each)	1,210,000	1,210,000

### 12. Treasury shares

In 2008, the Company bought back 21,667,377 shares amounting to AED 35.97 million. The treasury shares are debited as a separate category of shareholders' equity at cost. The buyback of shares was duly approved by the Board of Directors. The Board of Directors on 27 March 2019 approved a capital reduction of the Group by utilising the treasury shares which were bought back in 2008 amounting to AED 35.97 million.

### 13. Statutory reserve

In accordance with Article 239 of the U.A.E. Federal Law No. (2) of 2015 and the Articles of Association of the Company, 10% of the net profit is required to be transferred to a non-distributable statutory reserve until this reserve equals 50% of the paid up share capital. This reserve is not available for distribution other than in circumstances stipulated by law.

### 14. Other reserves

Other reserves includes following:

	31 March 2020 (unaudited) AED'000	31 December 2019 (audited) AED'000
Revaluation reserve Foreign exchange translation reserve Investment fair value reserve	31,930 (116,550) (27,249)	31,930 (112,043) (27,627)
	(111,869)	(107,740)

### 15. Wakalah share

The shareholders manage the takaful operations of the Group for the policyholders and charge 35% (2019: 35%) of gross written contributions and participant investment revenues of non family takaful business (excluding subsidiaries) as wakalah share. For family takaful business, sharing ratio is 15% (2019: 15%) of mortality costs.

### 16. Policyholders' fund

	31 March 2020 (unaudited) AED'000	31 December 2019 (audited) AED'000	31 March 2019 (unaudited) AED'000
Balance at 1 January Net deficit attributable to policyholders for	(612,051)	(545,099)	(545,099)
the period/year Surplus distribution to policyholders of	(76,386)	(62,755)	(34,450)
family takaful	-	(4,197)	-
Financed by shareholders'	(688,437)	(612,051)	(579,549)

The shareholders of the Group financed the policyholders' deficit in accordance with the takaful contracts between the Group and its Policyholders.

#### 17. Basic and diluted earnings per share

	Three month period ended 31 March	
	2020	2019
	(unaudited)	(unaudited)
Profit for the period attributable to shareholders (AED'000)	13,649	14,960
Number of shares (in thousands)	1,188,333	1,188,333
Basic and diluted earnings per share (AED)	0.011	0.013

Basic earnings per share are calculated by dividing the profit for the period by the number of weighted average shares outstanding at the end of the reporting period after taking into account the treasury shares held. Diluted earnings per share is equivalent to basic earnings per share as the Group did not issue any new instrument that would impact earnings per share when executed.

#### 18. Contingent liabilities

<del>g</del>	31 March	31 December
	2020	2019
	(unaudited)	(audited)
	AED'000	AED'000
Letters of guarantee	15,702	17,677

Statutory deposits of AED 15.97 million (2019: AED 17.95 million) are held as lien by the bank against the above guarantee.

The Group, in common with the significant majority of insurers, is subject to litigation in the normal course of its business. The Group, based on independent legal advice, does not expect that the outcome of these court cases will have a material impact on the Group's financial performance or financial position.

### ISLAMIC ARAB INSURANCE CO. (SALAMA) PJSC AND ITS SUBSIDIARIES

Notes to the condensed consolidated interim financial information for the three month period ended 31 March 2020 (continued)

### 19. Allocation between participants and shareholders (unaudited)

_	For the three month period ended 31 March 2020			For the three month period ended 31 March 2019				
	Shareholders AED'000	Policyholders AED'000	Non- controlling interest AED'000	Total AED'000	Shareholders (Represented) AED'000	Policyholders (Represented) AED'000	Non-controlling interest AED'000	Total (Represented) AED'000
Net underwriting income	-	34,501	-	34,501	-	45,390	-	45,390
Income								
Wakalah share (Note 15)	95,123	(95,123)	-	-	55,080	(55,080)	-	-
Mudarib share (Note 15)	14	(14)	-	-	16	(16)	-	-
Net technical charges from policyholders			-	-				
to shareholders	16,311	(16,311)			15,917	(15,917)	-	-
Net underwriting income from subsidiaries	8,941	(8,941)	-		20,539	(20,539)	-	-
Income from investments	7,618	40	-	7,658	8,652	164	-	8,816
Other income	5,311	146	-	5,457	2,980	-	-	2,980
	133,318	(85,702)	-	47,616	103,184	(45,998)	_	57,186
Expenses	(20.504)			(20.704)	(20,020)			(20, 020)
General, administrative and other expenses	(28,784)	-	-	(28,784)	(29,839)	-	-	(29,839)
Financial expenses	(598)	0.216	-	(598)	(450)	11.540	-	(450)
Commission paid and other costs	(9,316)	9,316	-	-	(11,548)	11,548	-	-
Net profit/(loss) before tax for the period	94,620	(76,386)	-	18,234	61,347	(34,450)		26,897
Tax – current	(1,495)	-	-	(1,495)	(5,050)	-	-	(5,050)
Net profit/(loss) after tax for the period	93,125	(76,386)	-	16,739	56,297	(34,450)		21,847
Loss from discontinued operations	(3,604)	-	-	(3,604)	(3,773)	-	-	(3,773)
Share of non-controlling interest Policyholders' loss financed by shareholders /	514	-	(514)	-	(3,114)	-	3,114	-
recovery of loss from policyholders' fund (Note 16)	(76,386)	76,386	-	-	(34,450)	34,450	-	-
Net profit for the period	13,649		(514)	13,135	14,960	-	3,114	18,074

### 19. Allocation between participants and shareholders (continued)

### Condensed consolidated interim statement of financial position

	31 March 2020 (unaudited) AED'000	31 December 2019 (audited) AED'000
ASSETS		
Participants' assets		
Participants' investments in unit-linked contracts	1,649,456	1,993,522
Contributions and takaful balance receivables	289,032	109,970
Retakafuls' share of outstanding claims	148,397	131,445
Retakafuls' share of unearned contributions	186,686	85,627
Other assets and receivables	-	9
Cash and bank balances	58,188	40,048
Total participants' assets	2,331,759	2,360,621
Total shareholders' assets *	1,798,802	1,831,912
Total assets	4,130,561	4,192,533
Liabilities Participants' liabilities Outstanding claims and family takaful reserve Payable to participants for unit-linked contracts Unearned contributions reserve Takaful balances payable Other payables and accruals	245,573 1,641,915 322,527 188,885 35,536	230,841 1,983,043 143,478 83,621 32,003
Total participants' liabilities	2,434,436	2,472,986
Total shareholders' liabilities*	843,521	874,292
Total liabilities	3,277,957	3,347,278
Net assets employed	852,604	845,255
Financed by: Shareholders' equity Non-controlling interest	781,304 71,300	771,784 73,471
	852,604	845,255

<sup>\*</sup> Shareholders' assets and liabilities represents affairs of the subsidiaries as shareholder funds are used for the investments thereon.

### 20. Operating segment

By business

	General takaful AED'000	Family takaful AED'000	Total AED'000
Gross written contributions	333,783	107,194	440,977
Net contributions earned Commissions income on ceded reinsurance and	89,611	87,890	177,501
Retakaful	9,009	-	9,009
	98,620	87,890	186,510
Net claims incurred	(58,101)	(6,757)	(64,858)
Commissions expense and other costs	(25,556)	(61,595)	(87,151)
Net underwriting income	14,963	19,538	34,501
Investment and other income			13,115
Unallocated expenses and tax Loss from discontinued operations			(30,877) (3,604)
Net profit after tax			13,135
31 March 2019 (Unaudited)			
	General	Family	
	takaful	takaful	Total
	AED'000	AED'000	AED'000
	Represented		Represented
Gross written contributions	223,610	127,271	350,881
Net contributions earned	103,170	110,553	213,723
Commissions income on ceded reinsurance and			
Retakaful	6,894	-	6,894
	110,064	110,553	220,617
Net claims incurred	(60,555)	(6,719)	(67,274)
Commissions expense and other costs	(22,531)	(85,422)	(107,953)
Net underwriting income	26,978	18,412	45,390
Investment and other income			11,796
Unallocated expenses and tax			(35,339)
Loss from discontinued operations			(3,773)
Net profit after tax			18,074

### **20. Operating segment** (continued)

By geography

	Africa AED'000	Asia AED'000	Total AED'000
Gross written contributions	77,561	363,416	440,977
Net contributions earned Commissions income on ceded reinsurance and	52,763	124,738	177,501
Retakaful	4,423	4,586	9,009
	57,186	129,324	186,510
Net claims incurred	(31,882)	(32,976)	(64,858)
Commissions expense and other costs	(16,363)	(70,788)	(87,151)
Net underwriting income	8,941	25,560	34,501
Investment and other income			13,115
Unallocated expenses and tax			(30,877)
Loss from discontinued operations			(3,604)
Net profit after tax			13,135
31 March 2019 (Unaudited)			
	Africa	Asia	Total
	AED'000	AED'000	AED'000
	Represented		Represented
Gross written contributions	78,071	272,810	350,881
Net contributions earned Commissions income on ceded reinsurance and	53,354	160,369	213,723
Retakaful	3,426	3,468	6,894
	56,780	163,837	220,617
Net claims incurred	(22,909)	(44,365)	(67,274)
Commissions expense and other costs	(13,332)	(94,621)	(107,953)
Net underwriting income	20,539	24,851	45,390
Investment and other income			11,796
Unallocated expenses and tax			(35,339)
Loss from discontinued operations			(3,773)
Net profit after tax			18,074

### **20. Operating segment** (continued)

By business

	General takaful AED'000	Family takaful AED'000	Total AED'000
ASSETS	TIED 000	TED 000	TED 000
Property and equipment	41,268	3,442	44,710
Goodwill and intangibles	116,043	-	116,043
Investment properties	143,604	-	143,604
Right to use – assets	6,316	2,528	8,844
Investment in associates	98,755	=	98,755
Deposits	189,102	24,374	213,476
Investments	368,821	139,057	507,878
Participants' investments in unit-linked contracts	-	1,649,456	1,649,456
Deposits with takaful and retakaful companies	2,151	-	2,151
Contributions and takaful balance receivables	351,595	10,742	362,337
Retakafuls' share of outstanding claims	107,381	77,684	185,065
Retakafuls' share of unearned contributions	236,314	3,324	239,638
Amounts due from related parties	10,000	-	10,000
Other assets and receivables	58,008	340,301	398,309
Cash and bank balances	61,424	30,448	91,872
Assets held-for-sale	58,423		58,423
Total assets	1,849,205	2,281,356	4,130,561
LIABILITIES	267.022	0.45 10.6	<b>514040</b>
Outstanding claims and family takaful reserve	267,823	247,126	514,949
Payable to Participants for unit-linked contracts	421.500	1,641,915	1,641,915
Unearned contributions reserve	421,508	29,751	451,259
Takaful balances payable	216,310	18,886	235,196
Other payables and accruals	125,348 6,424	253,320	378,668
Lease liabilities		2,584	9,008
Amounts due to related parties	36 46.036	-	36 46.036
Liabilities held-for-sale	46,926		46,926
Total liabilities	1,084,375	2,193,582	3,277,957
Net assets employed	764,830	87,774	852,604
Financed by:			
Shareholders' equity			781,304
Non-controlling interest			71,300
			852,604

### **20. Operating segment** (continued)

By business

31 December 2019 (Audited)

	General takaful AED'000	Family takaful AED'000	Total AED'000
ASSETS			
Property and equipment	43,582	3,584	47,166
Goodwill and intangibles	116,217	-	116,217
Investment properties	144,451	-	144,451
Right of use assets	7,133	2,636	9,769
Investments in associates	96,215	-	96,215
Deposits	190,755	22,760	213,515
Investments	368,576	81,664	450,240
Participants' investments in unit-linked contracts	-	1,993,522	1,993,522
Deposits with takaful and retakaful companies	2,111	-	2,111
Contributions and takaful balance receivables	161,556	11,290	172,846
Retakafuls' share of outstanding claims	102,331	59,228	161,559
Retakafuls' share of unearned contributions	133,425	2,809	136,234
Other assets and receivables	54,356	374,602	428,958
Cash and bank balances	67,655	94,459	162,114
Assets held-for-sale	57,616	-	57,616
	1,545,979	2,646,554	4,192,533
LIABILITIES EXCLUDING POLICYHOLDERS' FUND			
Outstanding claims and family takaful reserve	261,641	223,376	485,017
Payable to Participants for unit-linked contracts	-	1,983,043	1,983,043
Unearned contributions reserve	239,856	24,584	264,440
Takaful balances payable	113,214	10,363	123,577
Other payables and accruals	125,282	313,785	439,067
Lease liability – Right-of-use assets	7,223	2,683	9,906
Liabilities held-for-sale	42,228	-	42,228
Total liabilities	789,444	2,557,834	3,347,278
Policyholders' fund	-	-	-
Net assets employed	756,535	88,720	845,255
Financed by:			
Shareholders' equity			771,784
Non-controlling interest			73,471
			845,255

### 21. Classes and categories of financial assets and financial liabilities

The table below sets out the classification of each class of financial assets and liabilities and their fair values.

For instruments carried at amortised cost, management believes that their carrying values approximates to their fair values.

	FVTPL AED'000	Available for sale investments AED'000	Amortised cost AED'000	Total AED'000
Financial assets				
Investments	14,392	63,277	430,209	507,878
Deposits	-	-	213,476	213,476
Participants' investments in unit-linked contracts	1,649,456	-	-	1,649,456
Deposits with takaful and retakaful companies	-	-	2,151	2,151
Contributions and takaful balance receivables			362,337	262 227
Other assets and receivables	-	-	,	362,337
Cash and bank balances	-	-	52,207 91,872	52,207 91,872
Cash and bank balances	-	-	91,072	91,072
	1,663,848	63,277	1,152,252	2,879,377
Financial liabilities Payable to participants for unit-linked contracts Takaful balances payable Other payables and accruals Lease liabilities	1,641,915	- - - -	235,196 343,944 9,008	1,641,915 235,196 343,944 9,008
	1,641,915		588,148	2,230,063

### 21. Classes and categories of financial assets and financial liabilities (continued)

#### 31 December 2019 (audited)

	FVTPL AED'000	Available for-sale investments AED'000	Amortised cost AED'000	Total carrying amount AED'000
Financial assets				
Investments	21,865	62,944	365,431	450,240
Deposits	, -	-	213,515	213,515
Participants' investments in unit-			•	,
linked contracts	1,993,522	-	_	1,993,522
Deposits with takaful and retakaful				
companies	-	-	2,111	2,111
Contributions and takaful balance				
Receivables	-	-	172,846	172,846
Other assets and receivables	-	-	48,881	48,881
Bank balances and cash	-	-	162,114	162,114
	2,015,387	62,944	964,898	3,043,229
Financial liabilities Payable to Participants for unit-				
linked contracts	1,983,043	_	_	1,983,043
Takaful balances payable	1,703,043	_	123,577	123,577
Other payables	_	_	402,898	402,898
Lease liabilities	_	_	9,906	9,906
Lease Intollities			7,700	,,,00
	1,983,043	_	536,381	2,519,424

### 22. Seasonality of results

No income of seasonal nature was recorded in the statement of income for the three months period ended 31 March 2020.

### 23. Re-presentation

During the year 2019, Group had re-classified its investments in its subsidiary, as asset held-for-sale, based on the Board of Directors resolution to dispose of Salama Assurance Senegal, due to which condensed consolidated statement of profit or loss is re-presented of the prior period as if the subsidiary was held-for-sale prior year as well. The following table summaries the impact of re-presentation:

### 23. **Re-presentation** (continued)

	Impact of re-presentation				
	Previously reported	Re-presentation	As re-presented		
	(unaudited) AED'000	AED'000	(unaudited) AED'000		
Continuing operations Underwriting results					
Underwriting income Underwriting expenses	222,017 (178,816)	(1,400) 3,589	220,617 (175,227)		
Net underwriting income	43,201	2,189	45,390		
Income from other sources	11,996	(200)	11,796		
Expenses	(31,807)	1,518	(30,289)		
Net profit before tax	23,390	3,507	26,897		
Taxation - current	(5,316)	266	(5,050)		
Net profit after tax from continuing operations	18,074	3,773	21,847		
<b>Discontinued operations</b> Loss from discontinued operations	-	(3,773)	(3,773)		
Net profit after tax and distribution to policyholders	18,074	-	18,074		
Attributable to:	14.060		14.050		
Shareholders Non-controlling interest	14,960 3,114	-	14,960 3,114		
	18,074	-	18,074		

#### 24. Dividend

At the annual general meeting held on 3 May 2020, the Shareholders approved a cash dividend of 3 fils per share amounting to AED 35.65 million for 2019 (2019: nil for 2018).

### 25. Approval of the condensed consolidated financial information

The condensed consolidated financial information were approved by the Board of Directors and authorised for issue on 21 May 2020.